



BID AWARD PANEL CONTRACT AWARD

Award of Doc4254529929 to 2192222 Ontario Inc. dba Sunshine Grounds Care for the Non-Exclusive Supply and Delivery of Grounds Maintenance Services for Toronto Water

Date: April 11, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4254529929

Description:
For the non-exclusive supply and delivery of Ground Maintenance Services for the City of Toronto's Toronto Water Division

Recommended Supplier:
2192222 Ontario Inc. dba Sunshine Grounds Care

Contract Award Value:
\$632,363 net of all applicable taxes and charges (including 10 percent for miscellaneous items)
\$714,570 including HST and all applicable charges
\$643,493 net of HST recoveries

The contract is expected to start on date of award and end on March 31, 2025.

Option Year 1 (April 1, 2025 to March 31, 2026)
\$651,334 net of all applicable taxes and charges (including 10 percent for miscellaneous items)
\$736,007 including HST and all applicable charges
\$662,797 net of HST recoveries

Option Year 2 (April 1, 2026 to March 31, 2027)
\$670,874 net of all applicable taxes and charges (including 10 percent for miscellaneous items)
\$758,088 including HST and all applicable charges
\$682,681 net of HST recoveries

Option Year 3 (April 1, 2027 to March 31, 2028)
\$691,000 net of all applicable taxes and charges (including 10 percent for miscellaneous items)
\$780,830 including HST and all applicable charges
\$703,162 net of HST recoveries

Option Year 4 (April 1, 2028 to March 31, 2029)
\$711,730 net of all applicable taxes and charges (including 10 percent for miscellaneous items)
\$804,255 including HST and all applicable charges
\$724,256 net of HST recoveries

The total potential contract award identified in this report including option year periods is \$3,357,301 net of all applicable taxes and charges and \$3,793,750 including HST and all applicable charges. **The total potential cost to the City including the option year periods is \$3,416,389 net of HST recoveries.**

The above cost calculations reflect an estimated three (3) percent Consumer Price Index adjustment applied annually to the yearly cost after the initial term.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$3,793,750 including all applicable taxes and charges. The total potential cost to the City is \$3,416,389 net of HST recoveries.

Funding for this contract award is included in the 2024 Approved Operating Budget for Toronto Water and additional funding for the balance of the contract period is available in the Outlook Year. Should the City choose to exercise the optional periods, then additional funding will be included in the 2025-2029 Operating Budget Submissions for Toronto Water. Additional funding details are summarized in Table 1 as follows:

Table 1: Financial Impact Summary of Recommended Contract

Cost Centre: TW5007, TW7020, TW7035, TW7050, TW7065, TW7070, TW7072, TW7075 GL Account: 4409	Total Net of HST Recoveries
Initial Term: Date of Award to December 31, 2024	\$482,620
Initial Term: January 1, 2025 to March 31, 2025	\$160,873
Option Year 1: April 1, 2025 to March 31, 2026	\$662,797
Option Year 2: April 1, 2026 to March 31, 2027	\$682,681
Option Year 3: April 1, 2027 to March 31, 2028	\$703,162
Option Year 4: April 1, 2028 to March 31, 2029	\$724,256
Total	\$3,416,389

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: February 8, 2024 **Solicitation Closed:** March 14, 2024

Number of Addenda Issued: Three (3)

Number of Bids: Six (6)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T. and 10 percent for miscellaneous items)
2192222 Ontario Inc. dba Sunshine Grounds Care	\$574,875.00*
Hank Deenen Landscaping Limited	\$628,401.00
Lima's Gardens & Construction Inc.	\$644,508.91
Municipal Maintenance Inc.	\$647,460.00
IamCon Group Inc.	\$669,924.67
Lomco Limited	\$703,650.00

DIVISION CONTACTS

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Liza Ballantyne, Director, Environment and Administration, Toronto Water, 416-392-2937, Liza.Ballantyne@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer

Award of Doc4254529929