

## **Award of Ariba Document Number 3775384972 to Dependable Truck and Tank Ltd. for the non-exclusive supply and delivery of up to 30 Rescue-Pumper Fire Trucks for Toronto Fire Services**

**Date:** April 4, 2023

**To:** General Government Committee

**From:** Fire Chief and General Manager, Toronto Fire Services and Chief Procurement Officer

**Wards:** All

### **SUMMARY**

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The purpose of this report is to advise of the results of Request for Quotation Ariba Document Number 3775384972, for the non-exclusive supply and delivery of up to thirty (30) Rescue-Pumper Fire Trucks for Toronto Fire Services and to request authority to award the contract to Dependable Truck and Tank Ltd., in the amount of \$33,590,760 net of all applicable taxes and charges (\$34,181,957 net of HST recoveries).

### **RECOMMENDATIONS**

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The Fire Chief and General Manager, Toronto Fire Services and Chief Procurement Officer recommend that:

1. The General Government Committee, in accordance with Section 195- 8.4.A of the City of Toronto Municipal Code Chapter 195 (Purchasing By-Law), grant authority to award Request for Quotation, Ariba Document Number 3775384972 for the non-exclusive supply and delivery of up to thirty (30) Rescue-Pumper Fire Trucks to Dependable Truck and Tank Ltd., in the amount of \$33,590,760 net of all applicable taxes and charges (\$34,181,957 net of HST recoveries).

## FINANCIAL IMPACT

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The total potential contract award identified in this report is \$33,590,760 net of all applicable taxes and charges, \$37,957,559 including all applicable taxes and charges. The total potential cost to the City is \$34,181,957 net of HST recoveries.

Funding for the contract period starting from May 1, 2023 to April 30, 2025 is available in the 2023-2032 Approved Capital Budget and Plan for Fleet Services. Details are provided in Table 1 below.

Table 1: Financial Impact Summary of Recommended Contracts (net of HST recoveries)

<b>WBS Element/ Cost Element</b>	<b>Description</b>	<b>Unit Pricing</b>	<b>Vehicle Quantity</b>	<b>Total (net of HST Recoveries)</b>
CFL014-23	Fire- Vehicle/Equipment Purchase - 2023	\$1,139,399	30	<b>\$34,181,957</b>
	<b>Total</b>		<b>30</b>	<b>\$34,181,957</b>

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the financial impact section.

## DECISION HISTORY

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Bid Award Panel adopted Item Number BA2.5 at its meeting held on November 23, 2022, authorizing the award of Request for Quotation (RFQ) Ariba Document Number 3536109096 to Dependable Truck and Tank Limited for Purchase Order 6054008 in the amount of \$5,113,395 net of all applicable taxes and charges and Safetek Emergency Vehicles Ltd. for Purchase Order 6054110 in the amount of \$5,704,250 net of all applicable taxes and charges for the non-exclusive supply and delivery of ten (10) Rescue-Pumper Fire Trucks. The Bid Award Panel Decision can be found at: <https://secure.toronto.ca/council/agenda-item.do?item=2023.BA2.5>

Bid Award Panel adopted Item Number BA19.2 at its meeting held on April 3, 2019, authorizing the award of Request for Quotation (RFQ) Number 6115-18-0372 to Dependable Emergency Vehicles Ltd. for Contract Number 47022167 in the amount of \$13,577,778 net of all applicable taxes and charges for the supply and delivery of up to twenty eight (28) Rescue / Pumper Fire Trucks. The Bid Award Panel Decision can be found at: <https://secure.toronto.ca/council/agenda-item.do?item=2019.BA19.2>

## COMMENTS

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### Rescue-Pumper Fire Trucks

The purchase of thirty (30) Rescue-Pumper Fire Trucks is related to Toronto Fire Services' vehicle replacement plan. A regular turnover of vehicles is required to meet the anticipated lifespan of 15 years for this type of apparatus, given Toronto Fire Services has over 120 in its fleet. A larger single order allows TFS to integrate the time required for production and delivery into the lifecycle planning and maintain the intended replacement cycle.

### Procurement Process

The Request for Quotation Ariba Document Number 3775384972 was issued by Purchasing and Materials Management and was advertised on both the City's and Ariba Discovery websites on December 12, 2022 with a closing date of January 30, 2023 and issuance of three (3) addenda. Two (2) bid submissions were received on January 30, 2023, which is summarized in Table 2 below:

**Table 2: Summary of Bids Received including bid price**

Supplier Name	Bid Price (excluding HST)
Dependable Truck and Tank Ltd.	\$33,590,760.00
City View Speciality Vehicles	\$34,094,700.00

### Contract Award

The bids were reviewed and evaluated by staff from Purchasing and Materials Management Division and Toronto Fire Services. Dependable Truck and Tank Ltd. is the lowest bidder meeting the requirements as set out in the Request for Quotation Ariba Document Number 3775384972.

The Fair Wage Office has reported that the recommended supplier has indicated it has reviewed and understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully with both.

## CONTACT

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## **SIGNATURE**

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Matthew Pegg  
Fire Chief and General Manager

Geneviève Sharkey  
Chief Procurement Officer