



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3658679462 to Joe Johnson Equipment for the Supply and Delivery of Two (2) Latest Model Conventional Truck Chassis, 60, 600 pounds Gross Vehicle Weight Rating, Tandem Axle, Complete With a 24 Foot Roll-Off System for Fleet Services

Date: December 15, 2022
To: Bid Award Panel
From: Acting Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Acting Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3658679462

Description:

For the supply and delivery of Two (2) Latest Model Conventional Truck Chassis, 60, 600 pounds Gross Vehicle Weight Rating, Tandem Axle, Complete With a 24 Foot Roll-Off System, with option to purchase an additional Five (5) units in 2022-2023 pending budget availability. Upon Award of this Request for Quotation, the Supplier and the City will have a Contract from the date of award to December 31, 2023 for a fixed term of one (1) year, all in accordance with the terms, conditions, and specifications contained in this Request for Quotation and any applicable City policy.

Recommended Supplier:

Joe Johnson Equipment

Contract Award Value:

\$752,246 net of all applicable taxes and charges*

\$850,037 including HST and all applicable charges

\$765,486 net of HST recoveries

*Two (2) units configured with six (6) product options

Contract is expected to start on the date of award and end on December 31, 2023.

Contract Award Value (2022-2023) (Optional Units):

\$2,012,418 net of all applicable taxes and charges**

\$2,274,032 including HST and all applicable charges

\$2,047,836 net of HST recoveries

** Five (5) optional units configured with all product options

The total potential contract award identified in this report is \$2,764,664 net of all applicable taxes and charges, \$3,124,070 including HST and applicable charges. **The total potential cost to the City is \$2,813,322 net of HST recoveries.**

The above cost calculations reflect optional additional quantities within the same initial one (1) year period.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$2,764,664 net of all applicable taxes and charges, \$3,124,070 including HST and applicable charges. The total potential cost to the City is \$2,813,322 net of HST recoveries.

Funding for the mandatory purchases is available for commitment in the 2022 Council Approved Capital Budget for Fleet Services. Funding for the optional purchases, if applicable, will be included in future Capital Budget Submissions for Fleet Services. The details are as follows:

Table 1: Financial Impact Summary of Recommended Contract

Division / Account	2022 (net of HST recoveries) (2 Units)	Optional 2023 (net of HST recoveries) (5 Units)
Solid Waste Management Services - Fleet Replacement CFL008	\$387,068	\$1,228,702
Toronto Water - Fleet Replacement CFL038	\$378,418	\$819,134
Sub Total (net of HST Recoveries)	\$765,486	\$2,047,836
Grand total (net of HST Recoveries)		\$2,813,321 (7 Units)

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: September 23, 2022
Number of Addenda Issued: One (1)
Number of Bids: Two (2)

Solicitation Closed: November 7, 2022

Table 2: Summary of Bids Received including bid price.

Supplier Name	Bid Price (excluding H.S.T.)
Joe Johnson Equipment	\$752,246
Premier Truck Group	\$846,500

DIVISION CONTACTS

Clarman Yang, Acting Manager, Purchasing Client Services, Corporate Services and Finance & Treasury Services, Telephone: (416) 392-1302, Email: Clarman.Yang@toronto.ca

Vukadin Lalovic, Director, Asset Management, Fleet Services, Tel: 416-392-6365, Email: Vukadin.Lalovic@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Sandra Lisi
Acting Chief Procurement Officer