



BID AWARD PANEL CONTRACT AWARD

Award of Doc4463763991 to Black & McDonald Limited for Inspection, Maintenance and Repair Services for the Electrical Substations and High Voltage Electrical Services for Solid Waste Management Services

Date: May 16, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4463763991

Description:
For Substation Inspection and Maintenance for Electrical Substations and High Voltage Electrical Services once every twenty-four (24) month period at various City locations and provide Repair Services as and when required for Solid Waste Management Services Division for a period of two (2) years, with an option to extend the agreement for three (3) additional one (1) year periods.

Should the option(s) be exercised, then the General Manager will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:
Black & McDonald Limited

Contract Award Value:
\$1,248,118 net of all applicable taxes and charges
\$1,410,373 including HST and all applicable charges
\$1,270,085 net of HST recoveries

Contract is expected to start on July 1, 2024 and end on June 30, 2026.

Option Year 1 (July 1, 2026 – June 30, 2027):
\$642,781 net of all applicable taxes & charges
\$726,342 including HST and all applicable charges
\$654,094 net of HST recoveries

Option Year 2 (July 1, 2027 – June 30, 2028):
\$662,064 net of all applicable taxes and charges
\$748,133 including HST and all applicable charges
\$673,717 net of HST recoveries

Option Year 3 (July 1, 2028 – June 30, 2029):
\$681,926 net of all applicable taxes and charges
\$770,577 including HST and all applicable charges
\$693,928 net of HST recoveries

The total potential contract award, including the optional period is \$3,655,425 including all applicable taxes and charges and \$3,234,889 net of all applicable taxes and charges. **The cost to the City, including the optional period, is \$3,291,824 net of HST recoveries.**

The cost calculations reflect a three (3) percent Consumer Price Index increase applied to the option period total cost after the initial term.

FINANCIAL IMPACT

The total potential contract award identified in this report including the optional period is \$3,655,425 including all applicable taxes and charges. The cost to the City including the optional period is \$3,291,824 net of HST recoveries.

The engineering estimate for this project is \$3,308,418 including all applicable taxes and charges.

Funding is available in 2024-2033 Tabled Capital and Operating Budgets and Plan for Solid Waste Management Services as shown in Table 1 below.

Should the City opt to exercise the optional period, then additional funding will be included in the 2027-2029 Capital Budget Submissions for Solid Waste Management Services.

Table 1: Financial Impact Summary of Recommended Contract

WBS Element	Term	Net of HST Recoveries			
SW0011 SW0850 SW0851 SW0852 SW0853 SW0854 SW0855 SW0856 SW0860 SW0862 SW0864 GL4410	Initial Term Year 1 July 1, 2024 to December 31, 2024	\$230,428	\$2,304,277		
	Initial Term Year 2 January 1, 2025 to December 31, 2025	\$460,855			
	Initial Term Year 3 January 1, 2026 to June 30, 2026	\$230,428			
	Option Period July 1, 2026 to December 31, 2026	\$230,428			
	Option Period January 1, 2027 to December 31, 2027	\$460,855			
	Option Period January 1, 2028 to December 31, 2028	\$460,855			
	Option Period January 1, 2029 to June 30, 2029	\$230,428			
	CSW930-01-01 CSW930-02-01 CSW930-03-01 CSW930-04-01	Initial Term Year 1 July 1, 2024 to December 31, 2024		\$98,755	\$987,547
		Initial Term Year 2 January 1, 2025 to December 31, 2025		\$197,509	
Initial Term Year 3 January 1, 2026 to June 30, 2026		\$98,755			
Option Period July 1, 2026 to December 31, 2026		\$98,755			
Option Period January 1, 2027 to December 31, 2027		\$197,509			
Option Period January 1, 2028 to December 31, 2028		\$197,509			
Option Period January 1, 2029 to June 30, 2029		\$98,755			
Total Potential Contract Value (Net of HST Recoveries)		\$3,291,824			

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: February 28, 2024

Solicitation Closed: April 11, 2024

Number of Addenda Issued: One (1)

Number of Bids: Six (6)

Award of Doc4463763991

Table 2: Summary of Bids Received including bid price.

Supplier Name	Bid Price (excluding H.S.T.)
Black & McDonald Limited	\$1,085,320.00*
Ainsworth Inc.	\$1,233,940.00
A C Tesla PES Inc.	\$1,334,340.00
Spark Testing Services Canada Inc.	\$1,383,197.00
Ontario High Voltage Ltd	\$1,458,380.00
CMS Electrical Group Ltd.	\$4,692,855.76

*Pursuant to the Request for Quotation document the contract award value includes contingency.

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget, being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer