



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc4219986026 to OnX Enterprise Solutions Ltd. for ExaGrid Products, Licenses, Warranty, and Maintenance and Support for Toronto Water Division

Date: December 21, 2023
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation Doc4219986026

Description:

For ExaGrid Products, Licenses, Warranty, and Maintenance and Support for Toronto Water Division

Recommended Supplier:

OnX Enterprise Solutions Ltd.

Contract Award Value:

USD \$721,085 net of all applicable taxes and charges

USD \$814,826 including HST and all applicable charges

USD \$733,776 net of HST recoveries (\$997,936 CAD)

Contract is expected to start on date of award for a period of three (3) years from the date of Award.

FINANCIAL IMPACT

The total contract award identified in this report is \$721,085 USD (\$973,465 CAD) net of all applicable taxes and changes, \$814,826 USD (\$1,108,163 CAD) including all applicable taxes and charges. The total cost to the City is \$733,776 USD (\$997,936 CAD) net of HST recoveries. The currency exchange rate in this report is \$1.00 USD equals to \$1.36 CAD (December 2023).

Funding is available in the 2023-2032 Approved Toronto Water Capital Budget and Plan. Complete funding details are provided in Table 1.

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries)

Period	WBS Element	Total USD	Total CAD
Date of Award to Dec 31, 2023	CPW039 (Business Systems - Tech. Infrastructure)	\$254,021	\$345,468
Jan 1, 2024 to Dec 31, 2024	CPW039 (Business Systems - Tech. Infrastructure)	\$155,204	\$211,078
Jan 1, 2025 to Dec 31, 2025	CPW039 (Business Systems - Tech. Infrastructure)	\$155,204	\$211,078
Jan 1, 2026 to Dec 31, 2026	CPW039 (Business Systems - Tech. Infrastructure)	\$169,347	\$230,312
Total		\$733,776	\$997,936

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: October 6, 2023 **Solicitation Closed:** November 1, 2023

Number of Addenda Issued: none

Number of Bids: Three (3)

Table 1: Summary of Bids Received

Supplier Name	Bid Price (excluding H.S.T.)
OnX Enterprise Solutions Ltd	\$721,085.00 USD
CDW	\$721,466.40 USD
Managing Information Systems 3 Inc.	\$850,000.00 USD

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer