



BID AWARD PANEL CONTRACT AWARD

Award of Doc4534828767 to 416 Vactors Inc. for Hired Vacuum Excavation Services as Required for Toronto Water

Date: June 27, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation Doc4534828767, Contract Number 24TW-DC-309OCS

Description:

The non-exclusive provision of various Hired Vacuum Excavation Services complete with Operator as required (emergency and planned work) by various Toronto Water Construction Districts "Toronto, East York & Scarborough (Part A)" and "Etobicoke York & North York (Part B) from August 1, 2024 to July 31, 2025 with the option to renew the Contract for four (4) separate one (1) year options at the sole discretion of the City.

Should the option periods be exercised, the General Manager of Toronto Water will request the Chief Procurement Officer to process the renewal under the same terms and conditions.

Recommended Supplier:

416 Vactors Inc.

Contract Award Value:

\$3,147,050 net of all applicable taxes and charges
\$3,556,167 including HST and all applicable charges
\$3,202,439 net of HST recoveries

Contract is expected to start on August 1, 2024 and end on July 31, 2025.

Option Period 1 (August 1, 2025 to July 31, 2026)
\$3,241,462 net of all applicable taxes and charges
\$3,662,852 including HST and all applicable charges
\$3,298,512 net of HST recoveries

Option Period 2 (August 1, 2026 to July 31, 2027)
\$3,338,706 net of all applicable taxes and charges
\$3,772,738 including HST and all applicable charges
\$3,397,467 net of HST recoveries

Option Period 3 (August 1, 2027 to July 31, 2028)
\$3,438,867 net of all applicable taxes and charges
\$3,885,920 including HST and all applicable charges
\$3,499,391 net of HST recoveries

Option Period 4 (August 1, 2028 to July 31, 2029)
\$3,542,033 net of all applicable taxes and charges
\$4,002,497 including HST and all applicable charges
\$3,604,373 net of HST recoveries

The total potential contact award including all option periods is \$16,708,118 net of all taxes and charges and \$18,880,174 including all applicable taxes and charges. **The total potential cost to the City including the option periods is \$17,002,182 net of HST recoveries.**

The above cost calculations reflect a 3 percent Consumer Price Index (CPI) adjustment applied to the option period after the initial one (1) year period.

FINANCIAL IMPACT

The total potential contact award value identified in this report including all option periods is \$16,708,118 net of all taxes and charges and \$18,880,174 including all applicable taxes and charges. The total potential cost to the City including the option periods is \$17,002,182 net of HST recoveries.

The engineering estimate for this project is \$3,634,875 net of all taxes and charges.

Funding is included in the 2024 Operating Budget for Toronto Water and 2025 Operating Budget Submission for Toronto Water. Should the City choose to exercise its option to renew the contract for four (4) additional separate one (1) year periods, then appropriate additional funding, if needed, will be included in the 2026-2029 Operating Budget Submissions for Toronto Water. Funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract (net of HST Recoveries)

Cost Centre/ WBS Element Description	August 1, 2024 to December 31, 2024	January 1, 2025 to July 31, 2025	Option Period 1: August 1, 2025 to July 31, 2026	Option Period 2: August 1, 2026 to July 31, 2027	Option Period 3: August 1, 2027 to July 31, 2028	Option Period 4: August 1, 2028 to July 31, 2029	Total (net of HST Recoveries)
TW2030 – 4424 Construction Services - East York & Scarborough (Part A)	\$538,056	\$753,278	\$1,330,074	\$1,369,977	\$1,411,076	\$1,453,408	\$6,855,869
TW2040- 4424 Construction Services - Etobicoke York & North York (Part B)	\$796,293	\$1,114,811	\$1,968,437	\$2,027,490	\$2,088,315	\$2,150,964	\$10,146,313
Total (net of HST Recoveries)	\$1,334,349	\$1,868,089	\$3,298,511	\$3,397,467	\$3,499,391	\$3,604,372	\$17,002,182

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: April 24, 2024
Number of Addenda Issued: One (1)
Number of Bids: Six (6)

Solicitation Closed: May 21, 2024

Table 2: Summary of Bids Received including bid price.

Supplier Name	Bid Price (excluding H.S.T.)
416 Vactors Inc.	\$3,047,050.00*
Aqua Tech Solutions Inc.	\$3,087,600.00

Supplier Name	Bid Price (excluding H.S.T.)
Utility Force Construction Inc.	\$3,299,340.00
Super Sucker Hydro Vac Service Inc.	\$6,755,842.00
Aecon Utilities Inc. / The Centre for Inclusive Economic Opportunity** Inc.	\$7,516,921.05
GFL Environmental Services Inc.	\$9,893,871.45

*Pursuant to the Request for Tender document the contract award value includes contingency

** The bid has been submitted as a joint venture.

DIVISION CONTACTS

Marie Reid, Manager, Infrastructure and Development Services, Purchasing Client Services, Purchasing and Materials Management Division, 416-397-5187, Marie.Reid@toronto.ca

Antonio Longo, Manager, Operations Contract Services, Distribution and Collection, Toronto Water, 416-392-4164, Antonio.Longo@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer