BID AWARD PANEL
CONTRACT AWARD

Award of Doc4157422445 to 11913930 Canada Inc. operating as JY Care for the Non-Exclusive Supply and Delivery of Level 3 Masks for Purchasing and Materials Management (Stores)

Date: August 15, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contracts:

Solicitation Number:
Request for Quotation Doc4157422445

Description:
For the non-exclusive supply and delivery of Level 3 Masks to various Purchasing and Materials Management (Stores) locations from the date of award to July 31, 2025, with the option to renew the Contract for four (4) additional one (1)-year periods at the sole discretion of the City and subject to budget approval(s).

The Request for Quotation is structured to award contract to the Supplier meeting specifications and providing the lowest total bid price of the Pricing Form.

Prior to the renewal of the contract, Purchasing and Materials Management Division will perform a market analysis to verify the current market conditions as compared to the proposed increase by the Supplier. Stores Division will monitor Supplier performance during the first term of the contract.

Should the option year(s) be exercised, then the Manager of Materials Management and Stores will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:
11913930 Canada Inc. operating as JY Care

Contract Award Value:

$144,000 net of all applicable taxes and charges (including 20% for miscellaneous items)
$162,720 including HST and all applicable charges
$146,534 net of HST recoveries

Contract is expected to start on date of award and end on July 31, 2025

Option Year 1 (August 1, 2025 to July 31, 2026)
$148,320 net of all applicable taxes and charges (including 20% for miscellaneous items)
$167,602 including HST and all applicable charges
$150,930 net of HST recoveries

Option Year 2 (August 1, 2026 to July 31, 2027)
$152,770 net of all applicable taxes and charges (including 20% for miscellaneous items)
$172,630 including HST and all applicable charges
$155,458 net of HST recoveries

Option Year 3 (August 1, 2027 to July 31, 2028)
$157,353 net of all applicable taxes and charges (including 20% for miscellaneous items)
$177,809 including HST and all applicable charges
$160,122 net of HST recoveries

Option Year 4 (August 1, 2028 to July 31, 2029)
$162,073 net of all applicable taxes and charges (including 20% for miscellaneous items)
$183,143 including HST and all applicable charges
$164,926 net of HST recoveries

The total potential combined contract award identified in this report including option years is $754,516 net of all applicable taxes and charges, $863,903 including HST and all applicable charges. **The total potential cost to the City including option years is $777,971 net of HST recoveries.**

The above cost calculations reflect a 3% Consumer Price Index adjustment applied annually to each year's cost after the initial one-(1) year period.

FINANCIAL IMPACT

The total potential combined contract award identified in this report including option years is $764,516 net of all applicable taxes and charges, $863,903 including all applicable taxes and charges. The total potential cost to the City including option years is $777,971 net of HST recoveries.

The materials on this contract will be purchased for Purchasing and Materials Management Division (Stores) inventory purposes. The material value will be held in inventory holding Balance Sheet accounts (160004, 160026, 160049, 160067, 160068, 160082, 160083, 160085,160171) until City Divisions require the material to support their work programs at which time the material value is charged to the appropriate Divisions' Operating Budgets.

Funding from the date of award to December 31, 2024 has been included in the appropriate Divisions' 2024 Operating Budgets, and additional funding for the balance of the initial contract term will be included in their 2025 Operating Budget Submissions. Should all the option years be exercised, appropriate additional funding will be requested in the 2025-2029 Operating Budget Submissions. Funding details follow in Table 1:

Table 1: Financial Impact Summary of Recommended Contract

Period	Balance Sheet Accounts 160004, 160026, 160049, 160067, 160068, 160082, 160083, 160085,160171	Total (Net of HST Recoveries)
Date of Award to December 31, 2024	$61,056	
January 1, 2025 to July 31, 2025	$85,478	
Total: Contract Period	$146,534	$146,534
Total: 2024 Budget Year	$61,056	
August 1, 2025 to December 31, 2025	$62,888	
January 1, 2026 to July 31, 2026	$88,043	
Total: Option Year 1	$150,930	$150,930
Total: 2025 Budget Year	$148,366	
August 1, 2026 to December 31, 2026	$64,774	
January 1, 2027 to July 31, 2027	$90,684	
Total: Option Year 2	$155,458	$155,458
Total: 2026 Budget Year	$152,817	
August 1, 2027 to December 31, 2027	$66,718	
January 1, 2028 to July 31, 2028	$93,405	
Total: Option Year 3	$160,122	$160,122
Total: 2027 Budget Year	$157,402	
August 1, 2028 to December 31, 2028	$68,719	
January 1, 2029 to July 31, 2029	$96,207	
Total: Option Year 4	$164,926	$164,926
Total: 2028 Budget Year	$162,124	
Total: 2029 Budget Year	$96,207	
Grand Total	$777,971	$777,971

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the Financial Impact Section.

SOLICITATION SUMMARY

Solicitation Issued: October 4, 2023 **Solicitation Closed:** November 23, 2023
Number of Addenda Issued: Nine (9)
Number of Bids: Twenty-Nine (29)

Table 2: Summary of Bid Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)
Safe Direct Medical Supplies operating as Toronto Yachts Cooperation*	$30,000
Bio Nuclear Diagnostics Inc.*	$63,400
Investissement Gest-E Inc. operating as Medsup Medical*	$79,400
No. 1 (for) Safety Supplies and Signs Inc.*	$83,000
Radion Laboratories LTD doing business as Bowers Medical Supply*	$85,000
11913930 Canada Inc. operating as JY Care	$120,000
Canada Masq Corporation*	$120,000
Medline Canada Corporation operating as Medical Mart Supplies*	$120,000
Novo Textile Company Ltd. operating as Novoshield*	$130,000
9500880 Canada Corporation operating as Emerdepot	$137,600
Ashcon International Inc. operating as AshconMed, UnikMed	$145,000
Cardinal Health Canada Inc.*	$153,400
Mister Chemical Ltd. operating as MCL Sustainable Cleaning Solutions	$170,600

Supplier Name	Bid Price (excluding H.S.T.)
J.N. Alvit Canada Limited	$179,200
AG Marketing and Development Group INC. operating as AGMD Group	$185,200
MSS Ltd. operating as Medical Surgical and Safety Supplies	$191,000
Vitacore Industries Inc.*	$200,000
Southmedic Inc.	$215,000
Henry Schein Canada, Inc. operating as Zahn Canada	$255,800
Global Health Imports Corporation	$302,400
Life Protect LLC*	$346,800
Inara Services, LLC operating as Inara Services Staffing	$500,000
Saga Fashion, Inc.*	$535,000
Wise Elastics Pty Ltd.	$995,200
The Stevens Co. Ltd.	$2,177,000
Rhodes Construction and Engineering Pty Ltd. operating as RCE*	$4,900,000
Safe 'N' Clear, Inc.	$10,000,000
Alegios Systems Solutions Limited operating as Alegios Kenya*	$109,600,000,000
Oyede Industries Pty Ltd. operating as Oyede Industries*	$4,200,000,000,000

*Supplier was found non-compliant with mandatory requirements.

DIVISION CONTACTS

Francesco McGrillis, Acting Manager, Purchasing Client Services, Purchasing and Materials Management Division, 416-392-0205, Francesco.McGrillis@toronto.ca

Craig Mavin, Manager, Materials Management and Stores, Purchasing and Materials Management Division, 416-392-6764, Craig.Mavin@toronto.ca

COMMENTS

For the recommended contract awards, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than $20 million dollars (excluding applicable taxes) and the contract term is:

> 1. for a contract funded by the operating budget, 5 years or less including any option years; or
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> 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer