



BID AWARD PANEL CONTRACT AWARD

Award of Doc4739852970 to Aqua Tech Solutions Inc. for Restoration of Roads, Sidewalks and Landscaping to Toronto Water Repairs at Various Locations for Toronto Water

Date: October 24, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Tender Doc4739852970, Contract Number 24TW-DC-315OCS (Service Area 1) and 24TW-DC-316OCS (Service Area 2)

Description:

Restoration of Roads, Sidewalks, and Landscaping to Toronto Water Repairs at Various Locations within the City of Toronto – Service Area 1 for Wards: 10, 11, 13, 14, 15, 16, 19, 20, 21, 22, 23, 24, and 25 (24TW-DC-315OCS) and Service Area 2 for Wards: 1, 2, 3, 4, 5, 6, 7, 8, 9, 12, 17, and 18 (24TW-DC-316OCS) from December 1, 2024 to November 30, 2025, with the option to extend the agreement for up to one (1) additional separate one (1) year period at the sole discretion of the City and subject to budget approval.

Should the option periods be exercised, the General Manager of Toronto Water will request the Chief Procurement Officer to process the renewal under the same terms and conditions.

Recommended Supplier:

Service Area 1 and 2: Aqua Tech Solutions Inc.

Contract Award Value:

Service Area 1 - Aqua Tech Solutions Inc.

\$1,276,250 net of all applicable taxes and charges

\$1,442,163 including all applicable taxes and charges

\$1,298,712 net of HST recoveries

Contract is expected to start on December 1, 2024 and end on November 30, 2025.

Option Period 1 (December 1, 2025 to November 30, 2026)

\$1,314,538 net of all applicable taxes and charges

\$1,485,427 including all applicable taxes and charges

\$1,337,673 net of HST recoveries

The total potential contract award including the option period is \$2,590,788 net of all taxes and charges and \$2,927,590 including all applicable taxes and charges. **The total potential cost to the City including the option period is \$2,636,385 net of HST recoveries.**

Service Area 2 - Aqua Tech Solutions Inc.

\$1,894,250 net of all applicable taxes and charges

\$2,140,502 including all applicable taxes and charges

\$1,927,589 net of HST recoveries

Contract is expected to start on December 1, 2024 and end on November 30, 2025.

Option Period 1 (December 1, 2025 to November 30, 2026)

\$1,951,078 net of all applicable taxes and charges

\$2,204,718 including all applicable taxes and charges

\$1,985,416 net of HST recoveries

The total potential contract award including the option period is \$3,845,328 net of all taxes and charges and \$4,345,220 including all applicable taxes and charges. **The total potential cost to the City including the option period is \$3,913,005 net of HST recoveries.**

The total potential contract award for both service areas, including the option period is \$6,436,116 net of all taxes and charges and \$7,272,810 including all applicable taxes and charges. **The total potential cost to the City including all option periods for all awards is \$6,549,391 net of HST recoveries.**

The above cost calculations reflect an estimated three (3) percent Consumer Price Index (CPI) adjustment applied annually to the yearly cost after the initial term.

FINANCIAL IMPACT

The total potential contract award value identified in this report including all option periods is \$6,436,116 net of all taxes and charges and \$7,272,810 including all applicable taxes and charges. The total potential cost to the City including all option periods is \$6,549,391 net of HST recoveries.

Funding for the 2024 requirements of the initial contract period is available in the 2024 Operating Budget for Toronto Water and additional funding for the 2025 requirements will be included in the 2025 Operating Budget Submission for Toronto Water. Should the option period be exercised, appropriate additional funding will be included in future year Operating Budget Submissions for Toronto Water. Additional funding details are summarized in Table 1 as follows:

Table 1: Financial Impact Summary of Recommended Contract

WBS Element/Cost Element	Contract Period (Base Year)		Option Period	Total (net of HST recoveries)
	December 1, 2024 to December 31, 2024	January 1, 2025 to November 30, 2025	December 1, 2025 to November 30, 2026	
C/E 4424 – TW2020 Construction Services TESC Service Area 1	\$108,226	\$1,190,486	\$1,337,673	\$2,636,385
C/E 4424 – TW2020 Construction Services NYEY Service Area 2	\$160,632	\$1,766,956	\$1,985,416	\$3,913,004
Total (net of HST recoveries)	\$268,858	\$2,957,442	\$3,323,099	\$6,549,389

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the Financial Impact Section.

SOLICITATION SUMMARY

Solicitation Issued: August 23, 2024 **Solicitation Closed:** September 26, 2024
Number of Addenda Issued: One (1)
Number of Bids: Six (6)

Table 2: Summary of Bids received including bid price (Service Area 1)

Supplier Name	Bid Price (excluding H.S.T.)
Aqua Tech Solutions Inc.	\$1,076,250.00*
Bevcon Construction & Paving Inc.	\$1,160,450.00
Forest Ridge Landscaping Inc. o/a Urban Life Solutions	\$1,171,025.00
Sunrise Contracting Inc.	\$1,294,400.00
C. Valley Paving Ltd.	\$1,949,250.00
Aecon Golden Mile Joint Venture	\$2,286,878.75

*Pursuant to the Request for Tender document the contract award value includes contingency

Table 3: Summary of Bids received including bid price (Service Area 2)

Supplier Name	Bid Price (excluding H.S.T.)
Aqua Tech Solutions Inc.	\$1,594,250.00*
Sunrise Contracting Inc.	\$1,676,500.00
Bevcon Construction & Paving Inc.	\$1,775,250.00
Forest Ridge Landscaping Inc. o/a Urban Life Solutions	\$2,193,000.00
C. Valley Paving Ltd.	\$2,207,000.00
Aecon Golden Mile Joint Venture	\$3,510,516.50

*Pursuant to the Request for Tender document the contract award value includes contingency

DIVISION CONTACTS

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Antonio Longo, Manager, Operations Contract Services, Distribution and Collection, Toronto Water, 416-392-4164, Antonio.Longo@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer