



BID AWARD PANEL CONTRACT AWARD

Award of Sourcewell Solicitation Number 011723-CAT to Toromont CAT, a Division of Toromont Industries Ltd. for the Supply and Delivery of One (1) Caterpillar 973D Track Loader with Related Accessories, Attachments and Supplies

Date: August 29, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Sourcewell Request for Proposal Number 011723-CAT
Sourcing Project WS4542662154

Description:

Leveraging the Sourcewell Request for Proposal and Contract, Fleet Services will piggyback on the Contract with Caterpillar Inc. and issue a purchase order to their local dealer, Toromont CAT, A Division of Toromont Industries Ltd. for non-exclusive supply and delivery of One (1) Caterpillar 973D Track Loader (diesel fueled) with related accessories and attachments, with an option to purchase an additional one (1) unit in 2026, Three (3) units in 2027, pending budget availability. Should the option year renewal be extended by Sourcewell for the final year, Fleet Services may purchase One (1) unit in 2028. This contract is for four (4) years, with the option to extend the contract to one (1) additional one-year term under the same terms and conditions from the date of award.

Recommended Supplier:

Toromont CAT, A Division of Toromont Industries Ltd.

Potential Initial Contract Award Value (2025-2027)

\$9,344,096 net of all applicable taxes and charges
\$10,558,828 including HST and all applicable charges
\$9,508,552 net of HST recoveries

The contract is expected to start from the date of Award, and end on April 14, 2027

This contract may be extended for a fifth year at the discretion of the Sourcewell to April 13, 2028.

Potential Optional Contract Award Value (2027-2028)

\$2,020,035 net of all applicable taxes and charges
 \$2,282,640 including HST and all applicable charges
 \$2,055,588 net of HST recoveries

Total Potential Contract Award Value (2025-2028)

\$11,364,131 net of all applicable taxes and charges
 \$12,841,468 including HST and all applicable charges
\$11,564,140 net of HST recoveries

FINANCIAL IMPACT

The total potential contract award identified in this report is \$12,841,468, including all applicable taxes and charges. The total potential cost to the City is \$11,564,140 net of HST recoveries.

Funding of \$9,508,552 for the initial term is available in the 2024 Capital Budget and 2025-2033 Plan for Fleet Services. If the optional term is exercised, additional funding will be requested in the 2027-2028 Capital Budget Submissions for Fleet Services. Additional funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract (Net of HST recoveries)

Account	Description	Initial Term				Optional Term
		2025 (1 unit)	2026 (1 unit)	April 14, 2027 (3 units)	Total	April 15, 2027 to December 31, 2028 (1 unit)
CFL008	Solid Waste -Vehicle Replacement	\$1,554,320		\$6,166,764	\$7,721,084	\$2,055,588
CFL038	Toronto Water – Fleet Replacement		\$1,787,468		\$1,787,468	\$-
Total Price (net of HST Recoveries)		\$1,554,320	\$1,787,468	\$6,166,764	\$9,508,552	\$2,055,588
Grand Total Price (net of HST Recoveries)						\$11,564,140

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the financial impact section.

SOLICITATION SUMMARY

Solicitation Issued: November 15, 2022

Solicitation Closed: January 17, 2023

Number of Addenda Issued: Five (5)

Number of Bids: Eighteen (18)

DIVISION CONTACTS

Francesco McGrillis Acting Manager, Purchasing Client Services, Corporate Services and Finance & Treasury Services, Telephone: (416) 392-0205, Email:

Francesco.McGrillis@toronto.ca@toronto.ca

Kiran Panchal, Manager, Asset Management, Fleet Services, Telephone: 416-397-4258, Email: Kiran.Panchal@toronto.ca

COMMENTS

The City of Toronto is utilizing the Sourcewell Contract for the recommended award, as per the Toronto Municipal Code, Chapter 195-6.6. Procurement of same goods and services as a public body, the following requirements have been met

For the recommended contract award, the following requirements have been met:

- a. a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
- b. the Fleet Services Division has reviewed the Sourcewell submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. The resulting contract between the public body and the supplier stipulates that the same goods and/or services be made available to other public bodies which include the City at the same price as provided by the supplier to the initiating public body;
- d. The same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body;
- e. The supplier is not ineligible, suspended or otherwise in contravention of Chapters 71 - Financial Control and 195 - Purchasing of the City of Toronto Municipal Code.

- f. The total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,being within the authority of the Bid Award Panel;
- g. the Solicitation document was advertised on Sourcewell internet website as part of a Competitive Call process; and
- h. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer