



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc4348333159 to BearCom Canada for Two-Way Radios and System Related Services for Solid Waste Management Services

Date: May 2, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4348333159

Description:
For the non-exclusive supply, delivery, installation, labour and warranty of two-way radios, accessories, parts and equipment; monthly airtime per radio for a Vendor-hosted two-way radio system, exclusive use and applicable licensing of dedicated frequencies/channels/talk groups; supply of labour Programming and Fleetmap Design services, provide hardware and associated two-way radio hosting services for Solid Waste Management Services Division for a period of three (3) years, with an option to extend the agreement for one (1) additional option period of two (2) years.

Should the option to extend be exercised, then the General Manager of Solid Waste Management Services will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:
BearCom Canada

Contract Award Value:
\$2,275,911 net of all applicable taxes and charges
\$2,571,779 including HST and all applicable charges
\$2,315,967 net of HST recoveries

Contract is expected to start on June 1, 2024 and end on May 31, 2027.

Option Period (June 1, 2027 – May 31, 2029):
 \$1,562,792 net of all applicable taxes and charges
 \$1,765,955 including HST and all applicable charges
 \$1,590,297 net of HST recoveries

The total potential contract award, including the option period is \$4,337,735 including all applicable taxes and charges and \$3,838,703 net of all applicable taxes and charges.
The total potential cost to the City, including the option period, is \$3,906,264 net of HST recoveries.

The cost calculations reflect a three (3) per cent Consumer Price Index increase applied to the option period total cost after the initial term.

FINANCIAL IMPACT

The total potential contract award identified in this report including the optional period is \$4,337,735 including all applicable taxes and charges. The total potential cost to the City including the optional period is \$3,906,264 net of HST recoveries.

The engineering estimate for this project is \$2,318,050 net of all taxes and charges.

Funding is available in 2024-2033 Capital and Plan and the 2024 Operating Budget for Solid Waste Management Services as shown in Table 1 below.

Should the City opt to exercise the optional period, then additional funding will be included in the 2027-2029 Capital Budget Submissions for Solid Waste Management Services.

Table 1: Financial Impact Summary of Recommended Contract

Cost Centers/ WBS Elements	Initial Term				Option Period			Total (net of HST recoveries)
	June 1, 2024 – Dec. 31, 2024	Jan. 1, 2025 – Dec. 31, 2025	Jan. 1, 2026 – Dec. 31, 2026	Jan. 1, 2027 – May 31, 2027	June 1, 2027 – Dec. 31, 2027	Jan. 1, 2028 – Dec. 31, 2028	Jan. 1, 2029 – May 31, 2029	
SW0718, SW0715, SW1030, SW1040, SW1050, SW1060, SW0000, GL4436	\$171,447	\$342,892	\$342,892	\$171,447	\$171,447	\$342,892	\$171,447	\$1,714,464

Cost Centers/ WBS Elements	Initial Term				Option Period			Total (net of HST recoveries)
	June 1, 2024 – Dec. 31, 2024	Jan. 1, 2025 – Dec. 31, 2025	Jan. 1, 2026 – Dec. 31, 2026	Jan. 1, 2027 – May 31, 2027	June 1, 2027 – Dec. 31, 2027	Jan. 1, 2028 – Dec. 31, 2028	Jan. 1, 2029 – May 31, 2029	
CSW520-01-01	\$219,180	\$438,360	\$438,360	\$219,180	\$219,180	\$438,360	\$219,180	\$2,191,800
Total Net of HST Recoveries								\$3,906,264

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: January 25, 2024 **Solicitation Closed:** March 7, 2024

Number of Addenda Issued: Two (2)

Number of Bids: One (1)

Table 2: Summary of Bid(s) Received including bid price.

Supplier Name	Bid Price (excluding H.S.T.)
BearCom Canada	\$2,069,010.00

*Pursuant to the Request for Quotation document the contract award value includes contingency.

DIVISION CONTACTS

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Jonathan Fry, Manager, Collection Operations, Solid Waste Management Services, 416-392-9123, jonathan.fry@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget, being within the authority of the Bid Award Panel;
- d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and
- e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer