



BID AWARD PANEL CONTRACT AWARD

Award of Doc4162151819 to FloChem Ltd. for the Non-Exclusive Supply and Delivery of Phosphoric Acid for Toronto Water

Date: December 7, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4162151819

Description:
For the non-exclusive supply and delivery of Phosphoric Acid for the City of Toronto's Water Division for a one (1) year period from January 1, 2024 to December 31, 2024.

Recommended Supplier:
FloChem Ltd.

Contract Award Value:
\$3,532,760 net of all applicable taxes and charges
\$3,992,019 including HST and all applicable charges
\$3,594,937 net of HST recoveries

Contract is expected to start on January 1, 2024 and end on December 31, 2024.

FINANCIAL IMPACT

The total contract award value identified in this report is \$3,532,760 net of all applicable taxes and charges, \$3,992,019 including all applicable taxes and charges. The cost to the City is \$3,594,937 net of HST recoveries.

Funding has been included in the 2024 Tabled Operating Budget for Toronto Water.

Table 1: Financial Impact Summary of Recommended Contract

G/L Account / Cost Centre	January 1, 2024 to December 31, 2024 (net of HST recoveries)
Cost Element 2463, 2420 Cost Centres: TW7015, TW7030, W7045, TW7060, TW4100, TW4060, TW4022, TW4080	\$3,594,937

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: September 15, 2023 **Solicitation Closed:** October 27, 2023
Number of Addenda Issued: Four (4)
Number of Bids: Four (4)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)
FloChem Ltd.	\$3,532,760.00
Appropriate Chemical International Ltd.	\$3,794,015.00
Shannon Chemical Corporation	\$4,006,805.00
UBA Inc.	\$4,065,255.00

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer