



BID AWARD PANEL CONTRACT AWARD

Award of Doc4792136194 to 2324523 Ontario Inc. for IBM Maximo Software Subscription and Support for Technology Services Division

Date: December 5, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotations Doc4792136194

Description:

For the purchase of IBM Maximo Software License Subscription and Support for an initial contract period of one (1) year, with an option at the City's sole discretion to extend the term for up to a one (1) year period.

Should the option be exercised, then the Chief Technology Officer will request the Chief Procurement Officer to process the renewal under the same terms and conditions.

Recommended Supplier:

2324523 ONTARIO INC (FAHM Technology Partners)

Contract Award Value:

\$995,507 net of all applicable taxes and charges
\$1,124,923 including HST and all applicable charges
\$1,013,028 net of HST recoveries

Contract is expected to start on January 1, 2025 and end on December 31, 2025.

Option Year 1 (January 1, 2026 to December 31, 2026)

\$1,094,475 net of all applicable taxes and charges
\$1,236,757 including HST and all applicable charges
\$1,113,738 net of HST recoveries

Total Potential Contract Award, including Option Year

\$2,089,982 net of all applicable taxes and charges

\$2,361,680 including HST and all applicable charges
\$2,126,766 net of HST recoveries

FINANCIAL IMPACT

The total potential contract award identified in this report is \$ 2,089,982 net of all applicable taxes and charges, \$2,361,680 including all applicable taxes and charges. The total potential cost to the City, including option year, is \$2,126,766 net of HST recoveries.

Funding has been included in the 2025 Operating Budget Submission for Technology Services and other participating Divisions. Funding is also available in the 2024-2033 Approved Capital Budget and Plan for Toronto Water. Should the option to extend up to a year be exercised, additional funding will be included in the 2026 Operating Budget Submissions for Technology Services Division and other participating Divisions, as well as the 2026 Toronto Water Capital Budget Submission. Complete funding details are provided in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

Period	Cost Centre/WBS Account	GL Account	Total CAD (Net of HST Recoveries)
01/01/2025 – 12/31/2025	TS (TS9000)	4474	\$ 302,390
01/01/2025 – 12/31/2025	SWMS (SW0701)	4474	\$ 81,656
01/01/2025 – 12/31/2025	PF&R (P13333)	4474	\$ 347,696
01/01/2025 – 12/31/2025	TW (CPW048-05) – Enterprise Systems Integration	4474	\$ 31,345
01/01/2025 – 12/31/2025	TSD (IT2020)	4474	\$ 249,941
01/01/2026 – 12/31/2026	TS (TS9000)	4474	\$ 332,452
01/01/2026 – 12/31/2026	SWMS (SW0701)	4474	\$ 89,774
01/01/2026 – 12/31/2026	PF&R (P13333)	4474	\$ 382,262
01/01/2026 – 12/31/2026	TW (CPW048-05) – Enterprise Systems Integration	4474	\$ 34,461
01/01/2026 – 12/31/2026	TSD (IT2020)	4474	\$ 274,789
Grand Total		\$ 2,126,766	

The Chief Financial Officer and Treasurer has been advised of the financial impacts associated with this program to be considered along with other priorities in future budget processes.

SOLICITATION SUMMARY

Solicitation Issued: November 1, 2024 **Solicitation Closed:** December 3, 2024

Number of Addenda Issued: Three (3)

Number of Bids: Three (3)

Table 2: Summary of Bids Received including bid price

Supplier Name	*Bid Price (excluding HST)
2324523 ONTARIO INC (FAHM Technology Partners)	\$2,089,982.34
CRYOTIC CONSULTING LTD.	\$2,381,593.19
MRM EAM CONSULTING INC.	\$2,389,039.00

* Bid Price includes initial term plus up to one (1) year optional term.

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Genevieve Sharkey,
Chief Procurement Officer