



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3999532912 to KeyData Associates Inc for ForgeRock Identity Cloud Licenses Subscription and Professional Services for the Office of the Chief Information Security Officer

Date: July 20, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3999532912

Description:

For ForgeRock Identity Cloud licenses subscription and professional services for the City of Toronto's Office of the Chief Information Security Officer for a period of three (3) years from the date of Award with an option in favour of the City to extend the agreement on the same terms and conditions for up to two (2) consecutive one (1) year periods.

Note: Should the option(s) be exercised, then the Chief Information Security Officer will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier: KeyData Associates Inc

Contract Award Value:

\$5,249,323 net of all applicable taxes and charges
\$5,931,735 including H.S.T. and all applicable charges
\$5,341,711 net of H.S.T. recoveries

Contract is expected to start on date of award for a three (3) year period.

Option Year 1

\$2,345,538 net of all applicable taxes and charges
\$2,650,458 including HST and all applicable charges
\$2,386,820 net of HST recoveries

Option Year 2

\$2,566,695 net of all applicable taxes and charges

\$2,900,365 including HST and all applicable charges

\$2,611,869 net of HST recoveries

The total potential contract award including all optional periods is \$10,161,556 net of all applicable taxes and charges, \$11,482,559 including all applicable taxes and charges.

The total potential cost to the City including optional periods is \$10,340,401 net of HST recoveries.

FINANCIAL IMPACT

The total potential contract award identified in this report including optional periods is \$10,161,556 including all applicable taxes and charges. The potential cost to the City including optional periods is \$10,340,401 net of HST recoveries.

Funding is included in the 2023 Approved Operating Budget for the Office of the Chief Information Security Officer. Additional funding will be included in the 2024-2026 Operating Budget Submissions for the Office of the Chief Information Security Officer. Should the optional periods be exercised, then additional funding will be included in the 2026-2028 Operating Budget Submissions for the Office of the Chief Information Security Officer. Complete funding details are provided in Table 1.

Table 1: Financial Impact Summary of Recommended Contract (net of Harmonized Sales Tax recoveries)

Year	Category/WBS Element or Cost Centre			TOTAL
	Implementation	Support	Subscription	
	CY001-4/4038	CY1001/4038	CY1001/4828	
2023	\$506,918	\$86,051	\$573,672	\$1,166,641
2024	\$1,008,350	\$156,704	\$1,044,684	\$2,209,738
2025	\$763,945	\$156,704	\$1,044,684	\$1,965,333
2026	\$726,395	\$216,589	\$1,443,836	\$2,386,820
2027	\$588,638	\$246,800	\$1,645,332	\$2,480,770
2028	\$131,099	\$0	\$0	\$131,099
Total	\$3,725,345	\$862,848	\$5,752,208	\$10,340,401

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information included in the financial impact section.

SOLICITATION SUMMARY

Solicitation Issued: May 11, 2023

Solicitation Closed: June 23, 2023

Number of Addenda Issued: none

Number of Bids: One (1)

Table 2: Summary of Bids Received including bid price

BIDDER	Bid Price (excluding H.S.T.)
KeyData Associates Inc	\$10,161,556

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer