

Award of Ariba Document Number 3865027173 to Woodbine Pavement Markings Limited for Vision Zero School Safety Zone Pavement Markings within the City of Toronto for Transportation Services

Date: April 20, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3865027173, and Contract Number 23TR-OM-SSZ-SAM-TS

Description:

For the non-exclusive supply and custom application, removal and re-application of screed applied field reacted polymeric (Cold Plastic) and Preformed Thermoplastic pavement markings including but not limited to transverse, centre/lane lines, stop bars, zebra bars, "School" and "40"/"30" symbols, as enhancements to Vision Zero - School Safety Zones within the City of Toronto from date of award to October 31st, 2023.

The term of the Contract is to be for a period of seven (7) months, with an option in favour of the City to extend the agreement on the same terms and conditions for two (2) additional 7-month terms from April 1st, 2024 to October 31st, 2024 and April 1st, 2025 to October 31st, 2025.

Should the option be exercised, the General Manager of Transportation Services will request the Chief Procurement Officer to process the renewal under the same terms and conditions.

Recommended Supplier:

Woodbine Pavement Markings Limited

Contract Award Value:

\$5,438,345 net of all applicable taxes and charges

\$6,145,330 including HST and all applicable charges

\$5,534,060 net of HST recoveries

The contract is expected to start on the date of award to October 31, 2023.

Option Year 1: April 1, 2024 to October 31, 2024

\$5,601,495 net of all applicable taxes and charges

\$6,329,690 including HST and all applicable charges

\$5,700,082 net of HST recoveries**Option Year 2: April 1, 2025 to October 31, 2025**

\$5,769,540 net of all applicable taxes and charges

\$6,519,580 including HST and all applicable charges

\$5,871,084 net of HST recoveries

The total contract award identified in this report, including the option periods, is \$16,809,381 net of all applicable taxes and charges and \$18,994,600 including all applicable taxes and charges. **The total potential cost to the City is \$17,105,226 net of HST recoveries.**

The cost calculations for the option periods reflect an estimated three (3) percent Increase as per Consumer Price Index.

FINANCIAL IMPACT

The total contract award identified in this report, including the option periods, is \$16,809,381 net of all applicable taxes and charges and \$18,994,600 including all applicable taxes and charges. **The total potential cost to the City is \$17,105,226 net of HST recoveries.**

Funding is available in the 2023 Approved Capital Budget and 2023-2032 Approved Capital Plan for Transportation Services as well as the 2023 Approved Operating Budget for Transportation Services. Additional funding will be included in the 2024-2025 Operating Budget Submissions for Transportation Services. Additional funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

Term	Description	WBS Element	Contract Total (Net of HST Recoveries)
Date of Award to October 31, 2023	RSP LGSI and SCPEA – RSP 8 - Pavement Markings to Support School Safety Zones including zebra markings and school and speed stencils	CTP717-58-191	\$4,175,700
	RSP LGSI and SCPEA – RSP 52 - Speed Stencils supporting Local Speed Limit Reductions	CTP717-58-192	\$855,264
	General Pooled Contingency	CTP315-09-628	\$503,096
	2023 Total (Net of HST Recoveries)		\$5,534,060

Term	Description	WBS Element	Contract Total (Net of HST Recoveries)
Option Year 1 – April 1, 2024 to October 31, 2024	RSP LGSi and SCPEA – RSP 8 - Pavement Markings to Support School Safety Zones including zebra markings and school and speed stencils	CTP717-58-191	\$4,300,971
	RSP LGSi and SCPEA – RSP 52 - Speed Stencils supporting Local Speed Limit Reductions	CTP717-58-192	\$880,922
	General Pooled Contingency	CTP315-09-628	\$518,189
	2024 Total (Net of HST Recoveries)		\$5,700,082
Option Year 2 – April 1, 2025 to October 31, 2025	RSP LGSi and SCPEA – RSP 8 - Pavement Markings to Support School Safety Zones including zebra markings and school and speed stencils	CTP717-58-191	\$4,430,000
	RSP LGSi and SCPEA – RSP 52 - Speed Stencils supporting Local Speed Limit Reductions	CTP717-58-192	\$907,349
	General Pooled Contingency	CTP315-09-628	\$533,735
	2025 Total (Net of HST Recoveries)		\$5,871,084
Total Potential Contract Value (Net of HST Recoveries)			\$17,105,226

*The Chief Financial Officer and Treasurer have reviewed this report and agree with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: February 21, 2023 **Solicitation Closed:** March 15, 2023

Number of Addenda Issued: One (1)

Number of Bids: Four (4)

Table 2: Summary of Bids Received including Bid Price

Supplier Name	Bid Price (excluding H.S.T.)
Woodbine Pavement Markings Limited	\$4,943,950.00*
Guild Electric Limited	\$5,697,000.00
Almon Equipment Ltd.	\$5,755,500.00
Upper Canada Road Services Inc.	\$6,271,662.60

*Pursuant to the Request for Quotation document the contract award value includes contingency.

DIVISION CONTACTS

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Antonia Markos, Manager, Signs and Markings, Operations and Maintenance, Transportation Services, Telephone: 416-392-5209, Antonia.Markos@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget, being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer