



BID AWARD PANEL CONTRACT AWARD

Award of Sourcewell Solicitation Number 113021-RVG-4 to Safetek Emergency Vehicles Inc., for the Supply and Delivery of Six (6) Smeal 32 meter Quint Aerial Ladder Trucks for the City of Toronto Fire Services

Date: September 21, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Sourcewell Request for Proposal Number 113021-RVG-4

Description:

After reviewing Sourcewell Request for Proposal Number 113021, Fire Services will leverage the contract with Smeal Fire Apparatus and enter into an agreement with their local dealer, Safetek Emergency Vehicles for the non-exclusive supply and delivery of six (6) Smeal 32 meter Quint Aerial Ladder Trucks for the City of Toronto's Fire Services (TFS).

Recommended Supplier:

Safetek Emergency Vehicles Ltd.

Contract Award Value:

\$14,335,195 net of all applicable taxes and charges

\$16,198,770 including HST and all applicable charges

\$14,587,494 net of HST recoveries

The contract is expected to start on date of award and end on September 30, 2025.

FINANCIAL IMPACT

The total contract award identified in this report is \$16,198,770 including all applicable taxes and charges. The total cost to the City is \$14,587,494 net of HST recoveries.

Funding is available in the 2023 Approved Capital Budget and 2024 - 2032 Capital Plan for Fleet Services. Funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

WBS Element	Description	Total (net of HST Recoveries)
CFL014-23	Fire-Vehicle/Equipment Purchase - 2023	\$12,538,343
CFL014-24	Fire-Vehicle/Equipment Purchase - 2024	\$2,049,151
Total		\$14,587,494

The Interim Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: October 12, 2021 **Solicitation Closed:** November 30, 2021
Number of Addenda Issued: Four (4)
Number of Bids: Thirty-Three (33)

DIVISION CONTACTS

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COMMENTS

The City of Toronto is utilizing the Sourcwell Contract for the recommended award, as per the Toronto Municipal Code, Chapter 195-6.6. Procurement of the same goods and services as a public body.

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within the available budget and concurs with the recommendation;
- c. the total contract value is less than 20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget, being within the authority of the Bid Award Panel;
- d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and
- e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.
- f. the resulting contract between the public body and the supplier stipulates that the same goods and/or services be made available to other public bodies which include the city at the same price as provided by the supplier to the initiating public body;
- g. the same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body;

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer