



BID AWARD PANEL CONTRACT AWARD

Award of Request for Supplier Qualifications Ariba Document Number 3841985700 to Paladin Technologies Inc., Vipond Inc., Johnson Controls Canada and Met-Scan Canada Ltd., for the Supply and Installation of Security Products for Corporate Security, Corporate Real Estate Management

Date: July 20, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contracts:

Solicitation Number:

Request for Supplier Qualifications, Ariba Document Number 3841985700

Description:

For the provision of Supply and Install of Security Products (cameras, access controls, etc.) for Corporate Security, a unit of the Corporate Real Estate Management Division.

The term of the multi-use pre-qualified list will be for a period of three (3) years from the date of award. Suppliers' submitted rates will apply and remain firm for the duration of the contract term.

Individual work assignments under \$30,000 (excluding HST) will be issued to suppliers on a rotational demand basis. Blanket contracts will be established for each successful Supplier.

For Individual work assignments valued over \$30,000 (excluding HST) and not exceeding \$500,000, Request for Quotations or Proposals will be issued through to all pre-qualified Suppliers on the list for competitive bidding followed by seeking appropriate award authority in accordance with City's Purchasing By-Law, Policy and Procedure.

The Bid Award Panel report will be seeking authority to award only the rotational roster contracts with the associated award values per Supplier.

Recommended Supplier:
Paladin Technologies Inc

Contract Award Value:
\$844,575 net of all applicable taxes and charges
\$954,370 including HST and all applicable charges
\$859,440 net of HST recoveries

Contract is expected to start on date of award and end on July 31, 2026.

Recommended Supplier:
Vipond Inc.

Contract Award Value:
\$844,575 net of all applicable taxes and charges
\$954,370 including HST and all applicable charges
\$859,440 net of HST recoveries

Contract is expected to start on date of award and end on July 31, 2026.

Recommended Supplier:
Johnson Controls Canada

Contract Award Value:
\$844,575 net of all applicable taxes and charges
\$954,370 including HST and all applicable charges
\$859,440 net of HST recoveries

Contract is expected to start on date of award and end on July 31, 2026.

Recommended Supplier:
Met-Scan Canada Ltd.

Contract Award Value:
\$844,575 net of all applicable taxes and charges
\$954,370 including HST and all applicable charges
\$859,440 net of HST recoveries

Contract is expected to start on date of award and end on July 31, 2026.

The combined total potential contract award for all suppliers identified in this report, is \$3,378,300 net of all applicable taxes and charges, and \$3,817,479 including HST and applicable charges. **The combined total potential cost to the City is \$3,437,758 net of HST recoveries.**

FINANCIAL IMPACT

The combined total potential contract award for all suppliers identified in this report is \$3,378,300 net of all applicable taxes and charges, and \$3,817,479 including HST and applicable charges. The combined total potential cost to the City is \$3,437,758 net of HST recoveries.

Funding is available in the 2023-2032 Approved Capital Budget for Corporate Real Estate Management, and will be included in the 2024-2033 Capital Budget Submissions for Corporate Real Estate Management. Additional funding details are summarized in Table 1 below.

Table 1: Financial Impact Summary of Recommended Contracts (net of HST Recoveries)

WBS Element	Date of Award to December 31, 2023	January 1, 2024 to December 31, 2024	January 1, 2025 to December 31, 2025	January 1, 2026 to July 31, 2026	Total Cost
CCA201-32	339,440	50,000	50,000	25,000	464,440
CCA201-37	114,440	315,000	315,000	150,000	894,440
CCA201-38	139,440	300,000	300,000	150,000	889,440
CCA201-35	239,440	350,000	350,000	250,000	1,189,440
Total Cost	832,758	1,015,000	1,015,000	575,000	3,437,758

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: March 24, 2023 **Solicitation Closed:** May 18, 2023

Number of Addenda Issued: Six (6)

Number of Bids: Five (5)

Summary of Bids Received:

Johnson Controls Canada
Met-Scan Canada Ltd
Paladin Technologies Inc
Panorama Security Ltd*
Vipond Inc

* Supplier did not achieve the minimum technical score and was not considered for the pricing stage.

Range of Scores: 74.05 - 86.50 points

DIVISION CONTACTS

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Scott Helsel, Manager, Facilities Sourcing, Business Management, Corporate Real Estate Management, [647-473-6170](tel:647-473-6170), scott.helsel@toronto.ca.

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firms recommended for award are the highest scoring Suppliers based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firms understand the Fair Wage Policy and Labour Trades requirements and have agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer