



BID AWARD PANEL CONTRACT AWARD

Award of Doc4379687285 to Fanchem Ltd. (dba PVS Benson) for the Non-Exclusive Supply and Delivery of Hydrofluosilicic Acid for Toronto Water

Date: March 7, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4379687285

Description:
For the non-exclusive supply and delivery of Hydrofluosilicic Acid for the City of Toronto's Toronto Water Division.

Recommended Supplier:
Fanchem Ltd. (dba PVS Benson)

Contract Award Value:
\$1,494,500 net of all applicable taxes and charges.
\$1,688,785 including HST and all applicable charges.
\$1,520,804 net of HST recoveries.

Contract is expected to start on April 1, 2024 and end on March 31, 2025.

FINANCIAL IMPACT

The total contract award value identified in this report is \$1,494,500 net of all applicable taxes and charges, \$1,688,785 including all applicable taxes and charges. The total cost to the City is \$1,520,804 net of HST recoveries.

Funding is available in the 2024 Approved Operating Budget and Outlook Year for Toronto Water. Additional funding details follow in Table 1 to follow.

Table 1: Financial Impact Summary of Recommended Contract

Cost Centre / Cost Element	Date of Award to December 31, 2024	January 1 to March 31, 2025	Total Net of HST Recoveries
Cost Centres: TW7015 TW7030 TW7045 TW7060 Cost Element: 2450 Cost Centre: TW4100 Cost Element: 2480	\$1,140,603	\$380,201	\$1,520,804

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: January 18, 2024 **Solicitation Closed:** February 12, 2024

Number of Addenda Issued: Two (2)

Number of Bids: Two (2)

Table 2: Summary of Bids Received including bid price.

Supplier Name	Bid Price (excluding H.S.T.)
Fanchem Ltd. (dba PVS Benson)	\$1,494,500.00
Univar Solutions Canada Ltd.	\$1,628,500.00

DIVISION CONTACTS

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Liza Ballantyne, Manager, Process, Innovation and Energy, Toronto Water, 416-392-2937, Liza.Ballantyne@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer