



BID AWARD PANEL CONTRACT AWARD

Award of Doc4556210399 to Multiple Suppliers for Fire and Life Safety, Inspection, Test and Maintenance Services for Fire Alarm, Sprinkler, Standpipe, Special Suppression, Fire Extinguisher, and Fire Hydrants for Various City Divisions

Date: December 18, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request For Proposal Doc4556210399

Description:

For the non-exclusive supply of all labour, materials, equipment and supervision necessary for the inspection, testing, maintenance and repairs to the Fire and Life Safety, Inspection, Test and Maintenance Services for Fire Alarm, Sprinkler, Standpipe, Special Suppression, Fire Extinguisher, and Fire Hydrants for Various City of Toronto Divisions.

Should any option period be exercised, then the Executive Director of Corporate Real Estate Management will request the Chief Procurement Officer to process the renewal under the same terms and conditions.

Recommended Suppliers:

JD Collins Fire Protection
Greater Toronto Fire Protection Ltd.
Onyx Fire Protection Services Inc.

Contract Award Value:

JD Collins Fire Protection

\$11,230,758 net of all applicable taxes and charges
\$12,690,757 including HST and all applicable charges

\$11,428,419 net of HST recoveries

Contract is expected to start on January 1, 2025, and end on December 31, 2027.

Option Period 1 - From January 1, 2028, to December 31, 2029

\$7,711,787 net of all applicable taxes and charges

\$8,714,319 including HST and all applicable charges

\$7,847,515 net of HST recoveries

Total Potential Contract Award for JD Collins Fire Protection including Option Period

\$18,942,545 net of all applicable taxes and charges

\$21,405,076 including HST and all applicable charges

\$19,275,934 net of HST recoveries.

Greater Toronto Fire Protection Ltd.

\$4,878,357 net of all applicable taxes and charges

\$5,512,543 including HST and all applicable charges

\$4,964,216 net of HST recoveries

Contract is expected to start on January 1, 2025 and end on December 31, 2027

Option Period 1 - From January 1, 2028, to December 31, 2029

\$ 3,349,805 net of all applicable taxes and charges

\$ 3,785,280 including HST and all applicable charges

\$ 3,408,762 net of HST recoveries

Total Potential Contract Award for Greater Toronto Fire Protection Ltd. including Option Period

\$8,228,162 net of all applicable taxes and charges

\$9,297,823 including HST and all applicable charges

\$8,372,978 net of HST recoveries.

Onyx Fire Protection Services Inc.

\$5,477,609 net of all applicable taxes and charges

\$6,189,698 including HST and all applicable charges

\$5,574,015 net of HST recoveries

Contract is expected to start on January 1, 2025, and end on December 31, 2027

Option Period 1 - From January 1, 2028, to December 31, 2029

\$ 3,761,291 net of all applicable taxes and charges

\$ 4,250,259 including HST and all applicable charges

\$ 3,827,490 net of HST recoveries

Total Potential Contract Award for Onyx Fire Protection Services Inc. including Option Period

\$9,238,900 net of all applicable taxes and charges

\$10,439,957 including HST and all applicable charges

\$9,401,505 net of HST recoveries.

The combined total potential contract awards for all three (3) suppliers identified in this report, including option period, is \$36,409,608 net of all applicable taxes and charges, and \$41,142,857 including all applicable taxes and charges. **The combined total potential cost to the City, including option period, is \$37,050,417 net of HST recoveries.**

The above cost calculations for the two-year option period reflect an estimated three percent (3%) Consumer Price Index price adjustment applied after the initial three-year contract period.

FINANCIAL IMPACT

The combined total potential contract awards for all three (3) suppliers identified in this report, including option period, is \$36,409,608 net of all applicable taxes and charges, and \$41,142,857 including all applicable taxes and charges. **The combined total potential cost to the City, including option period, is \$37,050,417 net of HST recoveries.**

The cash flow funding requirement for this service is summarized in the following table.

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries)

	Corporate Real Estate Management: Operating	Corporate Real Estate Management: Capital	Various Divisions & Agencies*	
Cost Center	FA100-30.S	CCA259-01	Various WBS	Total
GL Account Info	4431			
January 1, 2025 - December 31, 2025	\$ 665,656	\$ 1,351,133	\$ 5,305,428	\$7,322,217
January 1, 2026 - December 31, 2026	\$ 665,656	\$ 1,351,133	\$ 5,305,428	\$7,322,217
January 1, 2027 - December 31, 2027	\$ 665,656	\$ 1,351,133	\$ 5,305,428	\$7,322,217

	Corporate Real Estate Management: Operating	Corporate Real Estate Management: Capital	Various Divisions & Agencies*	Total
Cost Center	FA100-30.S	CCA259-01	Various WBS	
GL Account Info	4431			
Option Period 1: January 1, 2028 - December 31, 2029	\$ 1,371,252	\$2,783,334	10,929,181	\$15,083,767
Total	\$ 3,368,220	\$ 6,836,733	\$26,845,464	\$37,050,417

* Divisions and Agencies order Fire and Life Safety services on an as-required basis and as approved in their respective Capital and Operating budgets. Numbers are estimates only based on planned maintenance for non-lifecycle and lifecycle management needs.

Funding in the amount of \$665,656 net of HST Recoveries is included in the 2025 base Operating Budget Submission for Corporate Real Estate Management and will continue to be included in the base operating budget for years 2026 and 2027. Should the City choose to exercise the option to renew for an additional two (2) year period, then appropriate funding of \$1,371,252 will be included in the 2028-2029 Operating Budget Submissions for Corporate Real Estate Management.

Funding in the amount of \$6,836,733 net of HST Recoveries is included in the 2025-2034 Capital Plan Submission for Corporate Real Estate Management. This is a regular state of good repair component of the Fire & Life Safety lifecycle replacement plan. The remaining \$26,845,464 net of HST Recoveries is part of the participating divisions' 2025-2034 Capital Plan Submission.

City Divisions and Agencies, including the Corporate Real Estate Management, require Fire and Life Safety services including Inspection, Test and Maintenance for Fire Alarm, Sprinkler, Standpipe, Special Suppression, Fire Extinguisher, and Fire Hydrants on an ongoing basis and order additional volumes and qualities on an as-required basis for non-lifecycle and lifecycle management needs, as approved in and supported by their respective Operating Budgets.

City Divisions and Agencies, including Corporate Real Estate Management draw upon the JD Collins Fire Protection contract, the Greater Toronto Fire Protection Ltd. Contract, and the Onyx Fire Protection Services Inc. contract for Fire and Life Safety services for both non-lifecycle and lifecycle management needs funded by capital.

Contract Release Orders are issued against the contract subject to validation of funding at the time of issuance and approval by the Divisions on each Contract Release Order as it is issued against the contract.

The Chief Financial Officer and Treasurer has been advised of the financial impacts associated with this program to be considered along with other priorities in future budget processes.

SOLICITATION SUMMARY

Solicitation Issued: August 16, 2024

Solicitation Closed: September 16, 2024

Number of Addenda Issued: Four (4)

Number of Bids: Six (6)

Table 2: Summary of Bids Received

Control Fire Systems Ltd*
EPI Fire Protection Inc.*
Greater Toronto Fire Protection Ltd
JD Collins Fire Protection Company
Onyx Fire Protection Services Inc.
Tyco Integrated Fire & Security (o/a Johnson Controls)*

*Awards for these suppliers will be submitted via Staff Report for approval by City Council.

DIVISION CONTACTS

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COMMENTS

For the recommended contract awards, the following requirements have been met:

- a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget, being within the authority of the Bid Award Panel;
- d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly on Ariba; and
- e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer