



BID AWARD PANEL CONTRACT AWARD

Award of Doc4679612988 to Various Vendors for Flow Monitoring SaaS and Professional Services for the City of Toronto's Water Division

Date: November 21, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4679612988

Description:

For flow monitoring SaaS and professional services for Toronto Water. The term of the Contract is to be for a period of one (1) year from the date of award, with the option to extend the agreement on the same terms and conditions for an additional term of up to four (4) additional separate one (1) year periods at the sole discretion of the City and subject to budget approval.

The Request for Quotation is structured to award contracts for Schedule A to the three (3) lowest supplier's meeting specifications by allocating fifty percent of the specified quantities to the lowest supplier, thirty percent of the specified quantities to the second lowest supplier and twenty percent of the specified quantities to the third lowest supplier.

The Request for Quotation is structured to award the contract for Schedule B to the lowest supplier meeting specifications by allocating one hundred percent of the specified quantity.

Should the option(s) be exercised, then the General Manager of Toronto Water Division, will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Suppliers:

Schedule A

1. Civica Infrastructure Inc.

2. Flowmetrix Technical Services Inc.
3. ADS Environmental Technologies, Inc.

Schedule B

1. ADS Environmental Technologies, Inc.

Contract Award Value:

Schedule A

Civica Infrastructure Inc.

\$933,230 net of all applicable taxes and charges (including 5 percent for miscellaneous items)

\$1,054,550 including HST and all applicable charges

\$949,655 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2025.

Option Year 1 (January 1, 2026 to December 31, 2026)

\$961,227 net of all applicable taxes and charges (including 5 percent for miscellaneous items)

\$1,086,187 including HST and all applicable charges

\$978,145 net of HST recoveries

Option Year 2 (January 1, 2027 to December 31, 2027)

\$990,064 net of all applicable taxes and charges (including 5 percent for miscellaneous items)

\$1,118,772 including HST and all applicable charges

\$1,007,489 net of HST recoveries

Option Year 3 (January 1, 2028 to December 31, 2028)

\$1,019,766 net of all applicable taxes and charges (including 5 percent for miscellaneous items)

\$1,152,336 including HST and all applicable charges

\$1,037,714 net of HST recoveries

Option Year 4 (January 1, 2029 to December 31, 2029)

\$1,050,359 net of all applicable taxes and charges (including 5 percent for miscellaneous items)

\$1,186,906 including HST and all applicable charges

\$1,068,845 net of HST recoveries

The total potential contract award to Civica Infrastructure Inc. including all option year periods is \$4,954,646 net of all applicable taxes and charges, and \$5,598,751 including HST and all applicable taxes and charges. **The total potential cost to the City including all option year periods is \$5,041,848 net of HST recoveries.**

The above cost calculations reflect an estimated annual three (3) percent Consumer Price Index adjustment applied annually to the yearly cost after the initial year.

Flowmetrix Technical Services Inc.

\$730,882 net of all applicable taxes and charges (including 5 percent for miscellaneous items)

\$825,897 including HST and all applicable charges

\$743,746 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2025.

Option Year 1 (January 1, 2026 to December 31, 2026)

\$752,808 net of all applicable taxes and charges (including 5 percent for miscellaneous items)

\$850,673 including HST and all applicable charges

\$766,057 net of HST recoveries

Option Year 2 (January 1, 2027 to December 31, 2027)

\$775,392 net of all applicable taxes and charges (including 5 percent for miscellaneous items)

\$876,193 including HST and all applicable charges

\$789,039 net of HST recoveries

Option Year 3 (January 1, 2028 to December 31, 2028)

\$798,654 net of all applicable taxes and charges (including 5 percent for miscellaneous items)

\$902,479 including HST and all applicable charges

\$812,710 net of HST recoveries

Option Year 4 (January 1, 2029 to December 31, 2029)

\$822,614 net of all applicable taxes and charges (including 5 percent for miscellaneous items)

\$929,554 including HST and all applicable charges

\$837,092, net of HST recoveries

The total potential contract award to Flowmetrix Technical Services Inc. including all option year periods is \$3,880,350 net of all applicable taxes and charges, and \$4,384,796 including HST and all applicable taxes and charges. **The total potential cost to the City including all option year periods is \$3,948,644 net of HST recoveries.**

The above cost calculations reflect an estimated annual three (3) percent Consumer Price Index adjustment applied annually to the yearly cost after the initial year.

ADS Environmental Technologies, Inc.

\$488,993 net of all applicable taxes and charges (including 5 percent for miscellaneous items)

\$552,562 including HST and all applicable charges

\$497,599 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2025.

Option Year 1 (January 1, 2026 to December 31, 2026)
\$503,663 net of all applicable taxes and charges (including 5 percent for miscellaneous items)
\$569,139 including HST and all applicable charges
\$512,527 net of HST recoveries

Option Year 2 (January 1, 2027 to December 31, 2027)
\$518,773 net of all applicable taxes and charges (including 5 percent for miscellaneous items)
\$586,213 including HST and all applicable charges
\$527,903 net of HST recoveries

Option Year 3 (January 1, 2028 to December 31, 2028)
\$534,336 net of all applicable taxes and charges (including 5 percent for miscellaneous items)
\$603,800 including HST and all applicable charges
\$543,740 net of HST recoveries

Option Year 4 (January 1, 2029 to December 31, 2029)
\$550,366 net of all applicable taxes and charges (including 5 percent for miscellaneous items)
\$621,914 including HST and all applicable charges
\$560,052, net of HST recoveries

The total potential contract award to ADS Environmental Technologies Inc. including all option year periods is \$2,596,131 net of all applicable taxes and charges, and \$2,933,628 including HST and all applicable taxes and charges. **The total potential cost to the City including all option year periods is \$2,641,821 net of HST recoveries.**

The above cost calculations reflect an estimated annual three (3) percent Consumer Price Index adjustment applied annually to the yearly cost after the initial year.

Schedule B

ADS Environmental Technologies Inc.

\$47,124 net of all applicable taxes and charges (including 5 percent for miscellaneous items)
\$53,250 including HST and all applicable charges
\$47,953 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2025.

Option Year 1 (January 1, 2026 to December 31, 2026)
\$48,538 net of all applicable taxes and charges (including 5 percent for miscellaneous items)
\$54,848 including HST and all applicable charges
\$49,392 net of HST recoveries

Option Year 2 (January 1, 2027 to December 31, 2027)
\$49,994 net of all applicable taxes and charges (including 5 percent for miscellaneous items)
\$56,493 including HST and all applicable charges
\$50,874 net of HST recoveries

Option Year 3 (January 1, 2028 to December 31, 2028)
\$51,494 net of all applicable taxes and charges (including 5 percent for miscellaneous items)
\$58,188 including HST and all applicable charges
\$52,400 net of HST recoveries

Option Year 4 (January 1, 2029 to December 31, 2029)
\$53,039 net of all applicable taxes and charges (including 5 percent for miscellaneous items)
\$59,934 including HST and all applicable charges
\$53,972, net of HST recoveries

The total potential contract award to ADS Environmental Technologies Inc. including all option year periods is \$250,189 net of all applicable taxes and charges, and \$282,713 including HST and all applicable taxes and charges. **The total potential cost to the City including all option year periods is \$254,591 net of HST recoveries.**

The total contract award identified in this report is \$11,681,316 net of all applicable taxes and charges, \$13,199,888 including all applicable taxes and charges. **The total potential cost to the City for all contracts including optional periods is \$11,886,904 net of HST recoveries.**

The above cost calculations reflect an estimated annual three (3) percent Consumer Price Index adjustment applied annually to the yearly cost after the initial year.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$11,681,316 net of all applicable taxes and charges, \$13,199,888 including all applicable taxes and charges. The total potential cost to the City is \$11,886,904 net of HST recoveries.

Capital funding for the initial contract period is available in the 2024 Capital Budget and 2025-2033 Capital Plan for Toronto Water. Should the optional years be exercised, appropriate additional funding will be included in the 2025-2034 Capital Budget Submission for Toronto Water. Funding details are summarized in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

WBS Element/ Description	Date of Award to December 31, 2024	January 1, 2025 to December 31, 2025	Option Year 1: January 1, 2026 to December 31, 2026	Option Year 2: January 1, 2027 to December 31, 2027	Option Year 3: January 1, 2028 to December 31, 2028	Option Year 4: January 1, 2029 to December 31, 2029	Total (net of HST Recoveries)
CWW452-04 Sewer Asset Planning	\$373,158	\$2,250,148	\$2,317,652	\$2,387,182	\$2,458,796	\$2,099,968	\$11,886,904

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the financial impact section.

SOLICITATION SUMMARY

Solicitation Issued: July 22, 2024 **Solicitation Closed:** August 27, 2024
Number of Addenda Issued: Three (3)
Number of Bids: Four (4)

Table 2: Summary of Bids Received including bid price

Schedule A:

Supplier Name	Bid Price (excluding HST)
Civica Infrastructure Inc.	\$1,777,580*
Flowmetrix Technical Services Inc.	\$2,320,260*
ADS Environmental Technologies, Inc.	\$2,328,540*
ACEOM Canada Ltd.	\$2,893,000

*Pursuant to the Request for Quotation document the contract award value includes a miscellaneous amount of 5 percent.

Schedule B:

Supplier Name	Bid Price (excluding HST)
ADS Environmental Technologies, Inc.	\$44,880*

Supplier Name	Bid Price (excluding HST)
Flowmetrix Technical Services Inc.	\$71,553
ACEOM Canada Ltd.	\$75,480
Civica Infrastructure Inc.	\$198,798

*Pursuant to the Request for Quotation document the contract award value includes a miscellaneous amount of 5 percent.

DIVISION CONTACTS

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Sonia Brar, Chief Technology Officer, Technology Services, 416-392-8421, Sonia.Brar@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer