# BID AWARD PANEL
# CONTRACT AWARD

# Award of Doc3971345384 to Bio Nuclear Diagnostics Inc. for the Non-Exclusive Supply and Delivery of Nitrile Gloves for Purchasing and Materials Management (Stores)

**Date:** June 13, 2024
**To:** Bid Award Panel
**From:** Chief Procurement Officer
**Wards:** All

## RECOMMENDATIONS

**The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contracts:**

**Solicitation Number:**
Request for Quotation Doc3971345384

**Description:**
For the non-exclusive supply and delivery of Nitrile Gloves to various Purchasing and Materials Management (Stores) locations from the date of award to July 31, 2025, with the option to renew the Contract for four (4) additional one (1)-year periods at the sole discretion of the City and subject to budget approval(s).

The Request for Quotation is structured to award contract to the lowest supplier meeting specifications and providing the lowest total bid price of the Pricing Form.

Prior to the renewal of the contract, PMMD will perform a market analysis to verify the current market conditions as compared to the proposed increase by the vendor and that the Stores Division will monitor vendor performance during the first term of the contract.

Should the option year(s) be exercised, then the Manager of Materials Management and Stores will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

**Recommended Supplier:**
Bio Nuclear Diagnostics Inc.

**Contract Award Value:**
$3,622,304 net of all applicable taxes and charges
$4,093,204 including HST and all applicable charges.
$3,686,057 net of HST recoveries

**Contract is expected to start on August 1, 2024 and end on July 31, 2025**

Option Year 1 (August 1, 2025 to July 31, 2026)
$3,730,974 net of all applicable taxes and charges (including 10% for miscellaneous items)
$4,216,000 including all applicable taxes and charges.
$3,796,639 net of HST recoveries

Option Year 2 (August 1, 2026 to July 31, 2027)
$3,842,903 net of all applicable taxes and charges (including 10% for miscellaneous items)
$4,342,480 including all applicable taxes and charges.
$3,910,538 net of HST recoveries

Option Year 3 (August 1, 2027 to July 31, 2028)
$3,958,190 net of all applicable taxes and charges (including 10% for miscellaneous items)
$4,472,754 including all applicable taxes and charges.
$4,027,854 net of HST recoveries

Option Year 4 (August 1, 2028 to July 31, 2029)
$4,076,936 net of all applicable taxes and charges (including 10% for miscellaneous items)
$4,606,937 including all applicable taxes and charges.
$4,148,690 net of HST recoveries

The total potential contract award including all option years is $19,569,777 net of HST recoveries $21,731,376 including all applicable taxes and charges and $19,231,306 net of all applicable taxes and charges.

The above cost calculations reflect a 3% Consumer Price Index adjustment applied annually to each year's cost after the initial one (1) year period.

## FINANCIAL IMPACT

The total potential combined contract award identified in this report including option years is $19,231,306 net of all applicable taxes and charges, $21,731,376 including all applicable taxes and charges. The total potential combined cost to the City including option years is $19,569,777 net of HST recoveries.

The materials on this contract will be purchased for PMMD Stores inventory purposes. The material value will be held in inventory holding Balance Sheet accounts (160004, 160026, 160049, 160067, 160068, 160082, 160083, 160085,160171) until City Divisions require the material to support their work programs at which time the material value is charged to the appropriate Divisions’ operating budgets.

Funding from the date of award to December 31, 2024 has been included in the appropriate Divisions' 2024 Operating Budgets and should all the option years be exercised, appropriate additional funding will be requested in their 2025-2029 Operating Budget Submissions. Additional funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

| Period | Balance Sheet Acct# 160004, 160026, 160049, 160067, 160068, 160082, 160083, 160085,160171 | Total (net of HST Recoveries) |
|---|---|---|
| Date of Award – December 31, 2024 | $1,535,857 | |
| January 1, 2025 - July 31, 2025 | $2,150,200 | |
| Total: Contract Period | $3,686,057 | $3,686,057 |
| Total: 2024 Budget Year | $1,535,857 | |
| | | |
| August 1, 2025 to December 31, 2025 | $1,581,933 | |
| January 1, 2026 - July 31, 2026 | $2,214,706 | |
| Total: Option Year 1 | $3,796,639 | $3,796,639 |
| Total: 2025 Budget Year | $3,732,133 | |
| | | |
| August 1, 2026 to December 31, 2026 | $1,629,391 | |
| January 1, 2027 - July 31, 2027 | $2,281,147 | |
| Total: Option Year 2 | $3,910,538 | $3,910,538 |
| Total: 2026 Budget Year | $3,844,097 | |
| | | |
| August 1, 2027 to December 31, 2027 | $1,678,272 | |
| January 1, 2028 - July 31, 2028 | $2,349,581 | |
| Total: Option Year 3 | $4,027,853 | $4,027,853 |
| Total: 2027 Budget Year | $3,959,420 | |
| | | |
| August 1, 2028 to December 31, 2028 | $1,728,621 | |
| January 1, 2029 - July 31, 2029 | $2,420,069 | |
| Total: Option Year 4 | $4,148,690 | $4,148,690 |
| Total: 2028 Budget Year | $4,078,202 | |
| Total: 2029 Budget Year | $2,420,069 | |
| | | |
| Grand Total | $19,569,777 | $19,569,777 |

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

## SOLICITATION SUMMARY

**Solicitation Issued:** October 13, 2023 **Solicitation Closed:** November 23, 2023
**Number of Addenda Issued:** Six (6)
**Number of Bids:** Twenty five (25)

Table 2: Summary of Bid Received including bid price.

| Supplier Name | Bid Price (excluding H.S.T.) |
|---|---|
| AnovaLink Corporation** | $2,204,050 |
| 9397-9813 Quebec Inc.*** | $3,067,875 |
| AG Marketing & Development Group Inc.*** | $3,089,027 |
| Investissements Gest-E Inc.** | $3,226,427 |
| Mister Chemical Ltd.*** | $3,271,424 |
| 2440446 Ontario Inc.*** | $3,271,959 |
| Bio Nuclear Diagnostics Inc. | $3,293,004 |
| Wayne Safety Inc** | $3,310,712 |
| Medline Canada, Corporation | $3,742,404 |
| ESBE Scientific Industries Inc | $3,817,999 |
| Aurum Gold Co Inc | $3,858,550 |
| Canadian Bearings Ltd. | $3,859,682 |
| YUK Corporation | $3,861,350 |
| Swish Maintenance Limited | $3,979,237 |
| The Stevens Co. Ltd. | $4,211,588 |
| FTK Business and Technologies LLC | $4,474,722 |
| Cardinal Health Canada | $5,636,969 |
| 15269105 Canada Corp.** | $6,808,035 |
| Allied Medical Instruments Inc. | $7,105,360 |
| Ferno Canada Inc. | $7,493,272 |
| Gryphon Safety Equipment** | 10,104,698 |
| MSS Ltd. | $12,421,935 |
| Global Health Imports Corporation | $15,254,337 |
| JNC Services | $69,908,847 |

| Supplier Name | Bid Price (excluding H.S.T.) |
|---|---|
| Hagampe S. A. S. | $4,190,173,660,000 |

*Bid Price does not contain the 10% miscellaneous items
**Supplier was found non-compliant with the mandatory requirements
***Suppliers Sample was found non-compliant with the mandatory requirements

## DIVISION CONTACTS

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## COMMENTS

For the recommended contract awards, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than $20 million dollars (excluding applicable taxes) and the contract term is:

> 1. for a contract funded by the operating budget, 5 years or less including any option years; or
>
> 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

## SIGNATURE

Geneviève Sharkey
Chief Procurement Officer