



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc4061519324 to ONX Enterprise Solutions Ltd. for Cisco and Cisco-Meraki Network Equipment and Products, Maintenance and Support, Managed Services and Professional Services

Date: December 7, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation, Ariba Doc4061519324.

Description:
For non-exclusive supply, delivery and warranty of Cisco and Cisco-Meraki Network Equipment and Products, Maintenance and Support, Managed Services and Professional Services for a period of five (5) years from January 1, 2024 to December 31, 2028.

Recommended Supplier:
ONX Enterprise Solutions Ltd.

Contract Award Value:
\$20,000,000 net of all applicable taxes and charges
\$22,600,000 including HST and all applicable charges
\$20,352,000 net of HST recoveries

Contract is expected to start on January 1, 2024 and end by December 31, 2028.

FINANCIAL IMPACT

The total contract award identified in this report is \$20,000,000 net of all applicable taxes and charges, \$22,600,000 including all applicable taxes and charges. The total potential cost to the City is \$20,352,000 net of HST recoveries.

Funding for this contract has been included in the 2024-2033 proposed Capital Budget and Plan under the State of Goods Repair Project Network Asset Replacement for Technology Services Division.

Table 1: Financial Impact Summary of Recommended Contract (net of HST Recoveries)

Year	WBS Element/Cost Centre	Total
2024	CIT702-05-03	\$4,000,000
2025	CIT702-05-03	\$5,000,000
2026	CIT702-05-03	\$5,000,000
2027	CIT702-05-03	\$3,176,000
2028	CIT702-05-03	\$3,176,000
Grand Total		\$20,352,000

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: September 1, 2023

Solicitation Closed: October 4, 2023

Number of Addenda Issued: none

Number of Bids: One (1)

Table 1: Summary of Bids Received including bid price

Supplier Name	Bid Price* (excluding HST)
Onx Enterprise	\$9,176,000

*Note: Bid Price is being used as a basis for comparison upon which the award will be made. Awarded contract will be \$20,000,000 net of all applicable taxes, according to the budget approved in the ITAPP 22-439 for the Citywide blanket contract for a term of 5 years.

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer