



BID AWARD PANEL CONTRACT AWARD

Award of Doc4455587320 to Chemtrade Chemicals Canada Ltd. for the Non-Exclusive Supply and Delivery of Aluminum Sulphate for Toronto Water

Date: April 11, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4455587320

Description:
For the non-exclusive supply and delivery of aluminum sulphate for the City of Toronto's Water Division.

Recommended Supplier:
Chemtrade Chemicals Canada Ltd.

Contract Award Value:
\$1,847,535 net of all applicable taxes and charges.
\$2,087,715 including HST and all applicable charges.
\$1,880,052 net of HST recoveries.

Contract is expected to start on date of award and end on April 30, 2025.

FINANCIAL IMPACT

The total contract award value identified in this report is \$2,087,715 including all applicable taxes and charges. The cost to the City is \$1,880,052 net of HST recoveries.

Funding for 2024 is included in the 2024 Approved Operating Budget for Toronto Water. Funding for the balance of this contract is included in Outlook Year and it will be requested in the 2025 Operating Budget Submission for Toronto Water. Funding details are summarised in Table 1 as follows:

Table 1: Financial Impact Summary of Recommended Contract

Cost Centre / Cost Element	Date of Award to December 31, 2024	January 1, 2025 to April 30, 2025	Total Net of HST Recoveries
Cost Centres: TW7015, TW7030, TW7045, TW7060, TW4036 Cost Element: 2430	\$1,253,369	\$626,683	\$1,880,052
Total			\$1,880,052

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: March 6, 2024

Solicitation Closed: April 3, 2024

Number of Addenda Issued: Three (3)

Number of Bids: Two (2)

Table 2: Summary of Bids Received including bid price.

Supplier Name	Bid Price (excluding H.S.T.)
Chemtrade Chemicals Canada Ltd	\$1,847,535.00
Kemira Water Solutions Canada Inc.	\$2,695,625.00

DIVISION CONTACTS

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Emily Zegers, Manager (Acting), Process, Innovation and Energy, Toronto Water, 647-920-0121 Emily.Zegers@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer