

City of Toronto

Investment Board Meeting

David Barron

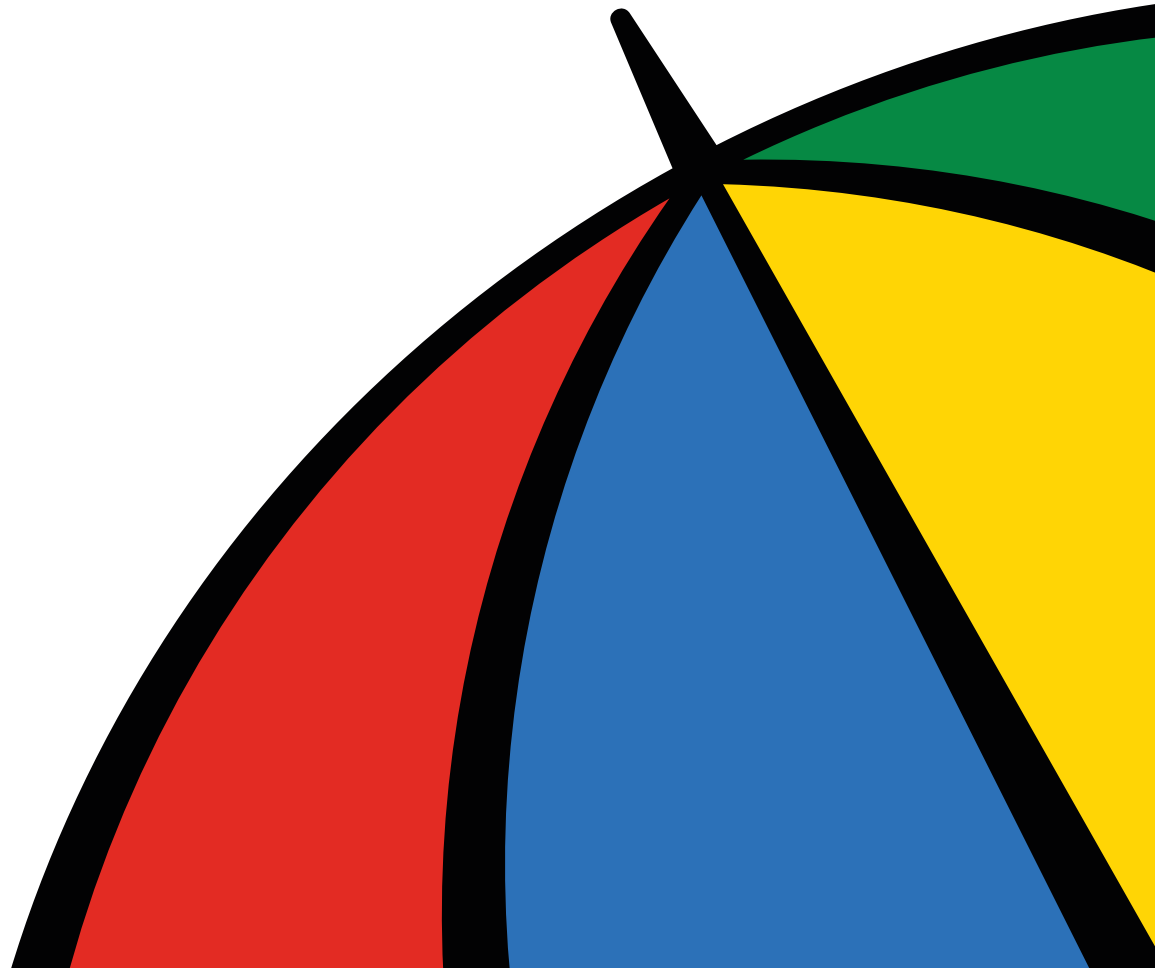
Head of Index Solutions US

Richard Kelly

Head of Client Business

Amrit Somal

Index Distribution Manager



Agenda

1

LGIM update

2

Fund investment process and performance

3

Market outlook

4

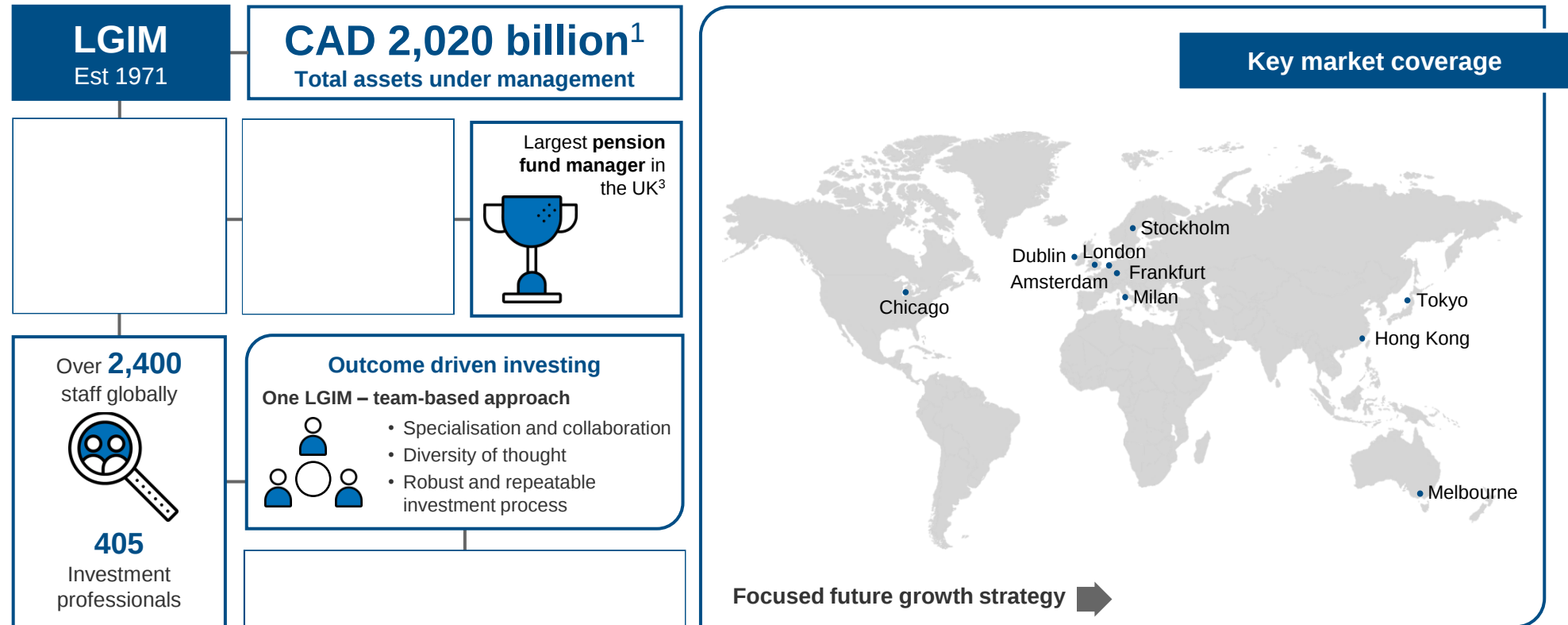
ESG

5

Appendix

Legal & General Investment Management (LGIM)

Global capability and resources



Focused on our clients' longer-term outcomes

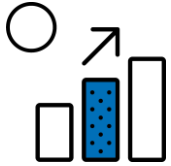
¹ Source: LGIM internal data as at 30 June 2022. The AUM disclosed aggregates the assets managed by LGIM in the UK, LGIMA in the US and LGIM Asia in Hong Kong (2018-2019 only). The AUM includes the value of securities and derivatives.

² | ² Source: IPE Research 2021, by AUM.

³ Source: IPE Research 2021, by AUM.

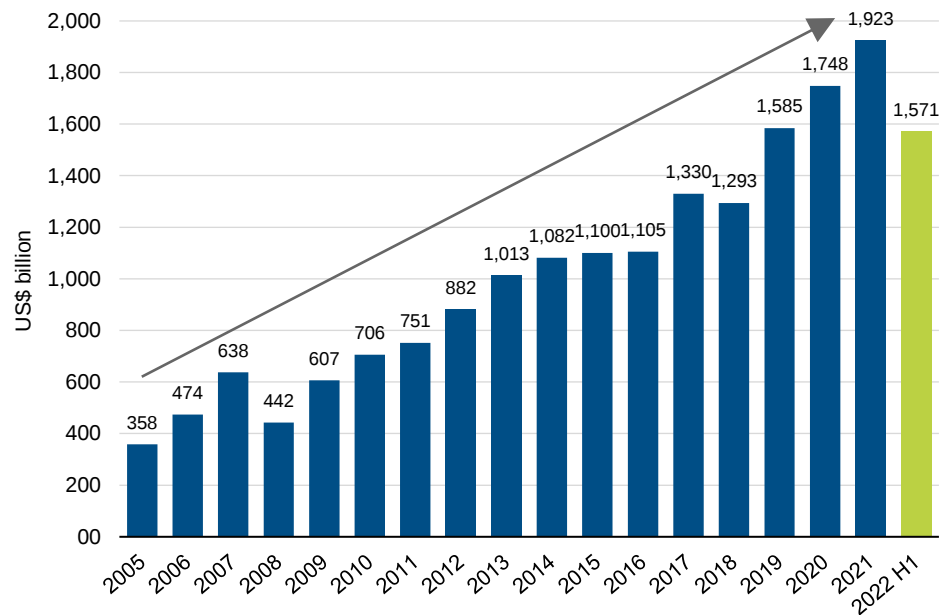
The value of an investment and any income taken from it is not guaranteed and can go down as well as up, you may not get back the amount you originally invested.

LGIM: Business update

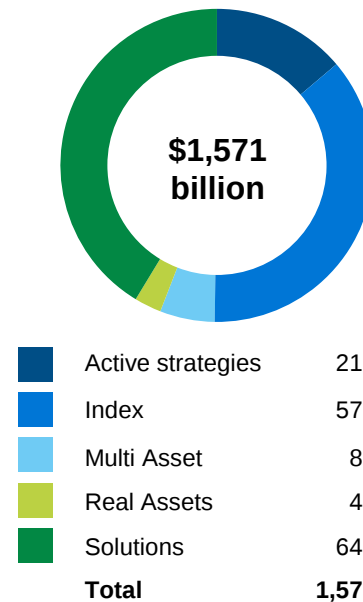


- LGIM H1 22 external net flows of \$79.9 billion, with AUM down to \$1.6 trillion, amid global market declines
- Strong international flows contributing over half of LGIM's total external net flows
- Our strengths in ESG led to several mandate wins and continued good flow into our ESG products

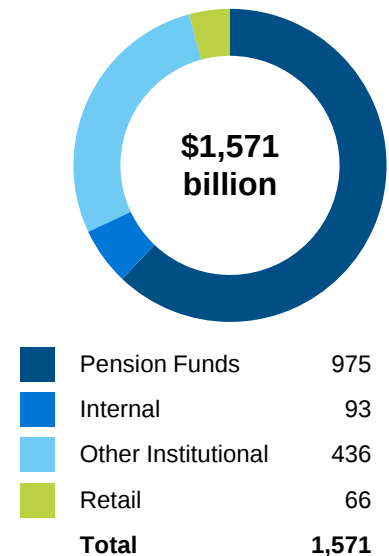
Assets under management (\$ billion)



By asset class (\$ billion)



By client type (\$ billion)



Source: LGIM internal data as at 30 June 2022. The AUM disclosed aggregates the assets managed by LGIM in the UK, LGIMA in the US and LGIM Asia in Hong Kong (2018-2019 only). The AUM includes the value of securities and derivatives positions and may not total due to rounding.

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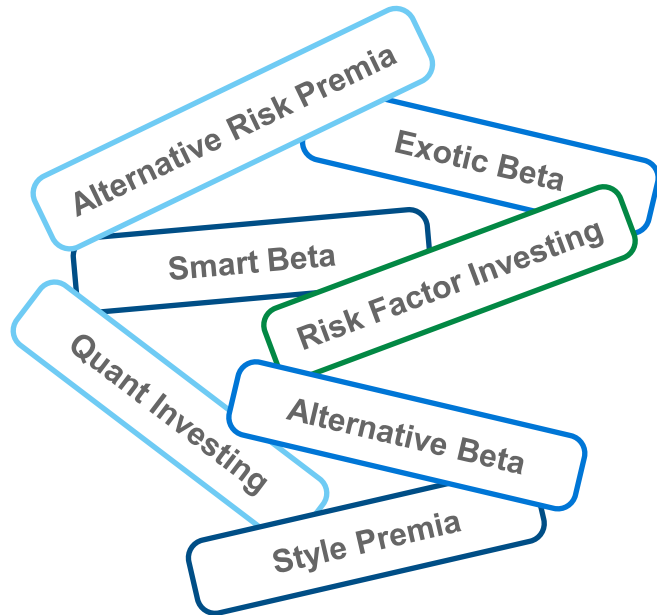
Fund Investment Process & Performance



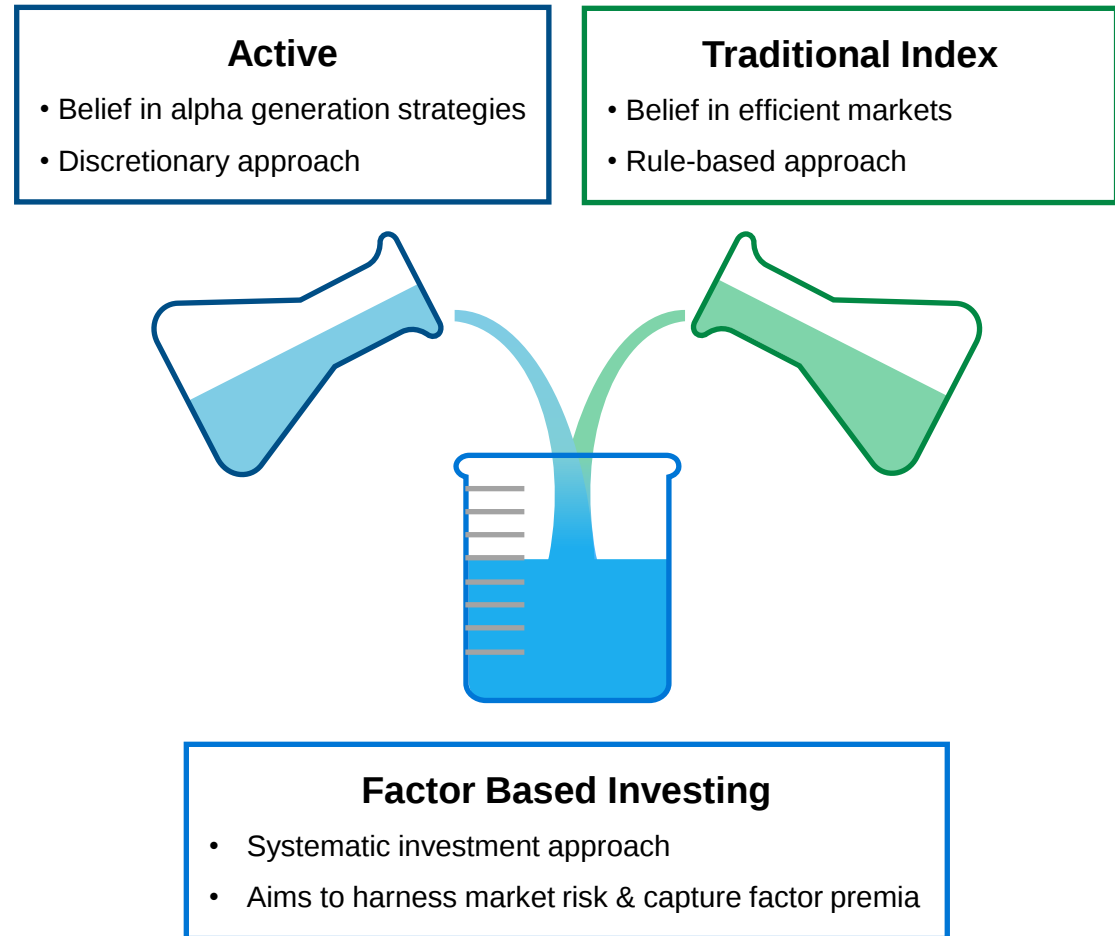
Factor Based Investing

A combination of Active and Traditional Index

There are many names....



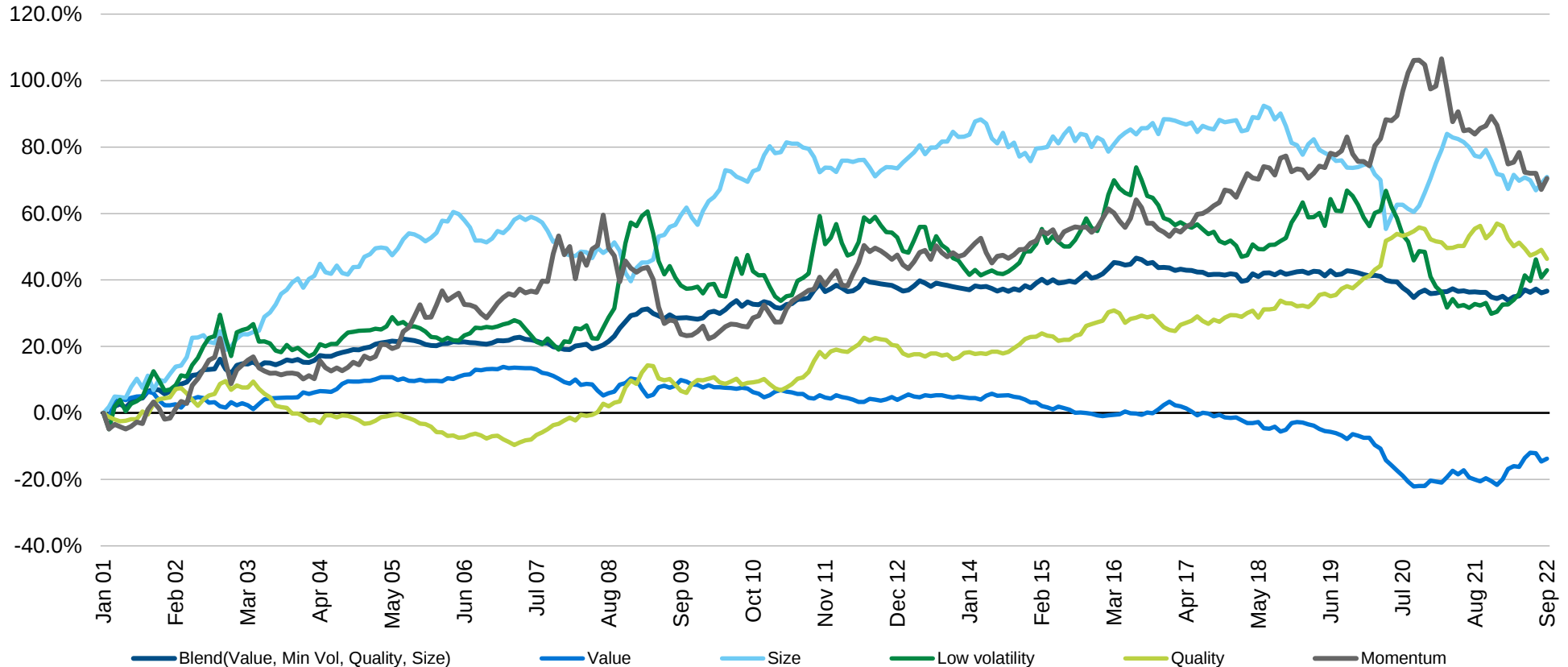
...for the same thing



Multi-factor could provide a smooth investment journey¹

Single factors undergo periods of underperformance

Performance of factors vs. market cap index



Source: MSCI, LGIM as at 30 September 2022.

¹ The smooth investment journey is in relation to single-factors.

6 | Blend of factor is equal weighting between Value, Minimum volatility, Quality and size factor. Returns in GBP.

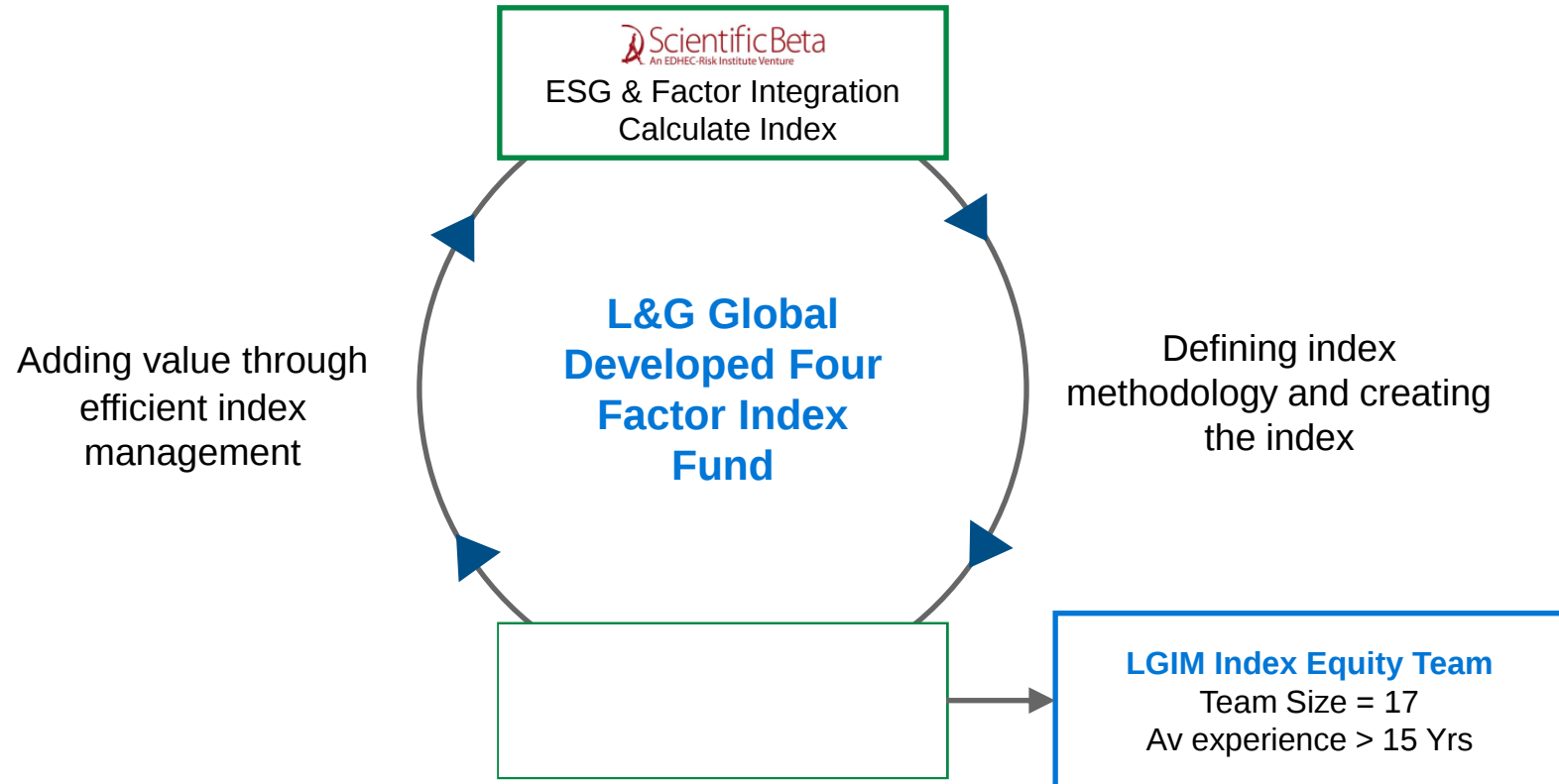
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Past performance is not a guide to the future.

L&G Global Developed Four Factor Index Fund

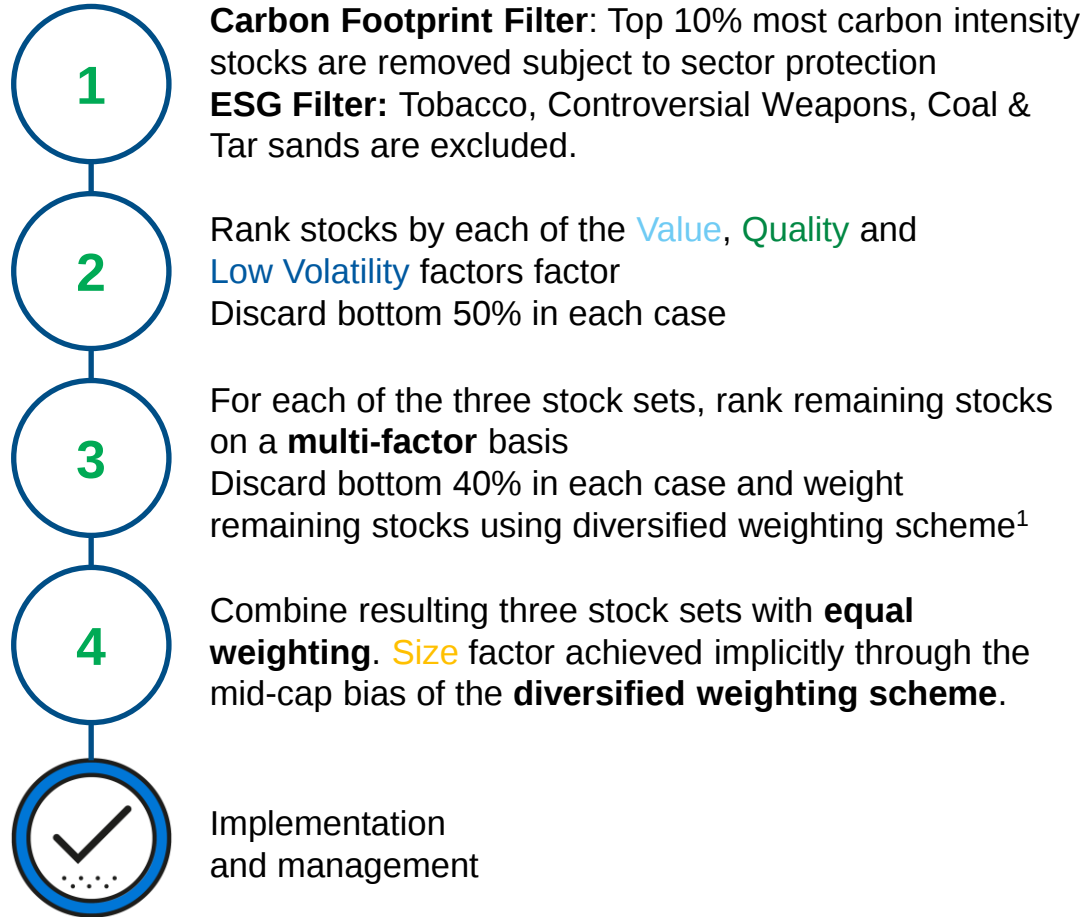
How the fund is managed

Governance process

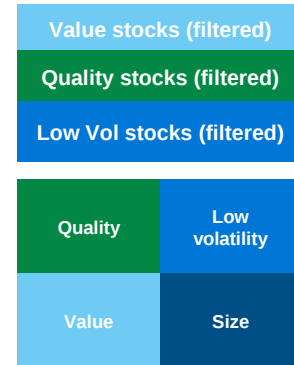
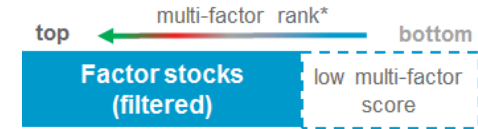


L&G Global Developed Four Factor Index Fund

Balanced exposure to factors in a sustainable manner



Scientific Beta Index Methodology



*Average rank on: value, momentum, low volatility, low investment and high profitability.

8 | ¹ Diversified weighting scheme combines equal weighting with equal risk contribution.

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Fund performance

CAD returns as at 30 September 2022

	Market Cap ¹	SciBeta Dev LCrb HFI Mbeta (VWMQ) MDecon
No. of stocks	1363	758
YTD Return	-9.19%	-9.32%
3 Yrs Return	7.98%	4.67%
Historical Volatility ³	14.28%	15.16%

Sector Deviations

	Index	Ref	Diff
Communication Services	6.99%	5.12%	-1.87%
Consumer Discretionary	11.25%	9.78%	-1.47%
Consumer Staples	7.66%	10.41%	2.75%
Energy	5.11%	3.25%	-1.85%
Financials	13.46%	14.02%	0.56%
Health Care	13.87%	14.41%	0.54%
Industrials	9.78%	10.94%	1.16%
Information Technology	21.09%	16.27%	-4.82%
Materials	4.17%	3.81%	-0.36%
Real Estate	2.75%	6.97%	4.23%
Utilities	3.06%	4.15%	1.09%
Other	0.81%	0.85%	0.04%

Relative Environmental Impact²

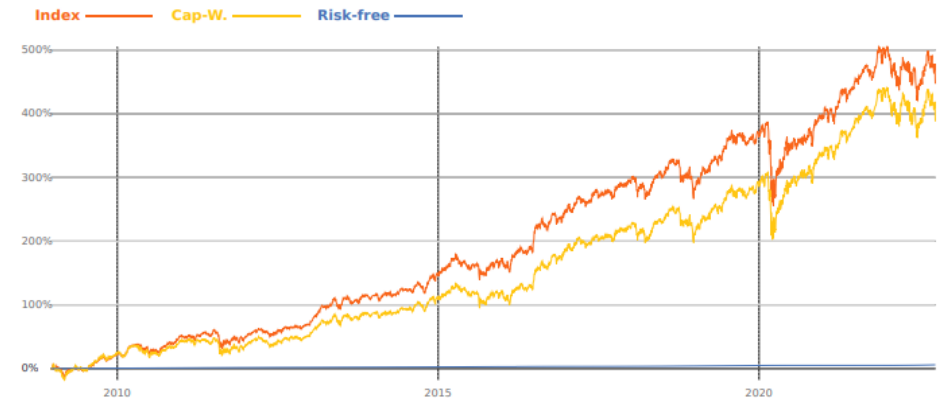
Carbon Emissions Intensity (revenues) **-49%**

Carbon Emissions Footprint (EVIC) **-49%**

Reserves Intensity from Coal and Oil and Gas (EVIC) **-43%**



Backtested Performance



Source: SciBeta: Performance and Risk Report, SciBeta Developed Low-Carbon & ESG HFI Multi-Beta (vol, val, mom, pro/inv) Maximum Deconcentration, 30 September 2022.

Performance: Analytics are based on daily total returns (dividends reinvested) in CAD.

¹ SciBeta Developed Cap Weighted Index.

² Relative MSCI World Index.

³ Base Date 19th Dec 2008.

Environmental impact analysis is from ISS data and LGIM. Sector Classification: The sector classification used is the Thomson Reuters Business Classification.

EVIC is Enterprise Value including Cash. Weighted Average Carbon Emission Intensity (tonnes CO₂e/USD Mn Revenue) is a legacy metric. Carbon footprint (tonnes CO₂e/USD Mn EVIC) is calculated based on Carbon Scope 1 and Scope 2. Reserves intensity includes reserves from Coal, Oil & Gas. Reserve intensity and Green revenues are based on a small number of securities.

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Past performance and simulated performance is not a guide to the future.



Market outlook

Equity Market conditions



Multi-Factor Relative Performance

Benchmark	Q3	YTD	1-yr	3-yr	5-yr	10-yr	3-yr Sharpe Ratio	10-yr Sharpe Ratio	3-yr Vol	10-yr Vol
S&P 500	-4.88	-23.87	-15.47	8.16	9.24	11.70	0.45	0.79	20.30	14.40
MSCI USA Div. Multi-Factor	-3.92	-22.65	-14.18	5.40	5.65	10.55	0.33	0.71	20.33	14.77
SciBeta US MBMS 4F EW	-5.55	-21.57	-14.23	3.86	6.25	10.22	0.26	0.72	19.83	13.85
SciBeta US HFI 6F EW	-5.52	-21.10	-13.47	4.00	6.47	10.83	0.26	0.77	19.43	13.57
Russell 1000 Cmprhnsve Factor	-4.45	-20.47	-12.39	5.00	6.52	11.27	0.31	0.76	21.07	14.65
RAFI Multi-Factor U.S. TR	-4.90	-17.78	-10.26	6.92	8.24	11.14	0.40	0.78	19.70	13.95
Average	-4.87	-20.71	-12.90	5.04	6.63	10.80	0.31	0.75	20.07	14.16
Min/Max Spread	1.63	4.87	3.97	3.06	2.58	1.05	0.15	0.07	1.64	1.20

MSCI World ex USA	-9.20	-26.23	-23.91	-1.21	-0.39	3.62	--	0.27	19.32	14.38
MSCI World ex USA DMF	-10.68	-25.20	-23.61	-2.43	-1.97	4.46	--	0.33	18.97	14.20
SciBeta Dev xUS MBMS 4F EW	-9.84	-26.43	-24.56	-2.29	-1.47	4.13	--	0.31	19.21	13.90
SciBeta Dev xUS HFI 6F EW	-9.80	-26.35	-24.49	-2.66	-1.36	4.76	--	0.36	18.89	13.70
FTSE Dev xUS Cmprhnsve Factor	-10.60	-27.24	-25.82	-2.35	-1.05	4.56	--	0.35	18.69	13.44
RAFI Multi-Factor Developed ex-U.S	-9.79	-24.36	-22.70	-0.99	-0.40	--	0.01	--	18.78	--
Average	-10.14	-25.91	-24.24	-2.14	-1.25	4.48	0.01	0.33	18.91	13.81
Min/Max Spread	0.89	2.88	3.12	1.67	1.57	0.62	--	0.05	0.52	0.76

MSCI Emerging Markets	-11.57	-27.16	-28.11	-2.07	-1.81	1.05	--	0.10	19.18	16.08
MSCI EM Div. Multi-Factor	-8.75	-22.96	-22.35	1.48	-0.71	2.75	--	0.20	19.09	16.14
SciBeta EM MBMS 4F EW	-7.74	-19.43	-19.38	-1.33	-2.15	0.63	--	0.07	17.98	14.35
SciBeta EM HFI 6F EW	-7.19	-19.26	-19.00	-1.83	-2.17	0.93	--	0.08	17.58	13.89
FTSE EM Comprehensive Factor	-4.80	-17.66	-17.71	3.14	0.61	2.48	0.22	0.19	19.57	15.48
RAFI Multi-Factor Emerging Markets	-7.39	-25.39	-24.53	0.93	0.38	--	0.12	--	21.32	--
Average	-7.18	-20.94	-20.59	0.48	-0.81	1.70	0.17	0.14	19.11	14.96
Min/Max Spread	3.95	7.74	6.83	4.97	2.78	2.12	0.10	0.14	3.74	2.25

Source: LGIMA, ERI Scientific Beta, MSCI, FTSE. Morningstar

SciBeta US MBMS 4F EW, SciBeta Dev xUS MBMS 4F EW, and SciBeta EM MBMS 4F EW hypothetical data as of December 20, 2013. SciBeta US HFI 6F EW, SciBeta Dev xUS HFI 6F EW, and SciBeta EM HFI 6F EW hypothetical data as of March 16, 2018.

Hypothetical performance results have many inherent limitations and no representation is being made that any account will or is likely to achieve profits or losses similar to those shown. In fact, there are frequently sharp differences between hypothetical performance results and the actual results subsequently achieved by any particular trading program.

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Past performance is not a guide to the future.

Environmental and Socially Responsible weighted benchmark performance

Benchmark	Q3	YTD	1-yr	3-yr	5-yr	10-yr	3-yr Sharpe Ratio	10-yr Sharpe Ratio	3-yr Vol	10-yr Vol
MSCI World	-6.19	-25.42	-19.63	4.56	5.30	8.11	0.29	0.57	19.94	14.16
Russell 1000	-4.61	-24.59	-17.22	7.95	9.00	11.60	0.44	0.78	20.80	14.67
FTSE Developed	-6.47	-25.66	-20.12	4.29	4.99	7.94	0.28	0.56	19.91	14.14
MSCI World ESG	-7.54	-27.00	-20.30	4.37	5.43	8.20	0.28	0.58	19.70	13.97
MSCI Wld Low Carbon Ldrs	-6.23	-25.71	-19.96	4.63	5.40	8.40	0.29	0.59	19.97	14.23
MSCI Wld Low Carbon Trgt	-6.32	-26.04	-20.27	4.41	5.26	8.12	0.28	0.57	20.03	14.23
MSCI World SRI	-6.48	-28.48	-19.84	5.83	6.95	8.97	0.35	0.63	20.13	14.20
Russell 1000 Climate	-4.10	-25.30	-17.50	8.60	9.50	--	--	--	22.90	--
FTSE4Good US	-6.16	-25.17	-16.08	9.58	10.72	12.91	0.51	0.86	20.56	14.59
FTSE Custom Global Developed Component Climate	-6.04	-26.43	-20.78	4.61	5.24	8.19	0.29	0.58	20.13	14.20

Source: S&P, Russell, MSCI, Morningstar, LGIMA September 2022.

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SciBeta Global Factor Indexes Periodic Table Investment Returns

As of 30 September 2022

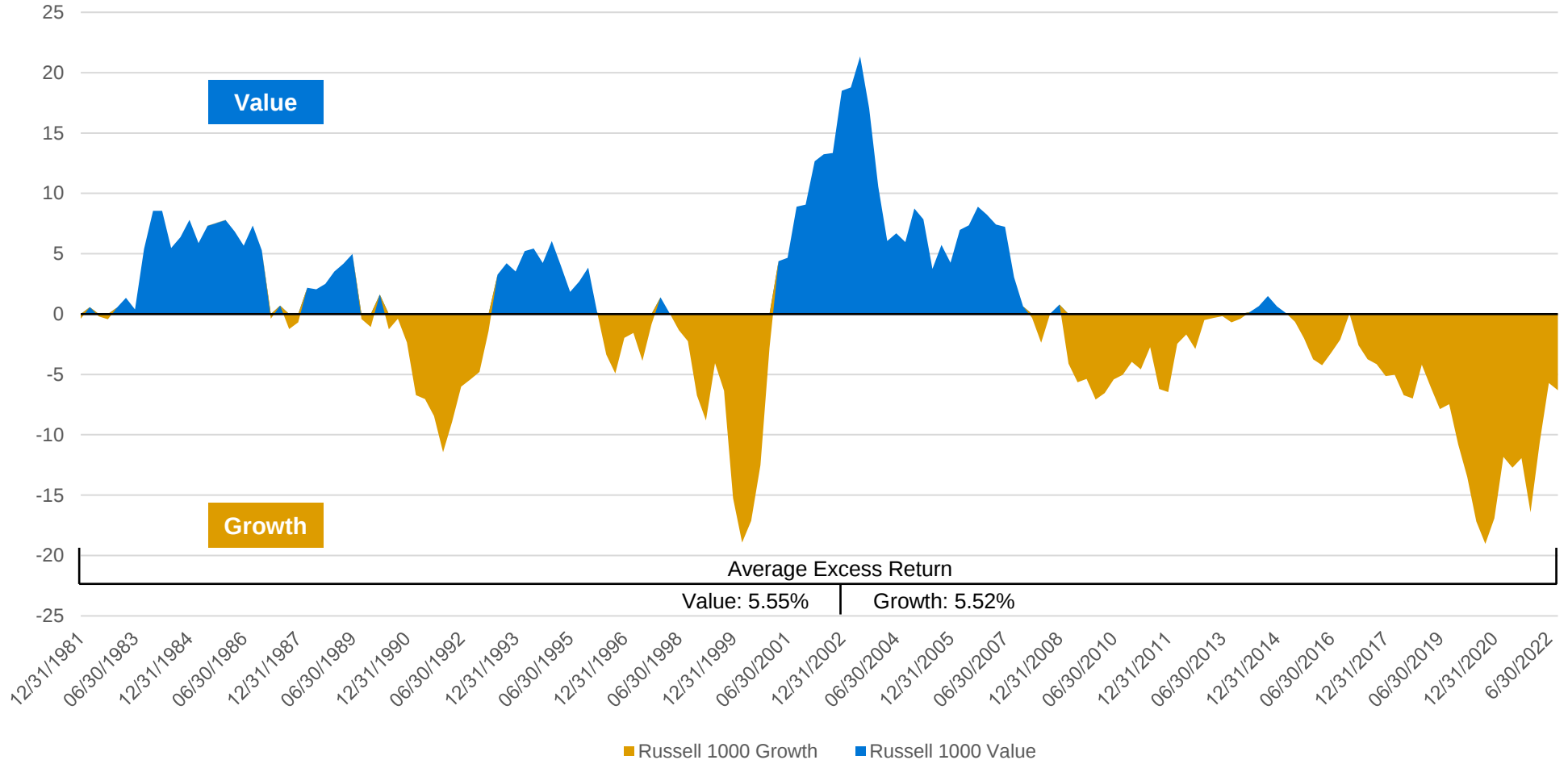
2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Q1	Q2	Q3
Size 17.45	Momentum 26.14	Low Vol 9.70	HFI 6F 3.04	Value 11.18	Momentum 27.73	Low Vol -6.12	MSCI ACWI 26.60	MSCI ACWI 16.25	Value 20.20	Value -1.09	Low Vol -11.40	Momen- tum -5.89
Low Invest- ment 17.12	Low Invest- ment 25.82	HFI 6F 9.12	Momentum 2.70	Low Invest- ment 9.54	High Profit- ability 25.27	High Profit- ability -7.65	High Profit- ability 25.82	High Profit- ability 13.42	High Profit- ability 19.27	Low Invest- ment -1.55	Low Invest- ment -11.81	MSCI ACWI -6.82
Value 16.70	High Profit- ability 25.16	High Profit- ability 8.16	Low Vol 2.13	MSCI ACWI 7.86	MSCI ACWI 23.97	MSCI ACWI -9.41	Momentum 23.33	Momentum 10.92	Low Invest- ment 18.98	HFI 6F -4.20	Value -12.95	High Profit- ability -6.97
Low Vol 16.59	HFI 6F 24.34	Size 7.38	High Profit- ability 2.11	Low Vol 6.30	Low Invest- ment 22.93	HFI 6F -9.61	Low Vol 22.89	Size 6.75	Low Vol 18.58	Low Vol -4.56	HFI 6F -13.14	Value -7.07
MSCI ACWI 16.13	Size 23.26	Low Invest- ment 6.69	Size 0.52	HFI 6F 6.11	HFI 6F 22.86	Low Invest- ment -10.35	Size 22.82	HFI 6F 5.94	MSCI ACWI 18.54	MSCI ACWI -5.36	High Profit- ability -14.10	HFI 6F -7.10
High Profit- ability 16.07	Value 22.86	Value 6.07	Low Invest- ment -0.34	Size 5.89	Size 22.69	Size -10.75	Low Invest- ment 22.69	Low Vol 5.06	HFI 6F 18.37	Size -5.59	Size -14.50	Low Invest- ment -7.38
Momentum 15.99	MSCI ACWI 22.80	Momentum 5.53	MSCI ACWI -2.36	High Profit- ability 5.28	Value 21.75	Momentum -12.09	HFI 6F 22.30	Low Invest- ment 4.99	Size 17.52	Momentum -5.63	Momentum -15.22	Low Vol -7.83
HFI 6F 15.76	Low Vol 20.96	MSCI ACWI 4.16	Value -3.38	Momentum 1.17	Low Vol 21.50	Value -12.47	Value 21.80	Value 4.29	Momentum 14.71	High Profit- ability -7.98	MSCI ACWI -15.66	Size -7.84

Sources: LGIMA, Scientific Beta, Morningstar Direct.

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Growth vs Value

Growth vs Value - Rolling 3 year relative returns

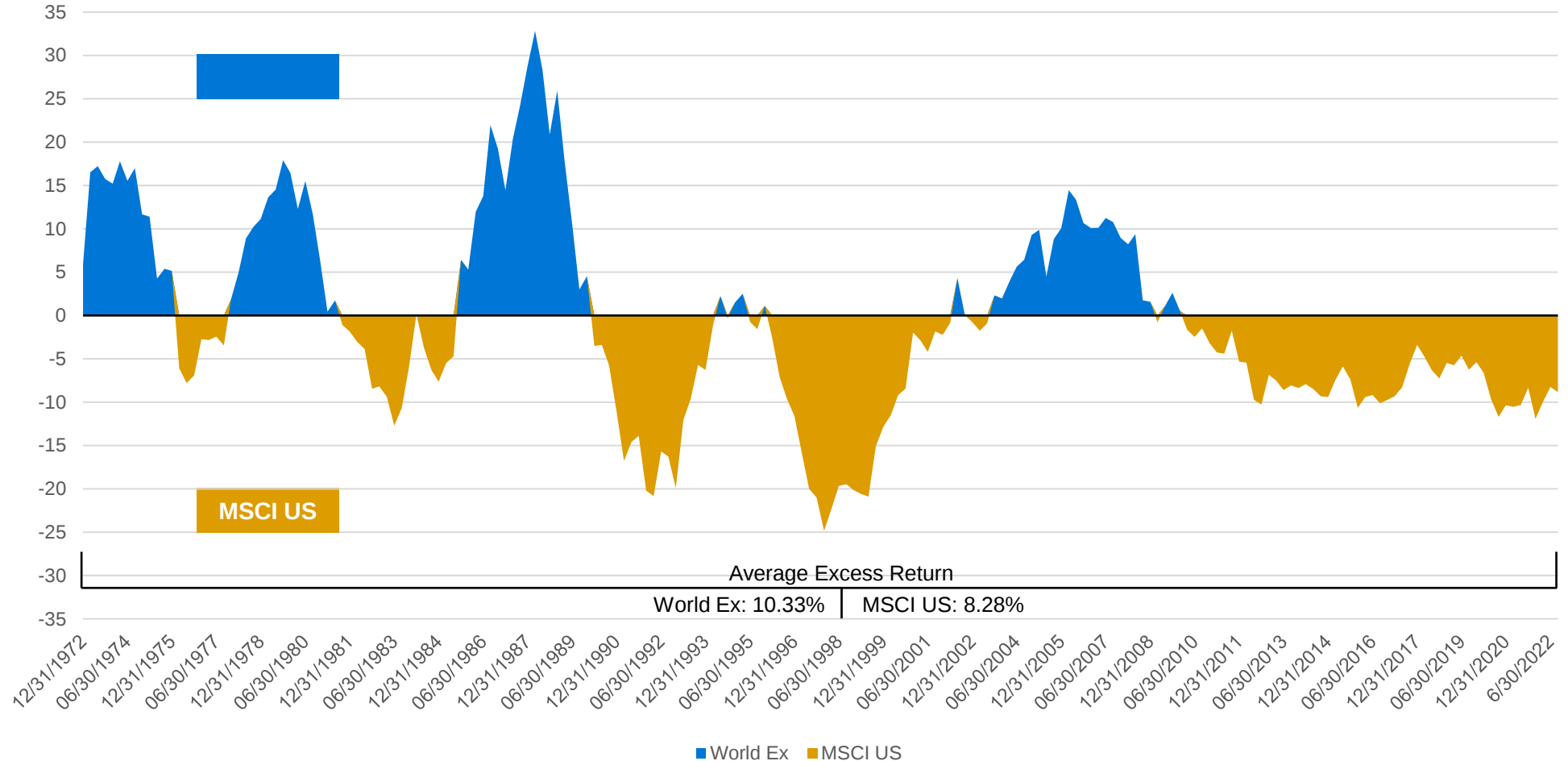


Sources: LGIMA, Morningstar Direct as of 30 September 2022.

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USA vs Developed Ex US

USA vs Developed Ex US - Rolling 3 year relative returns

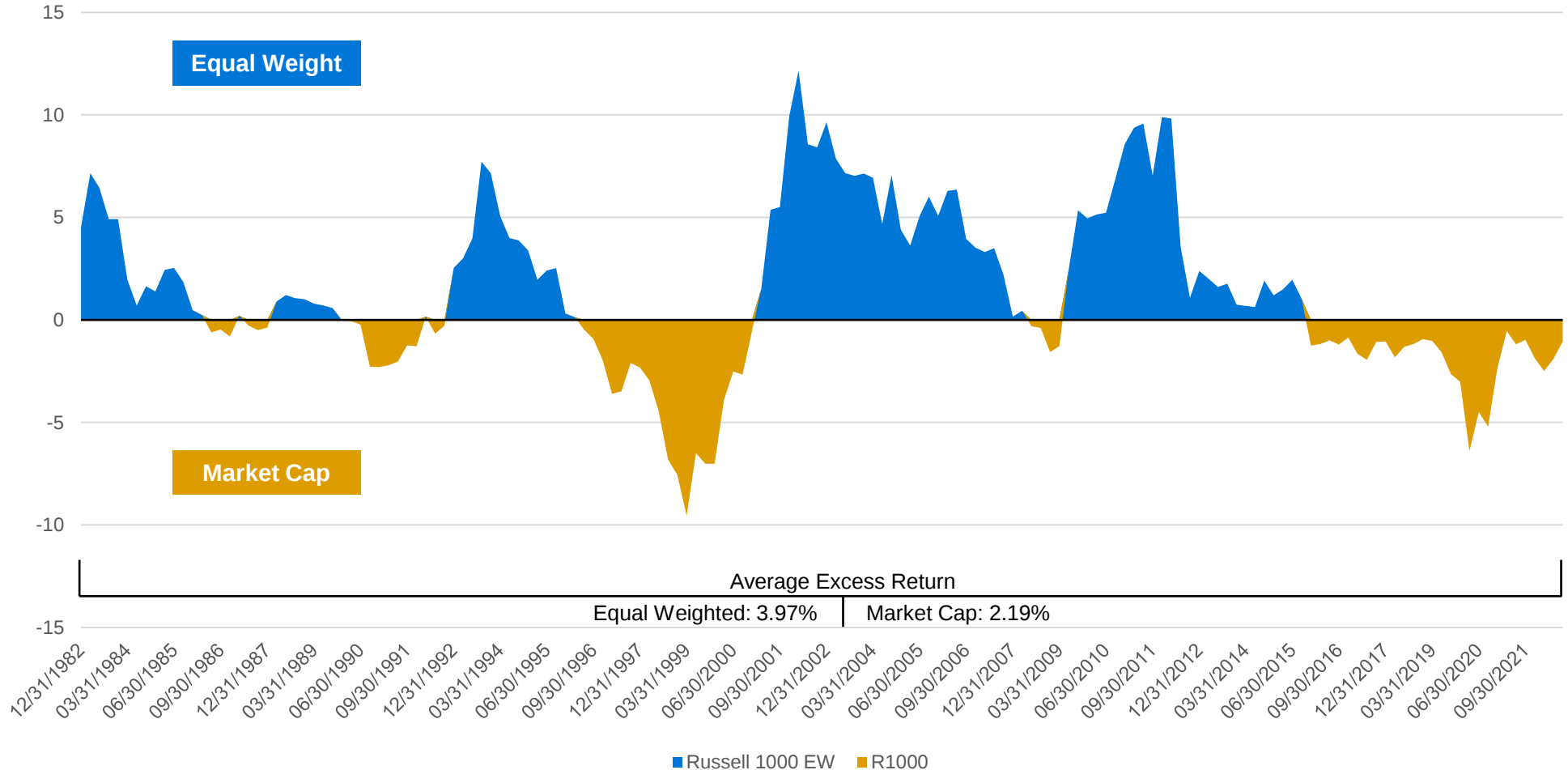


Sources: LGIMA, Morningstar Direct as of 30 September 2022.

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Equal Weight vs Market Cap

Russell 1000 Equal Weighted vs Russell 1000 - Rolling 3 Year Relative Returns



Sources: LGIMA, Morningstar Direct as of 30 September 2022.

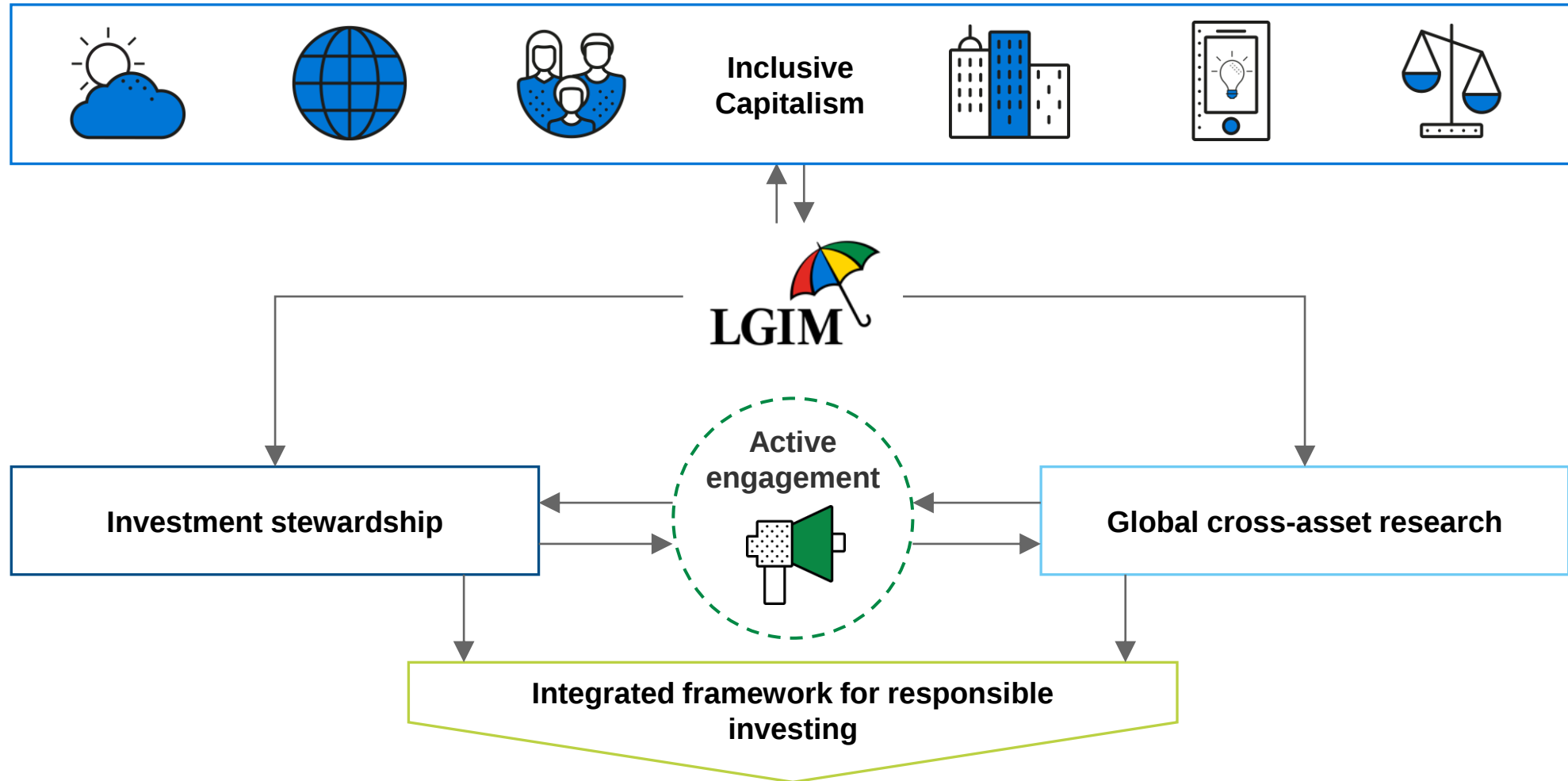
16 | The value of an investment and any income taken from it is not guaranteed and can go down as well as up, you may not get back the amount you originally invested. Past performance is not a guide to the future.

ESG



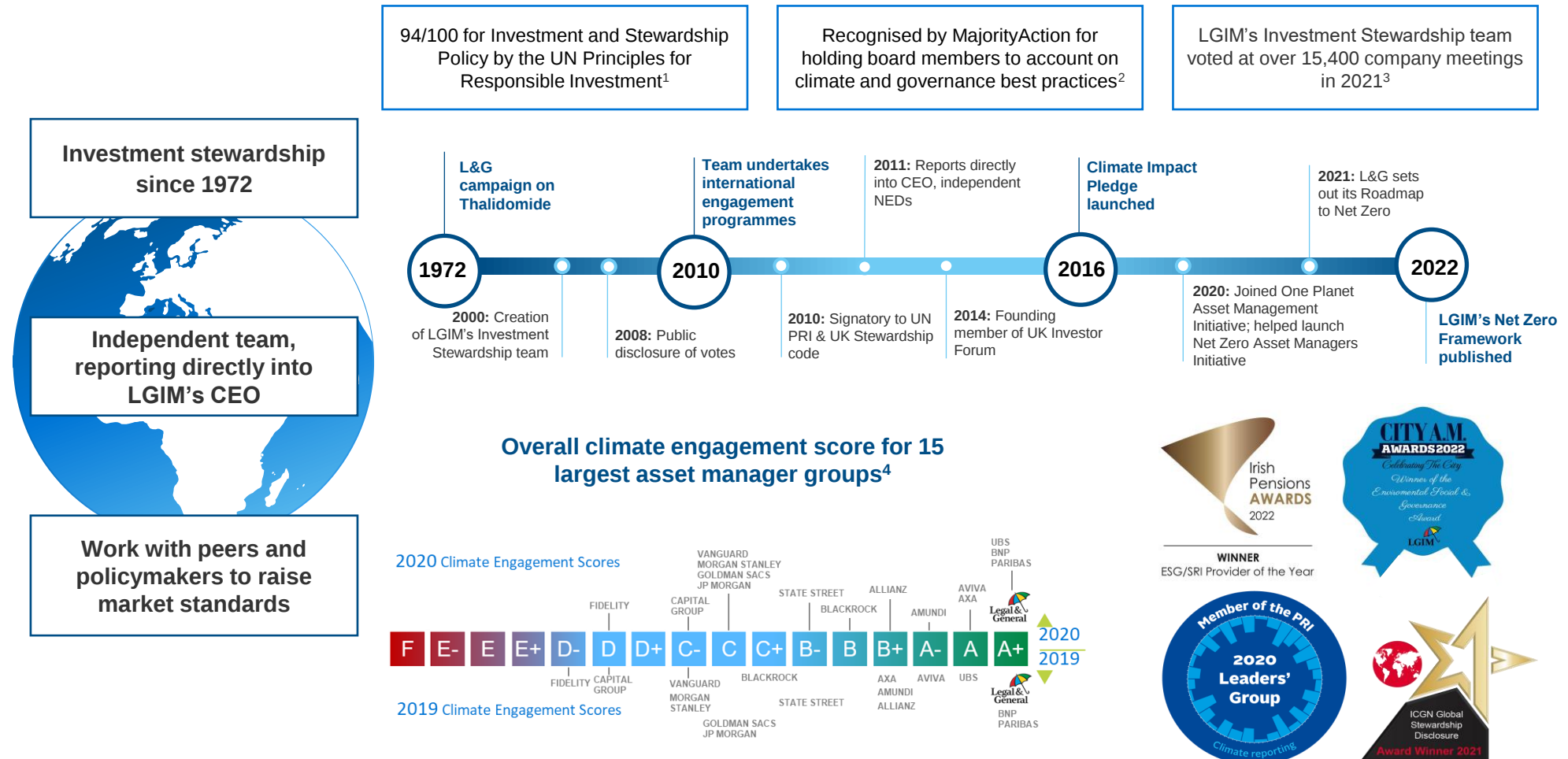
Responsible investing is at the very heart of our approach

Aiming to strengthen long-term returns while delivering positive change



We have proven credentials in investment stewardship

For more than four decades, LGIM has engaged globally with companies, peers and policymakers



¹ Source: UN PRI LGIM Assessment report, 2022: <https://www.lgim.com/landg-assets/lgim/capabilities/investment-stewardship/2021-assessment-report-for-legal-general-investment-management-holdings.pdf>

² Source: Majority Action, 2022: [MajorityAction CA100 Report2022.pdf \(squarespace.com\)](https://www.majorityaction.com/CA100-Report2022.pdf)

³ Source: LGIM, for calendar year 2021, [LGIM Active Ownership 2021](https://www.lgim.com/landg-assets/lgim/capabilities/investment-stewardship/2021-active-ownership-report.pdf). These votes represent instructions for our main FTSE pooled index funds.

⁴ InfluenceMap, Asset Managers and Climate Change 2020.

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We provide climate leadership for our clients

Leading by example

- **Consistently ranked as a leader in industry climate-change rankings***
- **Setting ambitious targets to embed sustainability** – both L&G Group and LGIM have committed to net-zero emissions by 2050
- **Longstanding investors in renewable energy, sustainable cities and disruptive technologies**



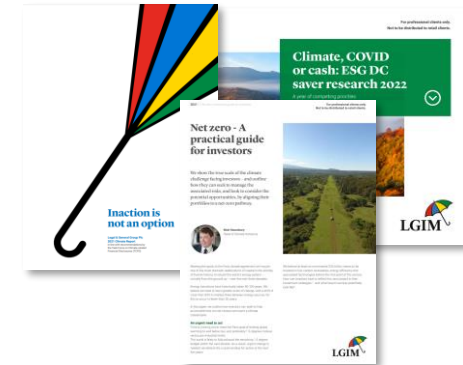
Improving market standards

- **Climate Impact Pledge since 2016** – continuing to push companies
- **Working with policymakers** and regulators globally to improve standards



Investments

- **Providing low-carbon solutions** across asset classes and investment strategies
- **Partnering with clients** on decarbonisation objectives, Paris-aligned solutions, and climate/TCFD reporting
- **Proprietary tools** – LGIM Destination@Risk to measure climate risk and portfolio temperature alignment



2021 in numbers

Our actions on behalf of our clients across a range of ESG issues



70%

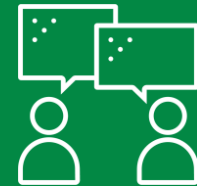
the **amount of AUM** we aim to be aligned to net zero by 2030³

c.1,000



companies covered under our expanded **Climate Impact Pledge**

571



companies with which our **Investment Stewardship team** engaged



£290.0bn

the **value of assets** we manage in **responsible investment strategies**¹

28

the number of new **responsible investment strategies** we launched



c.5,400



Directors whose election we opposed to due to governance concerns



180,200

resolutions worldwide on which **we voted**²

Note: This document reports on LGIM's stewardship activities during 2021. Unless otherwise stated, all information, data and graphical depictions provided that are not referenced are from LGIM internal data as at 31 December 2021. The value of an investment and any income taken from it is not guaranteed and can go down as well as up, you may not get back the amount you originally invested.

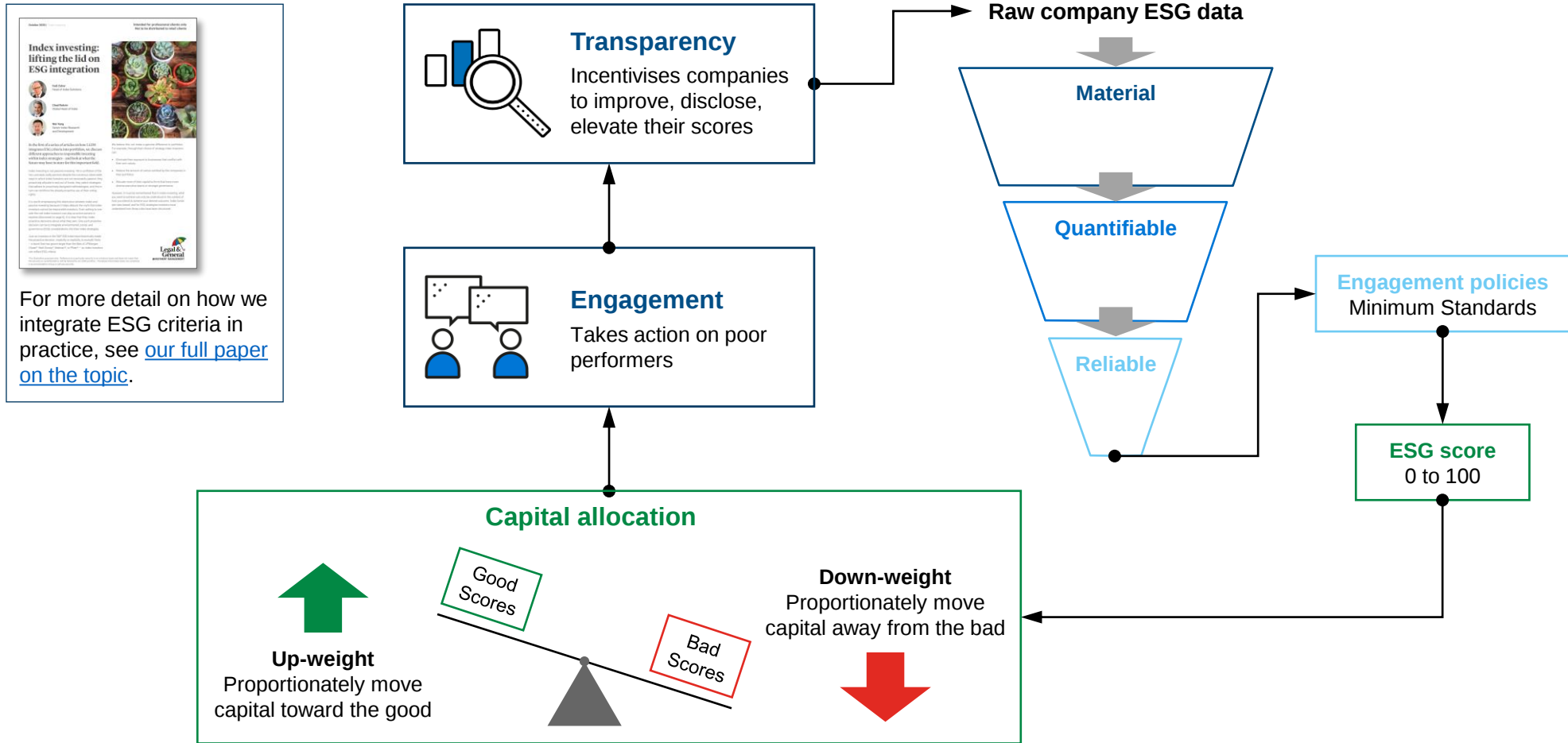
¹ LGIM, as at 31 December 2021. Includes responsible investment strategies explicitly linked to ESG criteria, across both pooled funds and segregated accounts globally.

² Voting instructions across all assets under management

21 | ³ For this first interim target, LGIM has excluded government securities and derivative assets due to the lack of clear industry methodologies to account for these asset classes. As a result, the 70% target that LGIM has set to be managed in line with net zero covers eligible asset classes only. We will be reviewing our target every two years, taking into account developments across our client base and the markets in which we operate.

The feedback loop between Stewardship and Index

Driving capital to effect change



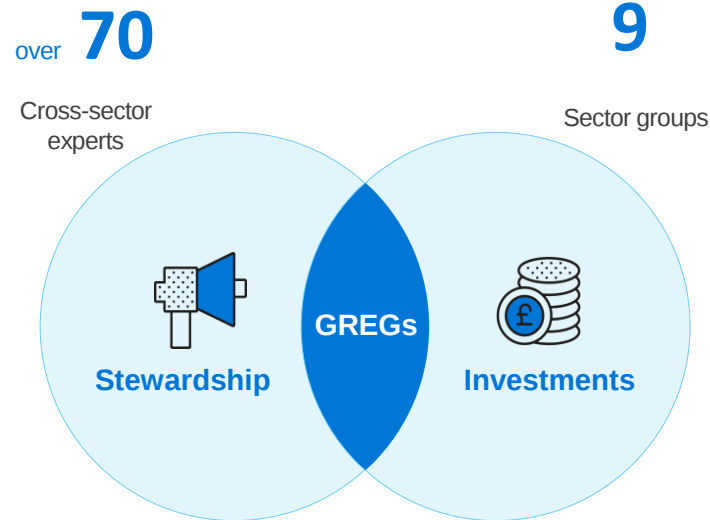
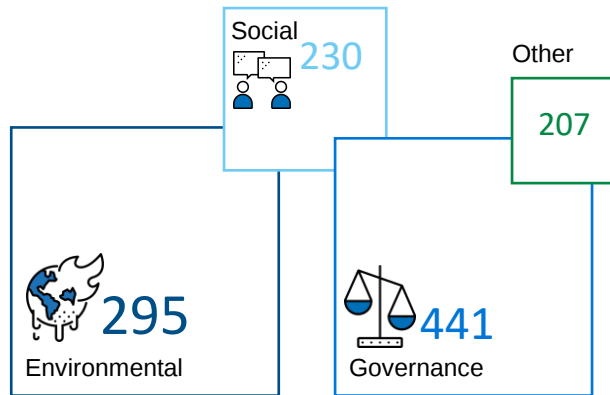
Appendix



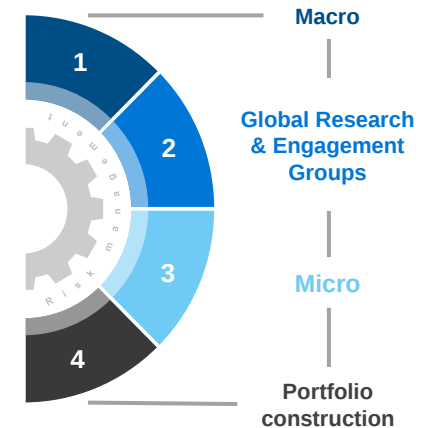
Our Stewardship and Investment teams combine thinking

LGIM's Global Research & Engagement Groups (GREGs) target real, positive change

Stewardship engagement



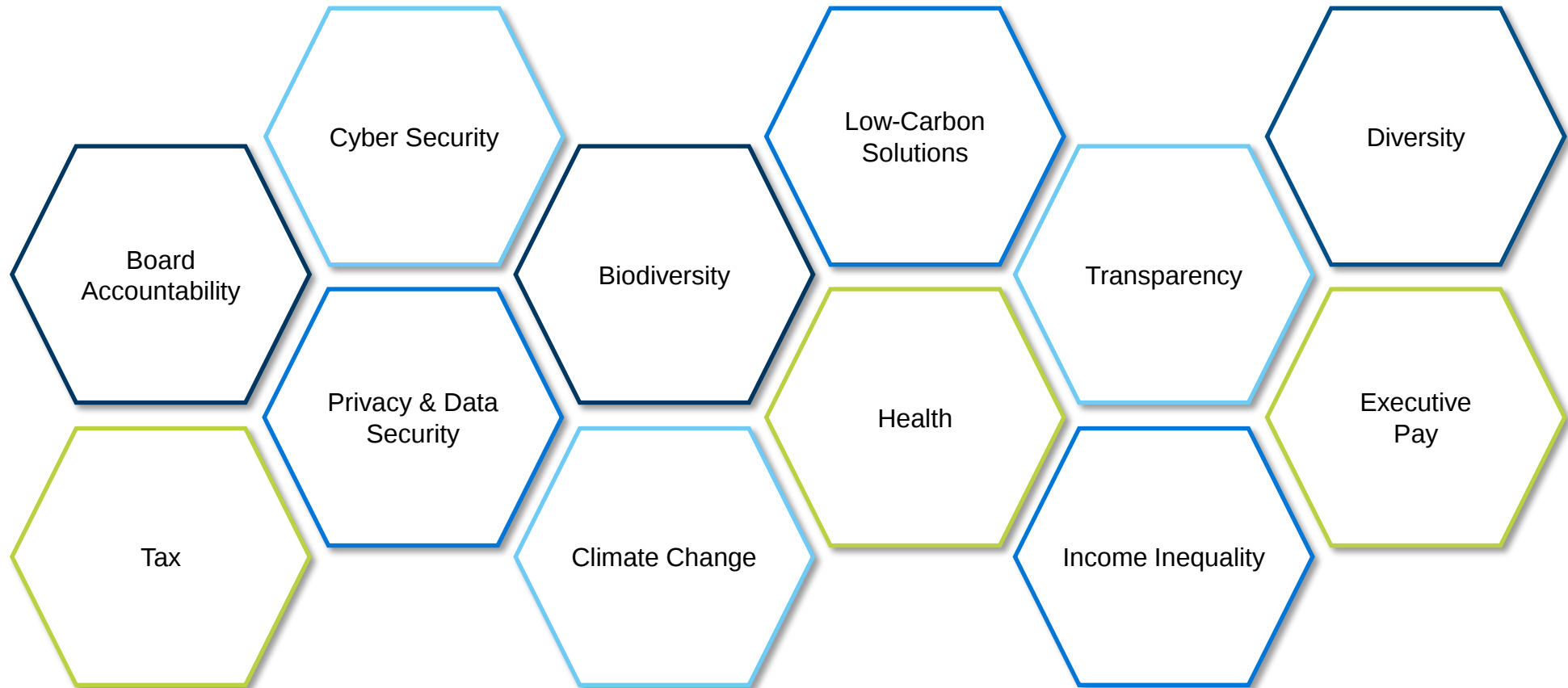
Investment approach



Cross asset-class approach designed to mitigate ESG risks and capture opportunities

These are our global stewardship themes

Driven by global themes not individual companies



Case study: Moderna

Identify



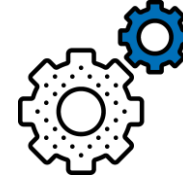
- Fair access to COVID-19 treatment & vaccines

Engage



- Collaborative engagement: Access to Medicine Foundation & AXA IM
- Collaborative engagement: ICCR (US-based Interfaith Center on Corporate Responsibility)
- LGIM filed a shareholder resolution at Moderna requesting transparency over government funding, vaccine development & pricing

Change



- Transparency: Moderna has agreed to publish a report
- We were able to withdraw the resolution
- We continue to engage

LGIM ESG Score

70



70

30 September 2021

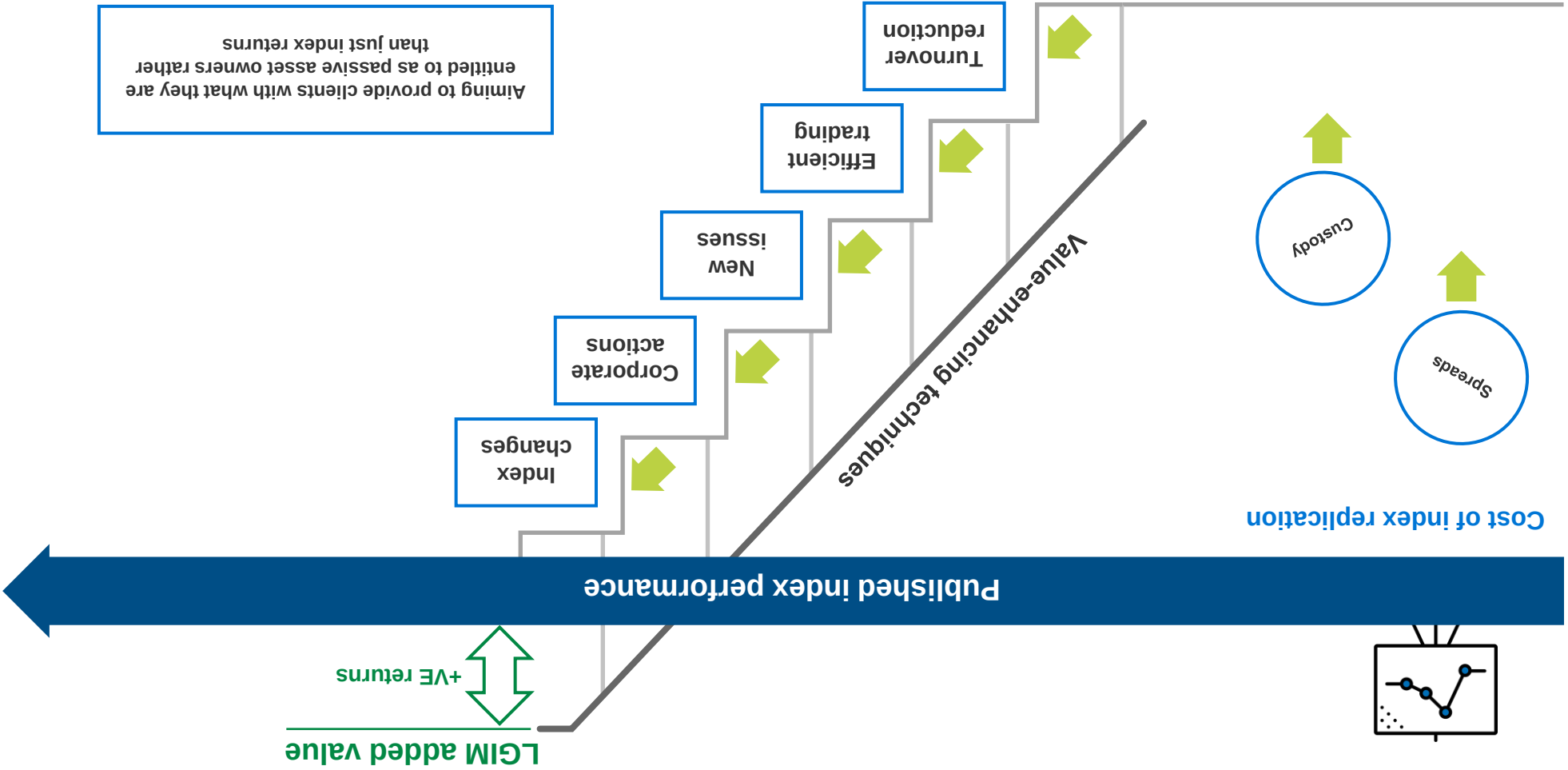
31 March 2022

Source: LGIM, July 2022.

26 | More information on the methodology underpinning our ESG scores, and additional disclosures, can be found here: <https://esgcores-lgim.huguenots.co.uk/uk/en/>
References to any security are for illustrative purposes only. The above information does not constitute a recommendation to buy or sell any security.

LGIM's value-enhancing philosophy

Focus on reducing costs and maximising returns



Aiming to provide clients with what they are entitled to as passive asset owners rather than just index returns

LGIM Flagship Index Equities tracking performance

USD Performance to 30 September 2022

	2016	2017	2018	2019	2020	2021	Q3	1 year	3 years p.a.	5 years p.a.
UK Equity Index - N	0.09	0.42	0.09	0.02	0.12	0.08	0.01	0.10	0.10	0.09
North America Equity index – S	0.03	0.03	0.10	0.07	0.02	0.03	-0.01	0.01	0.03	0.05
Europe (ex UK) Equity index – T	0.01	0.02	0.14	0.00	-0.04	0.00	0.00	-0.02	-0.02	0.02
Japan Equity Index – R	0.04	0.05	0.02	0.04	0.01	-0.08	0.00	-0.01	-0.02	-0.02
Asia Pacific (ex Japan) Dev. Equity Index - W	0.2	0.12	0.12	0.01	0.10	-0.09	-0.01	-0.09	-0.01	0.01
Emerging Markets Equity Index - HN	0.13	0.18	0.06	0.03	-0.10	0.06	0.00	-0.06	-0.02	0.01

Source: LGIM internal data.

Returns to 30 September 2022. Please note that the Developed Balanced Factor Equity Fund inception date is 7 August 2018.

28 | Some relative returns do not add due to rounding differences.

Past performance is not a guide to the future.

The value of an investment and any income taken from it is not guaranteed and can go down as well as up, you may not get back the amount you originally invested.

L&G Global Developed Four Factor Index Fund

Key risks

- The value of an investment is not guaranteed and can go down as well as up; you may not get back the amount you originally invested.
- The fund could lose money if any institution providing services such as acting as counterparty to derivatives or other instruments, becomes unwilling or unable to meet its obligations to the fund.
- Derivatives are highly sensitive to changes in the value of the asset on which they are based and can increase the size of losses and gains.
- The fund may have underlying investments that are valued in currencies that are different from the currency of this share class. Exchange rate fluctuations will impact the value of your investment. Currency hedging techniques may be applied to reduce this impact but may not entirely eliminate it.

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The fund specific data presented in this presentation is supplemental information to its relevant GIPS Report, an example of which can be found in the Appendix. All GIPS Reports are available on request.

For the purpose of GIPS compliance, the "Firm" is defined as Legal & General Investment Management Limited (LGIM), LGIM International Limited (LGIMI), Legal & General Investment Management Asia Limited, Legal & General Investment Management Japan KK and excludes any assets under management held by the US subsidiary, Legal & General Investment Management America, (LGIMA).

Global Climate Balanced Factor (ex Controversial Weapons)

Composite: Global Climate Balanced Factor (ex Controversial Weapons)
Reporting currency: GBP
Reporting date: February 28, 2017 to December 31, 2021
Benchmark: FTSE All-World ex CW Climate Balanced Factor Index

Time Period	Returns				3 year annualised standard deviation		Total composites assets (m)	Total firm assets (m)
	Composite gross of fees return TWR (%)	Benchmark return %	Accounts at end of period	Composite dispersion	Composite gross of fees 3 year (ann) std dev (%)	Benchmark 3 year (ann) std dev (%)		
28/02/2017 to 31/12/2017	7.73	7.72	<5	N/A	N/A	N/A	4,915	581,259
2018	-1.96	-1.90	<5	N/A	N/A	N/A	5,229	574,128
2019	20.20	20.20	<5	N/A	N/A	N/A	4,613	695,310
2020	6.84	6.78	<5	N/A	13.68	13.70	5,516	762,196
2021	23.50	23.75	<5	N/A	13.14	13.14	7,250	835,259

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Composite dispersion is calculated using the asset-weighted standard deviation of all constituent gross-of-fee return deviations from the overall composite gross-of-fee return for the time period. Dispersion is not calculated where there are less than five portfolios in the composite at any point within the period.

Global Climate Balanced Factor (ex Controversial Weapons)

Notes

Definition of the Firm

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Composite Description

The funds in the composite aim to replicate the total return of the benchmark. Constituents in the composite may have similar characteristics as the Index whilst not necessarily holding all of the constituents of the Index.

Benchmark

The benchmark is the FTSE All-World ex CW Climate Balanced Factor Index. Sources of foreign exchange rates may be different between the composite and the benchmark; however, there have been no material differences to date.

Composite construction:

Performance results are total return time-weighted rate of return, grouping accounts together if they have similar investment strategies relating to the objectives of the fund and associated risk. All fee-paying, discretionary accounts may be included or excluded from composites in a timely and consistent manner as outlined in the LGIM Policies & Procedures. Gross-of-fee performance results are presented before management and custody fees but after transaction costs and non-reclaimable foreign withholding taxes.

Composite Creation & Derivatives Usage:

The Global Climate Balanced Factor (ex Controversial Weapons) composite was created on 1 Mar 17 with an inception date of 1 Mar 17. Valuations and performance are based on GBP and, if applicable, converted to the currency of this presentation. Subject to certain risk limits, constituent portfolios are permitted to use derivatives.

Composite volatility:

The three-year annualised standard deviation measures the variability of the composite gross-of-fees and the benchmark returns over the preceding 36-month period. If 36 consecutive monthly periods for the composite and/or benchmark are not available then the three-year annualised standard deviation is not presented.

Fees:

The maximum management fee applicable to portfolios within this composite is 0.35%, based on gross assets. Please note that this rate is a guide only, as fees are negotiated on an individual account% to suit specific client needs and requests, and do not include custodial and transaction costs, or applicable taxes.

General:

A list of composite and limited distribution pooled fund descriptions, as well as a list of broad distribution pooled funds, are available on request. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

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