



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3863128487 to Spectrum Traffic Data Inc. for the Non-Exclusive Supply of Traffic Data Collection Services for Transportation Services

Date: July 27, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Proposal, Ariba Document Number 3863128487

Description:

Non-exclusive supply of Traffic Data Collection Services for the City of Toronto's Transportation Services Division for a period of two (2) years with the option to renew the contract for two (2) additional one (1) year periods.

Recommended Supplier:

Spectrum Traffic Data Inc.

Contract Award Value:

\$4,435,260 net of all applicable taxes and charges
\$5,011,844 including HST and all applicable charges
\$4,513,321 net of HST recoveries

Contract is expected to start on date of award and end on August 31, 2025.

Option Year 1: September 1, 2025 to August 31, 2026

\$2,217,630 net of all applicable taxes and charges
\$2,505,922 including HST and all applicable charges
\$2,256,660 net of HST recoveries

Option Year 2: September 1, 2026 to August 31, 2027

\$2,217,630 net of all applicable taxes and charges
\$2,505,922 including HST and all applicable charges
\$2,256,660 net of HST recoveries

The total potential contract award value, including the optional periods is \$8,870,520 net of all applicable taxes and charges and \$10,023,688 including HST and all applicable charges. **The total potential cost to the City, including option periods is \$9,026,641 net of HST recoveries.**

FINANCIAL IMPACT

The total potential contract award identified in this report including all option years is \$8,870,520 net of all applicable taxes and charges, and \$10,023,688 including all applicable taxes and charges. The cost to the City is \$9,026,641 net of HST recoveries.

The engineering estimate for this project including all option years is \$5,984,640 (initial term and option years) net of all taxes and charges.

Funding in the amount of \$305,280 net of HST recoveries is available in the 2023 Council Approved Operating Budget for Transportation Services. The remaining funding of the initial term will be included in the 2024-2025 Operating Budget Submissions for Transportation Services. Should the City exercise the optional periods, additional funding will be included in the 2025-2027 Operating Budget Submissions for Transportation Services. Further funding details can be found in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

Transportation Services Division Cost Centre	September 1, 2023 to December 31, 2023	January 1, 2024 to December 31, 2024	January 1, 2025 to December 31, 2025	January 1, 2026 to December 31, 2026	January 1, 2027 to August 31, 2027
TS2030	\$305,280	\$2,256,660	\$2,256,660	\$2,256,660	\$1,951,381
Totals (net of HST recoveries)					\$9,026,641

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: April 13, 2023
Number of Addenda Issued: Seven (7)
Number of Bids: Two (2)

Solicitation Closed: May 23, 2023

Table 2: Summary of Bids Received including bid price

Supplier Name
Spectrum Traffic Data Inc.
Ontario Traffic Inc.*

* Supplier did not meet the minimum technical threshold.

DIVISION CONTACTS

Marie Reid, Manager, Purchasing Client Services, Infrastructure and Development Services, Purchasing and Materials Management Division, 416-397-5187, marie.reid@toronto.ca

Elyse Parker, Director, Transportation Policy and Innovation, Transportation Services, 416-338-2432, elyse.parker@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer