



BID AWARD PANEL CONTRACT AWARD

Award of Sourcewell Solicitation Number 011723-VCE to Strongco Limited Partnership for the Supply and Delivery of Volvo L150H Articulated Loaders with Related Accessories, Attachments and Supplies for Fleet Services

Date: November 14, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Sourcewell Request for Proposal Number: 011723-VCE
Sourcing Project: WS4824662519

Description:

Leveraging the Sourcewell Request for Proposal and Contract, Fleet Services will piggyback on the Contract with Volvo and issue a purchase order to their local dealer, Strongco Limited Partnership for non-exclusive supply and delivery of Four (4) Volvo L150H Articulated Loaders (diesel fueled) with related accessories and attachments, with an option to purchase an additional Four (4) units in 2026, Five (5) units in 2027, pending budget availability. Should the option year renewal be extended by Sourcewell for the final year, Fleet Services may purchase Four (4) units in 2028. This contract is for four (4) years, with the option to extend the contract to one (1) additional one-year term under the same terms and conditions from the date of award.

Recommended Supplier:

Strongco Limited Partnership, An Authorized Distributor of Volvo Heavy Construction Equipment

Potential Initial Contract Award Value (2025-2027)

\$ 11,436,316 net of all applicable taxes and charges
\$ 12,923,037 including HST and all applicable charges.
\$ 11,637,595 net of HST recoveries

The contract is expected to start from date of Award, and end on April 14, 2027

This contract may be extended for a fifth year at the discretion of the Sourcewell to April 13, 2028.

Potential Optional Contract Award Value (2027-2028)

\$ 3,861,868 net of all applicable taxes and charges
\$ 4,363,910 including HST and all applicable charges.
\$ 3,929,836 net of HST recoveries

Total Potential Contract Award Value (2025-2028)

\$ 15,298,183 net of all applicable taxes and charges
\$ 17,286,947 including HST and all applicable charges.
\$ 15,567,431 net of HST recoveries

FINANCIAL IMPACT

The total potential contract award identified in this report is \$17,286,947, including all applicable taxes and charges. The cost to the City is \$15,567,431 net of HST recoveries.

Funding is for the mandatory 4 units (\$3,394,740) is available in the 2024 Capital Budget and 2025-2033 Capital Plan for Fleet Services. Funding for the non-mandatory 13 units (\$12,172,690 net of HST recoveries) has been included in the 2025-2034 Capital Budget and Plan Submission for Fleet Services. If the optional term is exercised, additional funding will be requested in the 2027-2028 Capital Budget Submissions for Fleet Services. Additional funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract (Net of HST recoveries)

Account	Description	2025 (4 units)	2026 (4 units)	2027 (5 units)	2028 (4 units)
CFL008	Solid Waste Management Services	\$3,394,740	\$3,564,477	\$4,678,377	\$3,929,836
Grand Total Price (net of HST Recoveries)					\$15,567,431

The Chief Financial Officer and Treasurer has been advised of the award associated with this program to be considered along with other priorities in future budget processes.

SOLICITATION SUMMARY

Solicitation Issued: November 15, 2022
Number of Addenda Issued: Five (5)
Number of Bids: Eighteen (18)

Solicitation Closed: January 17, 2023

DIVISION CONTACTS

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COMMENTS

The City of Toronto is utilizing the Sourcewell Contract for the recommended award, as per the Toronto Municipal Code, Chapter 195-6.6. Procurement of same goods and services as a public body, the following requirements have been met

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the Fleet Services Division has reviewed the Sourcewell submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. The resulting contract between the public body and the supplier stipulates that the same goods and/or services be made available to other public bodies which include the City at the same price as provided by the supplier to the initiating public body;
- d. The same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body;
- e. The supplier is not ineligible, suspended or otherwise in contravention of Chapters 71 - Financial Control and 195 - Purchasing of the City of Toronto Municipal Code.
- f. The total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

- g. the Solicitation document was advertised on Sourcewell internet website as part of Competitive Call process; and
- h. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer