



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3693132330 to International Cybernetics Canada Inc. for Automated Road Condition and Related Road Right-of-Way Asset Data Collection, Processing, Storage and Analysis for Transportation Services

Date: February 16, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3693132330

Description:

Automated Road Condition and Related Road Right-of-Way Asset Data Collection, Processing, Storage and Analysis for an initial period of four (4) years, with the option in favour of the City to extend the contract to extend the contract for two (2) additional separate two year (2) optional periods.

Should the option(s) be exercised, then the General Manager, Transportation Services will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

International Cybernetics Canada Inc.

Contract Award Value:

\$3,013,251 net of all applicable taxes and charges
\$3,404,974 including HST and all applicable charges
\$3,066,284 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2026.

Option Period 1 - January 1, 2027 to December 31, 2028

\$2,023,821 net of all applicable taxes and charges

\$2,286,918 including HST and all applicable charges

\$2,059,440 net of HST recoveries

Option Period 2 - January 1, 2029 to December 31, 2030

\$1,048,928 net of all applicable taxes and charges

\$1,185,289 including HST and all applicable charges

\$1,067,389 net of HST recoveries

The total potential contract award, including all optional periods, identified in this report is \$6,086,000 net of all applicable taxes and charges and \$6,877,180 including all applicable taxes and charges. **The total potential cost to the City including all option periods is \$6,193,114 net of HST recoveries.**

FINANCIAL IMPACT

The total potential contract award value identified in this report including all option periods is \$6,877,180 including all applicable taxes and charges. The total potential cost to the City is \$6,193,114 net of HST recoveries.

The engineering estimate for this project is \$2,500,000 net of all applicable taxes and charges.

Funding is available in the 2022-2031 Approved Capital Budget and Plan for Transportation Services. Should the City choose to exercise its options to renew for an additional two (2) separate two (2) year periods, the appropriate funding will be included in future year Capital Budget Submissions for Transportation Services.

Funding details are provided in Table 1 below:

Table 1: Financial Impact Summary of Recommended Contract

WBS Element/ Cost Element	Description	Date of Award to December 31, 2024	January 1, 2025 to December 31, 2026	Option Period 1 January 1, 2027 to December 31, 2028	Option Period 2 January 1, 2029 to December 31, 2030	Total (Net of HST Recoveries)
CTP315-07-532	- Part A: Roadway Data Collection - Part B: Other Assets Data Extraction - Part C: GPR Survey and Processing	1,999,456	1,036,300	2,059,440	1,067,389	6,162,586

WBS Element/ Cost Element	Description	Date of Award to December 31, 2024	January 1, 2025 to December 31, 2026	Option Period 1 January 1, 2027 to December 31, 2028	Option Period 2 January 1, 2029 to December 31, 2030	Total (Net of HST Recoveries)
CTP315-07-532	- Part D: Pilot Bike Lane, Cycle Track and Multi-Use Trail Data Collection	30,528	-	-	-	30,528
Totals		2,029,984	1,036,300	2,059,440	1,067,389	6,193,114

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: November 1, 2022

Solicitation Closed: December 20, 2022

Number of Addenda Issued: Four (4)

Number of Bids: Three (3)

Table 2: Summary of Bids Received including bid

Supplier Name	Bid Price (excluding H.S.T.)
Fugro Canada Corp. *	\$2,147,583.41
International Cybernetics Canada Inc.	\$3,013,251.38
Stantec Consulting Ltd.	\$3,927,990.98

* Supplier was found non-compliant with mandatory requirements.

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer