



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3674226184 to North Fringe Industrial Technologies for the Supply and Delivery of Two (2) Latest Model Trailer Mounted Dri-Prime Dewatering Pumps for Fleet Services

Date: March 30, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3674226184

Description:

For the supply and delivery of Two (2) Latest Model Trailer Mounted Dri-Prime Dewatering Pumps in Appendix A and Appendix C, with option to purchase additional Four (4) units in 2023-2024 pending budget availability. Upon Award of this Request for Quotation, the Supplier and the City will have Contracts from the date of award to April 12, 2024 for a fixed term of one (1) year, all in accordance with the terms, conditions, and specifications contained in this Request for Quotation and any applicable City policy.

The Request for Quotation is structured to award separate contract(s) to the lowest Suppliers based on the Suppliers meeting specifications in the Appendix A, Appendix B, and Appendix C pricing forms.

Recommended Supplier:

North Fringe Industrial Technologies (Appendix A and Appendix C)

Appendix A - Contract Award Value:

\$222,407 net of all applicable taxes and charges
\$251,320 including HST and all applicable charges
\$226,321 net of HST recoveries

Contract is expected to start on date of award and end on April 12, 2024.

Appendix A - Contract Award Value (2023-2024) (2 Optional Units):

\$291,630 net of all applicable taxes and charges

\$329,542 including HST and all applicable charges

\$296,763 net of HST recoveries

The total potential contract award to North Fringe Industrial Technologies for Appendix A including pricing for optional units is \$514,037 net of all applicable taxes and charges, and \$580,862 including HST and applicable charges. **The total potential cost to the City for Appendix A pricing form is \$523,084 net of HST recoveries.**

Appendix C - Contract Award Value:

\$346,895 net of all applicable taxes and charges

\$391,991 including HST and all applicable charges

\$353,000 net of HST recoveries

Contract is expected to start on date of award and end on April 12, 2024.

Appendix C - Contract Award Value (2023-2024) (2 Optional Units):

\$536,292 net of all applicable taxes and charges

\$606,010 including HST and all applicable charges

\$545,731 of HST recoveries

The total potential contract award to North Fringe Industrial Technologies for Appendix C including pricing for optional units is \$883,187 net of all applicable taxes and charges, and \$998,001 including HST and applicable charges. **The total potential cost to the City for Appendix C pricing form is \$898,731 net of HST recoveries.**

The total potential contract award to North Fringe Industrial Technologies for Appendix A and C pricing forms, including pricing for optional units is \$1,397,224 net of all applicable taxes and charges, and \$1,578,863 including HST and applicable charges. **The total potential cost to the City with North Fringe Industrial Technologies for Appendix A and C pricing forms including optional units is \$1,421,815 net of HST recoveries.**

Cooper Equipment Rentals Limited operating as Cooper Pump and Power is to receive a contract award for the Appendix B line items of which they were the lowest Supplier meeting specifications, including pricing of one (1) additional unit, in the total amount of \$146,824 net of all applicable taxes and charges, all in accordance with the Purchasing By-Law 195-8, Toronto Municipal Code Chapter 195 Article 8.1 – Authority to award – Chief Procurement Officer.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$1,578,863 including HST and charges. The total potential cost to the City is \$1,421,815 net of HST recoveries.

Funding for the mandatory purchases is available for commitment in the 2023 Approved Capital Budget for Fleet Services. Funding for the optional purchases, if applicable, is

also available in the 2023 Approved Capital Budget for Toronto Water. Funding details follow in Table 1:

Table 1: Financial Impact Summary of Recommended Contract

Division / Account	2023 (Net of HST Recoveries) (2 Units)	Optional 2023 (Net of HST Recoveries) (4 Units)
CWW466-11-03 Watercourse - Construction	\$579,321	\$842,494
Grand Total (Net of HST Recoveries) (6 Units)		\$1,421,815

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: November 8, 2022 **Solicitation Closed:** December 15, 2022

Number of Addenda Issued: Two (2)

Number of Bids: Three (3)

Table 1: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)*
Appendix A	
Cooper Equipment Rentals Limited operating as Cooper Pump and Power	\$189,167**
North Fringe Industrial Technologies	\$222,407
Toromont Cat Power Systems a Division of Toromont Industries	\$369,771

Supplier Name	Bid Price (excluding H.S.T.)*
Appendix B	
Cooper Equipment Rentals Limited operating as Cooper Pump and Power	\$70,807
North Fringe Industrial Technologies	\$93,958
Toromont Cat Power Systems a Division of Toromont Industries	\$102,231
Appendix C	
North Fringe Industrial Technologies	\$346,895
Toromont Cat Power Systems a Division of Toromont Industries	\$422,796
Cooper Equipment Rentals Limited operating as Cooper Pump and Power	\$531,595

* Bid Price does not include optional pricing.

** Supplier was found non-compliant with mandatory requirements.

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer