



BID AWARD PANEL CONTRACT AWARD

Award of Collaborative Procurement Contract from Kinetic GPO Request for Standing Offers Number 21- 02 to United Rentals of Canada, Inc. for the Supply of Equipment and Tool Rentals for Various City of Toronto Divisions

Date: June 20, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract as per the Toronto Municipal Code, Chapter 195-6.6, Procurement of same goods and services as public body:

Solicitation Number:

Kinetic GPO Request for Standing Offers (RFSO) Number 21-02

Description:

After reviewing Kinetic GPO Request for Standing Offers (RFSO) Number 21-02, Various City of Toronto Divisions will leverage this Kinetic GPO contract with United Rentals of Canada, Inc. and enter into an agreement with United Rentals of Canada, Inc. for the supply of Equipment and Tool Rentals, from July 1, 2024 to June 30, 2026. Purchasing and Materials Management negotiated a yearly capped CPI related price increase of up to 4% for year two (2) of the term.

Recommended Supplier:

United Rentals of Canada, Inc.

Contract Award Value:

\$2,044,798 net of all applicable taxes and charges
\$2,310,622 including HST and all applicable charges
\$2,080,786 net of HST recoveries

The contract is expected to start from July 1, 2024 and end on June 30, 2026.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$2,310,622 including all applicable taxes and charges. The total potential cost to the City is \$2,080,786 net of HST recoveries.

Funding is available in the 2024 Operating Budgets of Parks, Forestry & Recreation, Solid Waste Management Services, Corporate Real Estate Management and Toronto Water. Additional funding will be included in their 2025 and 2026 Operating Budget Submissions. Funding is also available in the 2024-2033 Capital Budget and Plan for Solid Waste Management Services.

Table 1: Financial Impact Summary of Recommended Contract

Division	WBS Element/ Group Cost Centre/	July 1, 2024 - December 31, 2024	January 1, 2025 - December 31, 2025	January 1, 2026 - June 30, 2026	Total (net of HST Recoveries)
Parks, Forestry & Recreation	PR-PKS/ GL 4510/4520/ 4550	\$341,665	\$683,330	\$341,665	\$1,366,660
Solid Waste Management Services Operating	SW0011, SW0850 - SW0856, SW0860, SW0862 & SW0864/ GLs4403, 4407 & 4424	\$71,594	\$143,186	\$71,593	\$286,373
Solid Waste Management Services Capital	CSW900-02 CSW900-04 CSW900-08 CSW900-06	\$17,898	\$35,797	\$17,898	\$71,593
Corporate Real Estate Management	FA100-30.S /GL4520	\$50,880	\$101,760	\$50,880	\$203,520
Toronto Water	TW2020, TW2025, TW2030, TW2035, TW2040, TW2055, TW4060, TW4070, TW4075, TW4080, TW4085, TW4090, TW4095, TW6050, TW7020, TW7035, TW7050, TW7070, TW7072, TW7075,	\$38,160	\$76,320	\$38,160	\$152,640

	TW5020, TW5007. TW2015 TW7055 TW7074 GL: 4520, 4590,4515 & 4470				
Total (net of HST Recoveries)		\$520,197	\$1,040,393	\$520,196	\$2,080,786

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: March 12, 2021
Number of Addenda Issued: One (1)
Number of Bids: Two (2)

Solicitation Closed: April 30, 2021

DIVISION CONTACTS

Clarman Yang, Manager, Community and Social Services and City Manager Office, Purchasing Client Services, Purchasing and Materials Management Division; 416-392-1302, Clarman.Yang@toronto.ca

Chris Clarke, Manager, Etobicoke York Parks, Forestry and Recreation; 416-394-2487, Chris.Clarke@toronto.ca

COMMENTS

The City of Toronto is leveraging the Kinetic GPO contract for the recommended award, as per the Toronto Municipal Code, Chapter 195-6.6 - Procurement of same goods and services as a public body.

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed the Kinetic GPO submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the Kinetic GPO internet website as part of the competitive call process; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

f. the resulting contract between the public body and the supplier stipulates that the same goods and/or services be made available to other public bodies which include the City at the same price as provided by the supplier to the initiating public body; and

g. the same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Genevieve Sharkey
Chief Procurement Officer