



BID AWARD PANEL CONTRACT AWARD

Award of Doc4339888184 to Ainsworth Electric Inc. for Electrical Repairs, Emergency and Ongoing Maintenance for Parks, Forestry and Recreation

Date: April 18, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4339888184

Description:
For the non-exclusive supply, delivery and installation of electrical repairs, emergency and ongoing maintenance at various locations for the City of Toronto on behalf of the Parks, Forestry and Recreation.

The initial term of the Contract is to be for a period of one (1) year from the date of award, with an option in favour of the City to extend the agreement on the same terms and conditions for up to four (4) additional separate one (1) year periods, all in accordance with the terms, conditions, and specifications contained in this Request for Quotation and any applicable City policies.

Should the option(s) be exercised, then the General Manager of Parks, Forestry and Recreation will request the Chief Procurement Officer to process the renewal under the same terms and conditions.

Recommended Supplier:
Ainsworth Electric Inc.

Contract Award Value:
\$1,398,225 net of all applicable taxes and charges
\$1,579,994 including HST and all applicable charges
\$1,422,834 net of HST recoveries

Contract is expected to start following the date of award and end by March 31, 2025

Option Year 1: April 1, 2025 to March 31, 2026
\$1,440,171 net of all applicable taxes and charges
\$1,627,394 including HST and all applicable charges
\$1,465,518 net of HST recoveries

Option Year 2: April 1, 2026 to March 31, 2027
\$1,483,376 net of all applicable taxes and charges
\$1,676,215 including HST and all applicable charges
\$1,509,484 net of HST recoveries

Option Year 3: April 1, 2027 to March 31, 2028
\$1,527,877 net of all applicable taxes and charges
\$1,726,502 including HST and all applicable charges
\$1,554,768 net of HST recoveries

Option Year 4: April 1, 2028 to March 31, 2029
\$1,573,714 net of applicable taxes and charges
\$1,778,297 including HST and all applicable charges
\$1,601,411 net of HST recoveries

The total potential contract award identified in this report, including all option years, is \$7,423,364 net of all applicable taxes and charges and \$8,388,402 including all applicable taxes and charges. **The total potential cost to the City, including all option years is \$7,554,016 net of HST recoveries.**

The above cost calculations reflect a 3% in Consumer Price Index adjustment applied annually to the yearly cost after the initial year.

FINANCIAL IMPACT

The total potential contract award identified in this report, including option years, is \$8,388,402 including HST and all applicable taxes and charges and \$7,423,364 net of all applicable taxes and charges. The total potential cost to the City, including all option years is \$7,554,016 net of HST recoveries.

Funding for this contract is included in the 2024 Council Approved Operating Budget and the 2024-2033 Council Approved Capital Budget and Plan for Parks, Forestry and Recreation as summarized in Table 1.

Should the City choose to exercise its option to renew for an additional four (4) separate one (1) year periods, then appropriate additional funding will be requested in the 2025 - 2029 Operating and Capital Budget Submissions for Parks, Forestry and Recreation.

Table 1: Financial Impact Summary of Recommended Contract

Description	Cost Centre/ WBS Element	Initial Term		Option Year 1: April 1, 2025 to March 31, 2026	Option Year 2: April 1, 2026 to March 31, 2027	Option Year 3: April 1, 2027 to March 31, 2028	Option Year 4: April 1, 2028 to March 31, 2029	Total (Net of HST Recoveries)
		Date of Award to December 31, 2024	January 1, 2025 to March 31, 2025					
Etobicoke- York	P12786 P00890 (2575, 3350, 4410)	\$178,080	\$50,880	\$228,960	\$228,960	\$228,960	\$228,960	\$1,144,800
Toronto East- York	P12081 P06885 (2575, 3350, 4410)	\$178,080	\$50,880	\$228,960	\$228,960	\$228,960	\$228,960	\$1,144,800
North York	P00853 P00859 (2575, 3350, 4410)	\$228,960	\$76,320	\$305,280	\$305,280	\$305,280	\$305,280	\$1,526,400
Scarborough	P00833 P03651 (2575, 3350, 4410)	\$178,080	\$50,880	\$228,960	\$228,960	\$228,960	\$228,960	\$1,144,800
Toronto Island	P00012 P00155 (2575, 3350, 4410)	\$142,464	\$40,704	\$203,520	\$203,520	\$203,520	\$203,520	\$997,248

Description	Cost Centre/ WBS Element	Initial Term		Option Year	Option Year 2:	Option Year	Option Year	Total (Net of HST Recoveries)
		Date of Award to December 31, 2024	January 1, 2025 to March 31, 2025	1: April 1, 2025 to March 31, 2026	April 1, 2026 to March 31, 2027	3: April 1, 2027 to March 31, 2028	4: April 1, 2028 to March 31, 2029	
Facility Rehab	CPR114-5402							
	CPR114-5403							
	CPR114-5404							
	CPR114-5405							
	CPR114-5406							
	CPR114-5407							
	CPR114-5408							
	CPR114-5409							
	CPR114-5410							
	CPR114-5411	\$70,554	\$45,057	\$146,798	\$160,008	\$175,918	\$199,648	\$797,984
Parks Rehab	CPR117-5401							
	CPR117-5402							
	CPR117-5403							
	CPR117-5404							
	CPR117-5405	\$70,554	\$45,057	\$146,798	\$160,008	\$175,918	\$199,648	\$797,984
Total (Net of HST Recoveries)		\$1,046,773	\$359,779	\$1,489,276	\$1,515,697	\$1,547,515	\$1,594,976	\$7,554,016

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: January 28, 2024 **Solicitation Closed:** February 28, 2024

Number of Addenda Issued: One (1)

Number of Bids: Six (6)

Table 2: Summary of Bids Received including bid price:

Bidder Name	Bid Price (excluding HST)
Ainsworth Electric Ltd.	\$1,398,225
Smith & Long Limited	\$1,837,381
Kudlak-Baird 1982 Limited	\$1,957,800

Bidder Name	Bid Price (excluding HST)
Electric Group Ltd	\$2,301,867
Black & McDonald Ltd.	\$2,869,550
Multitech Trades Corp.	\$3,239,375

DIVISION CONTACTS

Clarman Yang, Manager, Purchasing Client Services, Purchasing and Materials Management, 416-392-1302, Clarman.Yang@toronto.ca

Victor Sgro, Supervisor, Technical Services North York, 416-991-1412, Victor.Sgro@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE



Genevieve Sharkey
Chief Procurement Officer