



BID AWARD PANEL CONTRACT AWARD

Award of Sourcewell Solicitation Number 031121-ODB to Joe Johnson Equipment for the Supply and Delivery of Eight (8) Latest Model Trailer Mounted Vacuum Debris Collector, Powered by Gasoline Engine for Fleet Services

Date: May 16, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Sourcewell Request for Proposal Number 031121-ODB

Description:

After reviewing Sourcewell Request for Proposal, Fleet Services will leverage this Sourcewell Contract with Old Dominion Brush Company and issue a purchase order to their local dealer, Joe Johnson Equipment (FST Canada Inc. operating business as "Joe Johnson Equipment" is a subsidiary of Federal Signal Corporation) for non-exclusive supply and delivery of Eight (8) latest model trailer mounted vacuum debris collector, powered by gasoline engine.

Should the option year renewal be extended by Sourcewell for the final year, Fleet Services may purchase Three (3) various types of debris collectors in 2025-2026, pending budget availability. The term of this Sourcewell contract is for Four (4) years which commenced in 2021 from date of award to April 30, 2025, with the option to extend for one (1) additional one-year period under the same terms and conditions from May 1, 2025 to April 30, 2026.

Recommended Supplier:

FST Canada Inc. (operating business as "Joe Johnson Equipment")

Contract Award Value (8 Units)

\$879,081 net of all applicable taxes and charges

\$993,362 including HST and all applicable charges

\$894,553 net of HST recoveries

Contract is expected to start on the date of award and end on December 31, 2024.

Optional Period (3 Units) (May 1, 2025 to April 30, 2026):

\$339,545 net of all applicable taxes and charges

\$383,686 including HST and all applicable charges

\$345,521 net of HST recoveries

The total potential contract award, including the option period is \$1,218,626 net of all applicable taxes and charges and \$1,377,048 including all applicable taxes and charges

The total potential cost to the City, including the option periods is \$1,240,074 net of HST recoveries.

The above cost calculations reflect a 3% Consumer Price Index adjustment applied annually to each year's cost after the initial one (1) year period.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$1,218,626 net of all applicable taxes and charges, \$1,377,048 including HST and applicable charges. The total potential cost to the City is \$1,240,074 net of HST recoveries.

Funding for the mandatory purchases is available in the 2024 Capital Budget and 2025-2033 Capital Plan for Fleet Services. Funding for the optional purchases, if applicable, will be included in future Capital Budget Submissions for Fleet Services. Funding details follow in Table 1:

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries)

Account Description	Date of Award to Dec. 31, 2024 (6 units)	Jan. 1, 2025 to April 30, 2025 (2 units)	Optional May 1, 2025- April 30, 2026 (3 units)
CFL010 (Transportation Services)	\$670,915	\$223,638	\$345,521
Grand Total Price	\$1,240,074		

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: January 19, 2021 **Solicitation Closed:** March 11, 2021

Number of Addenda Issued: Eleven (11)

Number of Bids: Forty Two (42)

DIVISION CONTACTS

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COMMENTS

The City of Toronto is utilizing the Sourcewell Contract for the recommended award, as per the Toronto Municipal Code, Chapter 195-6.6. Procurement of same goods and services as a public body.

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation.

b. The appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation.

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or
2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the Sourcewell Procurement Portal internet website as part of Competitive Call process; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

f. the resulting contract between the public body and the supplier stipulates that the same goods and/or services be made available to other public bodies which include the city at the same price as provided by the supplier to the initiating public body;

g. the same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body;

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer