



## BID AWARD PANEL CONTRACT AWARD

### **Award of Doc4224002518 to ONX Enterprise Solutions Ltd. for Cisco Branded SmartNet Care for Cisco Network Products for Technology Services Division**

Date: February 29, 2024  
To: Bid Award Panel  
From: Chief Procurement Officer  
Wards: All

#### **RECOMMENDATIONS**

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**The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:**

**Solicitation Number:**  
Request for Quotation Doc4224002518

**Description:**  
For Cisco Branded SmartNet Care for Cisco Network Products for the City's Technology Services Division

**Recommended Supplier:**  
ONX Enterprise Solutions Ltd.

**Contract Award Value:**  
\$8,500,000 CAD net of all applicable taxes and charges  
\$9,605,000 CAD including HST and all applicable charges  
**\$8,649,600 CAD net of HST recoveries**

**Contract is expected to start on date of award for a period of five (5) years from the date of Award.**

#### **FINANCIAL IMPACT**

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The total contract award identified in this report is \$8,500,000 CAD net of all applicable taxes and charges, \$9,605,000 CAD including all applicable taxes and charges. The total cost to the City is \$8,649,600 CAD net of HST recoveries.

Funding in the amount of \$1,583,058 net of HST recoveries is available in the 2024 Approved Operating Budgets for Technology Services Division and Toronto Water. Additional funding will be included in their 2025-2028 Operating Budget Submissions. Complete funding details are provided in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

Year	Technology Services CE4472 Cost Centre - IT1031	Toronto Water CE4472 Cost Centre - TW6070	Various Divisions CE4472 Cost Centre - various	Total CAD (Net of HST Recoveries)
2024	762,725	220,333	600,000	1,583,058
2025	900,000	225,842	600,000	1,725,841
2026	900,000	231,487	600,000	1,731,487
2027	1,000,000	237,275	600,000	1,837,275
2028	928,732	243,206	600,000	1,771,938
<b>Total</b>	<b>4,491,457</b>	<b>1,158,143</b>	<b>3,000,000</b>	<b>8,649,600</b>

City Divisions will be able to utilize the contract, as required, by issuing Contract Release Orders against the contract subject to validation of funding at the time of issuance and approval by the Division Head of the requesting division. Individual cost centres will be identified by the Divisions on each Contract Release Order as it is issued against the contract.

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information included in the Financial Impact section.

## SOLICITATION SUMMARY

**Solicitation Issued:** October 3, 2023      **Solicitation Closed:** October 23, 2023

**Number of Addenda Issued:** N/A

**Number of Bids:** One (1)

Table 2: Summary of Bids Received

Supplier Name	Bid Price (excluding H.S.T.)
OnX Enterprise Solutions Ltd	\$6,375,000.00 CAD*

\* Bid Price was for evaluation purposes only for five (5) years fixed.

## DIVISION CONTACTS

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## **COMMENTS**

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For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

## **SIGNATURE**

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Geneviève Sharkey  
Chief Procurement Officer