



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc4121435613 to Nexgen Municipal Inc. for the supply and delivery of twenty-eight (28) latest model cabover truck chassis, single axle 29,000 pounds (13,154 kilogram), dual rear wheels with 12 cubic yard capacity split side loading refuse packer body for Fleet Services

Date: December 14, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation, Ariba Doc4121435613

Description:
For the supply and delivery of twenty-eight (28) latest model cabover truck chassis, single axle 29,000 pounds (13,154 kilogram), dual rear wheels with 12 cubic yard capacity split side loading refuse packer body, with the option to purchase an additional five (5) units in 2023-2024 pending budget availability. Upon Award of this Request for Quotation, the Supplier and the City will have a Contract from the date of award to December 15, 2024, for a fixed term of one (1) year, all in accordance with the terms, conditions, and specifications contained in this Request for Quotation and any applicable City policy.

Recommended Supplier:
Nexgen Municipal Inc

Contract Award Value: (2023-2024) 28 units
\$15,996,217 net of all applicable taxes and charges
\$18,075,725 including HST and all applicable charges
\$16,277,750 net of HST recoveries

Optional Units: (2023-2024) 5 units
\$2,907,017 net of all applicable taxes and charges

\$3,284,929 including HST and all applicable charges
\$2,958,180 net of HST recoveries

Total Potential Contract Award Value Including Optional Purchases (2023-2024) - 33 units

\$18,903,233 net of all applicable taxes and charges
\$21,360,653 including HST and all applicable charges
\$19,235,930 net of HST recoveries

Contract is expected to start on the date of award and end on December 15, 2024.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$18,903,232.89 net of all applicable taxes and charges, \$21,360,653.17 including HST and applicable charges. The total potential cost to the City is \$19,235,929.79 net of HST recoveries.

Funding for the mandatory purchases is available in the 2023 Approved Capital Budget and 2024 - 2032 Capital Plan for Fleet Services. Funding for the optional purchases, if exercised, will be requested in the 2024 Capital Budget Submission for Fleet Services, as part of the annual Capital budget review process. Funding details follow in Table 1:

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries)

Division / Account	2023 (net of HST recoveries) (12 units)	2024 (net of HST recoveries) (16 units)	2024 (net of HST recoveries) (Optional 5 units)	Total Potential Contract Value (33 units)
SWMS - Fleet Replace. CFL008	\$6,907,594	\$9,370,156	\$2,958,180	\$19,235,930

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: August 14, 2023 **Solicitation Closed:** October 11, 2023
Number of Addenda Issued: Five (5)
Number of Bids: Two (2)

Table 2: Summary of Bids Received including bid price:

Supplier Name	Bid Price (excluding H.S.T.)
NexGen Municipal Inc	\$15,996,216.84*
Mid Ontario Truck Centre	\$19,823,860.00

* Fuel Type: Compressed Natural Gas (CNG)

DIVISION CONTACTS

Clarman Yang, Acting Manager, Purchasing Client Services, Corporate Services and Finance & Treasury Services, Telephone: (416) 392-1302, Email: Clarman.Yang@toronto.ca

Kiran Panchal, Manager, Asset Management, Fleet Services, Telephone: 416-397-4258, Email: Kiran.Panchal@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer