



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3610971650 to Waste Management of Canada Corporation for Haulage Services of Waste for Toronto Water

Date: December 1, 2022
To: Bid Award Panel
From: Acting Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Acting Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotations, Ariba Document Number 3610971650

Description:

For Haulage Services of various types of waste for the City of Toronto's Toronto Water Division, Water Treatment Plants and Wastewater Treatment Plants to primarily Green Lane Landfill site from January 1, 2023 to December 31, 2023, with the option to extend the agreement on the same terms and conditions for up to four (4) additional separate one (1) year periods at the sole discretion of the City and subject to budget approval.

Should the option periods be exercised, then the General Manager of Toronto Water Division will request the Acting Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

Waste Management of Canada Corporation

Contract Award Value:

\$983,738 net of all applicable taxes and charges
\$1,111,624 including HST and all applicable charges
\$1,001,052 net of HST recoveries

Contract is expected to start on January 1, 2023 and end on December 31, 2023.

Option Year 1 (January 1, 2024 to December 31, 2024)

\$1,013,250 net of all applicable taxes and charges
\$1,144,973 including HST and all applicable charges
\$1,031,083 net of HST recoveries

Option Year 2 (January 1, 2025 to December 31, 2025)
\$1,043,648 net of all applicable taxes and charges
\$1,179,322 including HST and all applicable charges
\$1,062,016 net of HST recoveries

Option Year 3 (January 1, 2026 to December 31, 2026)
\$1,074,957 net of all applicable taxes and charges
\$1,214,701 including HST and all applicable charges
\$1,093,876 net of HST recoveries

Option Year 4 (January 1, 2027 to December 31, 2027)
\$1,107,206 net of all applicable taxes and charges
\$1,251,143 including HST and all applicable charges
\$1,126,693 net of HST recoveries

The total potential contract award, including all option periods is \$5,901,763 including all applicable taxes and charges and \$5,222,798 net of all applicable taxes and charges.
The total potential cost to the City, including all option periods is \$5,314,719 net of HST recoveries.

The above cost calculations reflect a 3 percent Consumer Price Index increase applied annually to the to the yearly cost after the initial year.

FINANCIAL IMPACT

The total contract award identified in this report is \$5,901,763 including all applicable taxes and charges. The total potential cost to the City is \$5,314,719 net of HST recoveries.

The engineering estimate for this project is \$5,158,091 net of all applicable taxes and charges.

Funding has been included in the 2023 Operating Budget Submission for Toronto Water. Should the City of Toronto choose to exercise its option(s) to renew for an additional four (4) separate one (1) year periods, then appropriate additional funding, if needed, will be included in the 2024-2027 Operating Budget Submissions for Toronto Water Division. Funding details are provided in Table 1 below.

Table 1: Financial Impact Summary of Recommended Contract

Cost Centre/ GL	January 1, 2023 to December 31, 2023	Option Year 1 January 1, 2024 to December 31, 2024	Option Year 2 January 1, 2025 to December 31, 2025	Option Year 3 January 1, 2026 to December 31, 2026	Option Year 4 January 1, 2027 to December 31, 2027	Contract Total (Net of HST recoveries)
TW4022 TW4100 TW4075 TW2025 TW4095 TW7035 TW7045 TW4090 TW7065 GL Account: 4416	\$1,001,052	\$1,031,083	\$1,062,016	\$1,093,876	\$1,126,693	\$5,314,719

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: September 19, 2022

Solicitation Closed: October 17, 2022

Number of Addenda Issued: Four (4)

Number of Bids: One (1)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)
Waste Management of Canada Corporation	\$891,781.50*

*Pursuant to the Request for Quotations document, the contract award value includes contingency.

DIVISION CONTACTS

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Lou Di Gironimo, General Manager, Toronto Water, Infrastructure and Development Services, 416-392-8200, Lou.DiGironimo@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest bidder meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

- d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and
- e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Sandra Lisi
Acting Chief Procurement Officer