TORONTO

BID AWARD PANEL CONTRACT AWARD

Award of Doc4683385599 to Almon Equipment Ltd. and Guild Electric Limited for the Custom Application and Re-Application of Screed Applied Field Reacted Polymeric and Preformed Thermoplastic Pavement Markings for Transportation Services

Date: August 29, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4683385599, Contract Number 24TR-OM-450B-CW-PM

Description:
Custom Application and Re-Application of Screed Applied Field Reacted Polymeric (Cold Plastic) And Preformed Thermoplastic Pavement Markings as an expansion on the enhancements to the durable pavement markings within the City of Toronto for Service Area 1 - Toronto/East and Etobicoke (wards 1 - 12) and Service Area 2 - Scarborough/ North York (wards 13 - 25) from the date of award to July 31, 2026.

Recommended Suppliers:
Almon Equipment Ltd. (Service Area 1)
Guild Electric Limited (Service Area 2)

Contract Award Value:

Service Area 1 - Almon Equipment Ltd.
$4,115,511 net of all applicable taxes and charges
$4,650,527 including HST and all applicable charges
$4,187,944 net of HST recoveries

Contract Award Value:

Service Area 2 – Guild Electric Limited.
$2,927,300 net of all applicable taxes and charges
$3,307,849 including HST and all applicable charges
$2,978,820 net of HST recoveries

Contracts are expected to start on date of award and end on July 31, 2026.

The combined total contract award including both Service Areas is $7,958,376 including all applicable taxes and charges. **The total cost to the City for all contracts is $7,166,764 net of HST recoveries.**

FINANCIAL IMPACT

The total contract award identified in this report is $7,958,376 including all applicable taxes and charges. The total cost to the City for all contracts is $7,166,764 net of HST recoveries.

The engineering estimate for this project is $7,482,431 net of all taxes and charges.

Funding is available in the 2024-2033 Capital Budget and Plan for Transportation Services. Funding details are summarized in Table 1 and 2 as follows:

Table 1: Financial Impact Summary of Recommended Contract for Service Area 1

Description	WBS Element	Date of Award to December 2024	January 1, 2025 to December 31, 2025	January 1, 2026 to July 31, 2026	Total (net of HST recoveries)
Signs and Markings Asset Management	CTP717-27-29	$413,089	$991,414	$578,325	$1,982,828
RSP LGSI and SCPEA	CTP717-58-241	$126,879	$304,510	$177,631	$609,020
Work for TTC and Others	CTP817-01-371	$324,567	$778,968	$454,398	$1,557,936
General Pooled Contingency	CTP315-09-773	$7,950	$19,080	$11,130	$38,160
Total		$872,485	$2,093,972	$1,221,484	$4,187,944

Table 2: Financial Impact Summary of Recommended Contract for Service Area 2

Description	WBS Element	Date of Award to December 2024	January 1, 2025 to December 31, 2025	January 1, 2026 to July 31, 2026	Total (net of HST recoveries)
Signs and Markings Asset Management	CTP717-27-30	$272,025	$652,859	$380,835	$1,305,718
RSP LGSI and SCPEA	CTP717-58-242	$126,879	$304,510	$177,631	$609,020
Work for TTC & Others	CTP817-01-372	$213,734	$512,961	$299,227	$1,025,922
General Pooled Contingency	CTP315-09-774	$7,950	$19,080	$11,130	$38,160
Total		$620,588	$1,489,410	$868,823	$2,978,820

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: July 22, 2024 **Solicitation Closed:** August 7, 2024
Number of Addenda Issued: Two (2)
Number of Bids: Three (3)

Table 3: Summary of Bids Received for Service Area 1

Supplier Name	Bid Price (excluding H.S.T.)
Almon Equipment Ltd.	$4,078,011.00*
Guild Electric Limited	$4,539,600.00
Upper Canada Road Services Inc.	$4,659,014.25

*Pursuant to the Request for Quotation document, the contract award value includes contingency

Table 4: Summary of Bids Received, Including Bid Price for Service Area 2

Supplier Name	Bid Price (excluding H.S.T.)
Almon Equipment Ltd.	$2,800,445.00
Guild Electric Limited	$2,889,799.99*
Upper Canada Road Services Inc.	$3,190,426.75

*Pursuant to the Request for Quotation document, the contract award value includes contingency

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than $20 million dollars (excluding applicable taxes) and the contract term is:

> 1. for a contract funded by the operating budget, 5 years or less including any option years; or
>
> 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer