



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3751442498 to Canadian Safety Equipment for the non-exclusive supply and delivery of Pacific R6V Dominator Multipurpose Helmets with Dynamic Sealed Ventilation System for Toronto Paramedic Services and Toronto Fire Services

Date: March 2, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:

Request for Quotation, Ariba Document number 3751442498

Description:

For the non-exclusive supply and delivery of Pacific R6V Dominator Multipurpose Helmets with Dynamic Sealed Ventilation System, Cresting and Rank with Accessories, to the City of Toronto's Toronto Paramedic Services Division, for a contract term beginning on March 01, 2023 and ending February 28, 2026, with the option to renew the Contract for one (1) additional separate two (2) years at the sole discretion of the City and subject to budget approval(s).

Should the option(s) be exercised, the Chiefs of Toronto Paramedic Services and Toronto Fire Services will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

Canadian Safety Equipment

Contract Award Value:

\$1,840,216 net of all applicable taxes and charges (Including 25% for miscellaneous items)

\$2,079,444 including HST and all applicable charges

\$1,872,604 net of HST recoveries

Contract is expected to start on March 1, 2023, and end on February 28, 2026.

Option Year 1: (March 01, 2026 – February 29, 2028)

\$712,930 net of all applicable taxes and charges (Including 25% for miscellaneous items)

\$805,611 including HST and all applicable charges

\$725,478 net of HST recoveries

The total potential contract award including all option years is \$2,885,055 including all applicable taxes and charges, and \$2,553,146 net of all applicable taxes and charges.

The total potential cost to the City including all option years is \$2,598,082 net of HST recoveries.

The above cost calculations for the option periods reflect an estimated three (3) percent Consumer Price Index percent increase applied annually to the annual cost after the initial year.

FINANCIAL IMPACT

The total potential contract award including all option years is \$2,885,055 including all applicable taxes and charges, and \$2,553,146 net of all applicable taxes and charges.

The total potential cost to the City including all option years is \$2,598,082 net of HST recoveries

Funding is available in 2023-2032 Tabled Capital Budget and Plan for Toronto Paramedic Services. Funding is also available in the 2023 Tabled Operating Budget for Toronto Fire Services. Additional funding, for the remainder of the initial contract period will be included in the 2024-2026 Operating Budget Submissions for Toronto Fire Services.

Should the City choose to exercise the option(s) to renew for an additional one (1) separate two (2) year period, the appropriate additional funding, will be requested in the 2026-2028 annual Operating/Capital Budget Submissions for Toronto Paramedic Services and Toronto Fire Services as part of the annual budget review process.

Table 1: Financial Impact Summary of Recommended Contract (Net of HST Recoveries), Including 25% for miscellaneous items:

Toronto Paramedic Services

Cost Centre / Element	Initial Contract Year One Date of Award to Dec 31, 2023	Initial Contract Year Two Jan 1 to Dec 31, 2024	Initial Contract Year Three Jan 1 to Dec 31, 2025	Initial Contract Year Four Jan 1 to Feb 28, 2026	Option Year One Mar 1, 2026 to Feb 29, 2028	Total
CAM059-01/3055	\$1,195,850	\$256,254	\$213,545	\$42,708	\$569,327	\$2,277,684

Toronto Fire Services

Cost Centre / Element	Initial Contract Year One Date of Award to Dec 31, 2023	Initial Contract Year Two Jan 1 to Dec 31, 2024	Initial Contract Year Three Jan 1 to Dec 31, 2025	Initial Contract Year Four Jan 1 to Feb 28, 2026	Option Year One Mar 1, 2026 to Feb 29, 2028	Total
FR0046/2590	\$45,624	\$54,749	\$54,749	\$9,125	\$156,151	\$320,398

Consolidated Total - TPS & TFS

Cost Centre / Element	Initial Contract Year One Date of Award to Dec 31, 2023	Initial Contract Year Two Jan 1 to Dec 31, 2024	Initial Contract Year Three Jan 1 to Dec 31, 2025	Initial Contract Year Four Jan 1 to Feb 28, 2026	Option Year One Mar 1, 2026 to Feb 28, 2028	Total
CAM059-01/3055 & FR0046/2590	\$1,241,474	\$311,003	\$268,294	\$51,833	\$725,478	\$2,598,082

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

CALL SUMMARY

Call Issued: November 29, 2022

Call Closed: December 19, 2022

Number of Addenda Issued: One (1)

Number of Bids: One (1)

Table 2: Summary of Bids received including Bid Price

Bidder	Bid Price (including HST)
Canadian Safety Equipment.	\$2,308,0445

DIVISION CONTACTS

Kelly Lee McGarry, Manager, Community & Social Services & City Manager's Office,
Purchasing Client Services, Purchasing & Materials Management, 416-392-1492,
KellyLee.McGarry@toronto.ca

Bikram Chawla, Acting Chief, Toronto Paramedic Services, 416-392-2205,
Bikram.Chawla@toronto.ca

Matthew Pegg, Fire Chief and General Manager, Toronto Fire Services, 416-338-9051,
Matthew.Pegg@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest bidder meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the Solicitation I and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Genevieve Sharkey
Chief Procurement Officer