



BID AWARD PANEL CONTRACT AWARD

Award of Doc4505719273 to Metro Freightliner Hamilton Inc. for the Supply and Delivery of Eight (8) Latest Model Conventional Cab and Chassis, Diesel Engine, with Various Body Configurations for Fleet Services

Date: August 15, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4505719273

Description:
For the supply and delivery of Eight (8) Latest Model Conventional Cab And Chassis, Diesel Engine, with Various Body Configurations, with option to purchase an additional Nineteen (19) Units in 2024-2025 and Twenty Two (22) Units in 2025-2026, pending budget availability.

Upon Award of this Request for Quotation, the Supplier and the City will have a Contract from the date of award to August 31, 2026 for a fixed term of two (2) years, all in accordance with the terms, conditions, and specifications contained in this Request for Quotation and any applicable City policy.

Recommended Supplier:
Metro Freightliner Hamilton Inc.

Contract Award Value (8 Units-2024) (19 Units-2024-2025)
\$7,026,832 net of all applicable taxes and charges
\$7,940,321 including HST and all applicable charges
\$7,150,505 net of HST recoveries

Optional Purchase: (2025-2026) 22 Units
\$6,404,432 net of all applicable taxes and charges

\$7,237,008 including HST and all applicable charges
\$6,517,150 net of HST recoveries

Total Potential Contract Value (2024-2026)

\$13,431,265 net of all applicable taxes and charges
\$15,177,329 including HST and all applicable charges
\$13,667,655 net of HST recoveries

The above cost calculations reflect a 3 percent Consumer Price Index adjustment applied annually to the yearly cost after the initial one (1) year period.

Contract is expected to start on the date of award and end on August 31, 2026.

FINANCIAL IMPACT

The total potential contract award identified in this report \$13,431,265 net of all applicable taxes and charges, \$15,177,329 including HST and applicable charges. The total potential cost to the City is \$13,667,655 net of HST recoveries.

Funding of \$7,150,505 net of HST recoveries for the mandatory purchases of Eight (8) plus Nineteen (19) units is available in the 2024 Capital Budget for Fleet Services and Toronto Water. Additionally, funding of \$6,517,150 net of HST recoveries for the 2025-2026 optional purchases, if applicable, will be included in future Capital Budget Submissions for Fleet Services as part of the annual budget review process. Funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries)

Account	Description	2024 (Initial Award) (8 Units)	2024-2025 (19 Units)	2025-2026 (22 Units)	Grand Total (49 Units)
CFL005	Parks, Forestry & Recreation – Fleet Replacement	\$222,045	\$1,165,817	\$1,156,253	\$2,544,115
CFL008	Solid Waste Management – Fleet Replacement	\$-	\$-	\$622,665	\$622,665
CFL010	Transportation Services – Fleet Replacement	\$-	\$2,849,680	\$2,312,505	\$5,162,186
CFL038	Toronto Water – Fleet Replacement	\$1,238,474	\$1,436,560	\$2,425,726	\$5,100,760
CWW034-21	Toronto Water New Fleet Purchases	\$237,929	\$-	\$-	\$237,929

Total:	\$1,698,447	\$5,452,058	\$6,517,150	\$13,667,655
Grand Total Potential Costs: (Contract Award Value Including Optional Purchase)				\$13,667,655

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: April 8, 2024. **Solicitation Closed:** July 11, 2024
Number of Addenda Issued: Seven (7)
Number of Bids: Three (3)

Table 2: Summary of Bids Received including bid price:

Supplier Name	Bid Price (excluding H.S.T.) *
Metro Freightliner Hamilton Inc	\$1,669,071.83 CAD
Mid Ontario Truck Centre	\$2,330,533.00 CAD
Can American Stone Spreader.	\$2,381,192.00 CAD

*Bid Price is for Eight (8) Diesel units and does not include optional pricing.

DIVISION CONTACTS

Francesco McGrillis, Acting Manager, Purchasing Client Services, Corporate Services and Finance & Treasury Services, 416-392-0205, Francesco.McGrillis@toronto.ca

Kiran Panchal, Manager, Asset Management, Fleet Services, 416-397-4258, Kiran.Panchal@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation.

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation.

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or
2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel.

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer