



## **BID AWARD PANEL CONTRACT AWARD**

### **Award of Ariba Document Number 4065138633 to Aqua Tech Solutions Inc. (Part A and B) and A & F Di Carlo Construction Inc. (Part C) for Permanent Surface Reinstatement Repairs at Various Locations for Toronto Water**

**Date:** August 10, 2023

**To:** Bid Award Panel

**From:** Chief Procurement Officer

**Wards:** 1, 2, 3, 4, 5, 7, 11, 13, 14, 19, 20, 21, 22, 23, 24, 25

#### **RECOMMENDATIONS**

---

**The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:**

**Solicitation Number:**

Request for Tender, Ariba Document Number 4065138633, Contract Number 23TW-DC-307OCS, 23TW-DC-308OCS and 23TW-DC-305OCS

**Description:**

Permanent Surface Reinstatement for Toronto Water Repairs at Various Locations within the City of Toronto – Part A: Wards 19, 20, 21, 22, 23, 24 and 25 (23TW-DC-307OCS), Part B: Wards 1, 2, 3, 4, 5 and 7 (23TW-DC-308OCS) and Part C: Wards 11, 13 and 14 (23TW-DC-305OCS) for a period of four (4) months from date of award, with the option to renew the Contracts for one (1) additional eight (8) month period at the sole discretion of the City and subject to budget approval.

Should the option period be exercised then the General Manager of Toronto Water will request the Chief Procurement Officer to process the renewal under the same terms and conditions.

**Recommended Supplier:**

Part A: Aqua Tech Solutions Inc.

Part B: Aqua Tech Solutions Inc.

Part C: A & F Di Carlo Construction Inc.

**Contract Award Value:**

**Part A – Aqua Tech Solutions Inc.**

\$1,917,500 net of all applicable taxes and charges

\$2,166,775 including all applicable taxes and charges

**\$1,951,248 net of HST recoveries**

**Contract is expected to start on date of award and end November 30, 2023.**

Option Period 1 (December 1, 2023 to July 31, 2024)

\$1,917,500 net of all applicable taxes and charges

\$2,166,775 including all applicable taxes and charges

\$1,951,248 net of HST recoveries

The total potential contract award including the optional period is \$3,835,000 net of all taxes and charges and \$4,333,550 including all applicable taxes and charges. **The total potential cost to the City for Aqua Tech Solutions Inc. including the option period is \$3,902,496 net of HST recoveries.**

**Part B – Aqua Tech Solutions Inc.**

\$2,737,000 net of all applicable taxes and charges

\$3,092,810 including all applicable taxes and charges

**\$2,785,171 net of HST recoveries**

**Contract is expected to start on date of award and end November 30, 2023.**

Option Period 1 (December 1, 2023 to July 31, 2024)

\$2,737,000 net of all applicable taxes and charges

\$3,092,810 including all applicable taxes and charges

\$2,785,171 net of HST recoveries

The total potential contract award including the optional period is \$5,474,000 net of all taxes and charges and \$6,185,620 including all applicable taxes and charges **The total potential cost to the City for Aqua Tech Solutions Inc. including the option period is \$5,570,342 net of HST recoveries.**

**Part C – A & F Di Carlo Construction Inc.**

\$1,942,030 net of all applicable taxes and charges

\$2,194,494 including all applicable taxes and charges

**\$1,976,210 net of HST recoveries**

**Contract is expected to start on date of award and end November 30, 2023.**

Option Period 1 (December 1, 2023 to July 31, 2024)

\$1,942,030 net of all applicable taxes and charges

\$2,194,494 including all applicable taxes and charges

\$1,976,210 net of HST recoveries

The total potential contract award including the optional period is \$3,884,060 net of all taxes and charges and \$4,388,988 including all applicable taxes and charges. **The total potential cost to the City for A & F Di Carlo Construction Inc. including the option period is \$3,952,419 net of HST recoveries,**

The total potential contract award including the option period for all parts is \$13,193,060 net of all taxes and charges and \$14,908,158 including all applicable taxes and charges. **The total potential cost to the City including the option period for all parts is \$13,425,258 net of HST recoveries.**

The above cost calculations for the option periods reflect a 100 percent increase of the total value of the contract.

## FINANCIAL IMPACT

The total potential contract award value identified in this report is \$14,908,158 including all applicable taxes and charges. The total potential cost to the city is \$13,425,258 net of HST recoveries.

The engineering estimate for this project is \$4,374,500 (23TW-DC-307OCS) (Part A) and \$6,406,000 (23TW-DC-308OCS) (Part B) and \$4,245,250 (23TW-DC-305OCS) (Part C) net of all taxes and charges. The total engineering estimate is \$15,025,750 net of all taxes and charges.

Funding is available in the 2023 Approved Capital and Operating Budgets for Toronto Water. Should the option period be exercised, then the additional funding is included in the 2024-2032 Approved Capital Plan for Toronto Water and will be included in the 2024 Operating Budget Submission for Toronto Water. Funding details are summarized in Table 1 as follows:

Table 1: Financial Impact Summary of Recommended Contract (net of HST Recoveries)

| <b>Cost Centre/WBS Element Description</b> | <b>Date of Award to November 30, 2023</b> | <b>Option Period 1: December 1, 2023 to December 31, 2023</b> | <b>Option Period 1: January 1, 2024 to July 31, 2024</b> | <b>Total (net of HST Recoveries)</b> |
|--------------------------------------------|-------------------------------------------|---------------------------------------------------------------|----------------------------------------------------------|--------------------------------------|
| CPW544-10-77 WSR Cut Repairs               | \$343,762                                 | \$91,371                                                      | \$252,391                                                | \$687,524                            |
| CPW544-10-78 WSR Cut Repairs               | \$490,679                                 | \$130,421                                                     | \$360,258                                                | \$981,358                            |
| CPW544-10-75 WSR Cut Repairs               | \$348,160                                 | \$92,540                                                      | \$255,620                                                | \$696,320                            |

| <b>Cost Centre/WBS Element Description</b>                             | <b>Date of Award to November 30, 2023</b> | <b>Option Period 1: December 1, 2023 to December 31, 2023</b> | <b>Option Period 1: January 1, 2024 to July 31, 2024</b> | <b>Total (net of HST Recoveries)</b> |
|------------------------------------------------------------------------|-------------------------------------------|---------------------------------------------------------------|----------------------------------------------------------|--------------------------------------|
| CPW600-03<br>Cut Repairs<br>Required for New<br>Service<br>Connections | \$2,414,629                               | \$641,802                                                     | \$1,772,827                                              | \$4,829,258                          |
| CWW465-10<br>Sewer<br>Rehabilitation - Cut<br>Repairs                  | \$421,586                                 | \$112,056                                                     | \$309,530                                                | \$843,172                            |
| CPW543-03<br>Cut Repairs                                               | \$210,138                                 | \$55,854                                                      | \$154,284                                                | \$420,276                            |
| TW2020/ 4424<br>D&C Dist. Contract<br>Services                         | \$2,483,675                               | \$660,154                                                     | \$1,823,521                                              | \$4,967,350                          |
| <b>Total<br/>(net of HST<br/>Recoveries)</b>                           | <b>\$6,712,629</b>                        | <b>\$1,784,198</b>                                            | <b>\$4,928,431</b>                                       | <b>\$13,425,258</b>                  |

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

## **SOLICITATION SUMMARY**

**Solicitation Issued:** June 22, 2023

**Solicitation Closed:** July 19, 2023

**Number of Addenda Issued:** None

**Number of Bids:** Five (5)

Table 2: Summary of Bids received including bid price (Part A):

| <b>Supplier Name</b>              | <b>Bid Price (excluding H.S.T.)</b> |
|-----------------------------------|-------------------------------------|
| Aqua Tech Solutions Inc.          | \$1,667,500.00 *                    |
| Bevcon Construction & Paving Ltd. | \$1,961,000.00                      |
| Maple-Crete Inc. **               | \$2,179,750.00                      |
| A & F Di Carlo Construction Inc.  | \$2,327,405.00                      |

| Supplier Name   | Bid Price (excluding H.S.T.) |
|-----------------|------------------------------|
| PTR Paving Inc. | \$2,563,170.00               |

\*Pursuant to the Request for Tender document the contract award value includes contingency.

\*\*Supplier was found non-compliant with mandatory requirements.

Table 3: Summary of Bids received including bid price (Part B):

| Supplier Name                     | Bid Price (excluding H.S.T.) |
|-----------------------------------|------------------------------|
| Aqua Tech Solutions Inc.          | \$2,387,000.00 *             |
| Bevcon Construction & Paving Ltd. | \$2,389,050.00               |
| Maple-Crete Inc. **               | \$3,293,250.00               |
| A & F Di Carlo Construction Inc.  | \$3,465,512.50               |
| PTR Paving Inc.                   | \$3,746,750.00               |

\*Pursuant to the Request for Tender document the contract award value includes contingency.

\*\*Supplier was found non-compliant with mandatory requirements.

Table 4: Summary of Bids received including bid price (Part C):

| Supplier Name                     | Bid Price (excluding H.S.T.) |
|-----------------------------------|------------------------------|
| A & F Di Carlo Construction Inc.  | \$1,692,030.00 *             |
| Aqua Tech Solutions Inc.          | \$1,797,525.00               |
| Bevcon Construction & Paving Ltd. | \$2,218,875.00               |
| PTR Paving Inc.                   | \$2,274,575.00               |
| Maple-Crete Inc. **               | \$2,591,750.00               |

\*Pursuant to the Request for Tender document the contract award value includes contingency.

\*\*Supplier was found non-compliant with mandatory requirements.

## DIVISION CONTACTS

Marie Reid, Manager, Purchasing Client Services, Infrastructure and Development Services, Purchasing and Materials Management Division, 416-397-5187, [Marie.Reid@toronto.ca](mailto:Marie.Reid@toronto.ca)

Antonio Longo, Manager, Operations Contract Services, Distribution and Collection, Toronto Water ,416-392-4164, [Antonio.Longo@toronto.ca](mailto:Antonio.Longo@toronto.ca)

## COMMENTS

---

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

## **SIGNATURE**

---

Geneviève Sharkey  
Chief Procurement Officer