



BID AWARD PANEL CONTRACT AWARD

Award of Doc4748163097 to OnX Enterprise Solutions Ltd. for Non-Exclusive Supply of Check Point Software Technologies Products, Support and Maintenance Services for Technology Services

Date: December 23, 2024
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4748163097

Description:
For the non-exclusive supply of Check Point Software Technologies products, support and maintenance services for the City of Toronto's Technology Services Division for a period of five (5) years from the date of Award to December 31, 2029.

Recommended Supplier:
OnX Enterprise Solutions Ltd.

Contract Award Value:
\$8,739,178 USD net of all applicable taxes and charges
\$9,875,271 USD including HST and all applicable charges
\$8,892,987 USD net of HST recoveries

Contract is expected to start on January 1, 2025 and end on December 31, 2029.

FINANCIAL IMPACT

The total contract award identified in this report is \$8,739,178 USD (\$12,234,849 CAD) net of all applicable taxes and charges, and \$9,875,271 USD (\$13,825,379 CAD) including all applicable taxes and charges. The cost to the City is \$8,892,987 USD (\$12,450,182 CAD) net of HST recoveries. \$1 USD = \$1.40 CAD exchange rate (December 2024 – Average one-month forward rate – SAP Financial Systems).

Funding in the amount of \$4,338,344 net of HST recoveries has been included in the 2025 Capital and Operating Budgets Submission for Technology Services division and additional funding will be included in its 2026-2029 Operating and Capital Budget Submissions. Additional funding details are summarized in Table 1 below.

Table 1: Financial Impact Summary of Recommended Contract

Period	Capital WBS Account CIT702-09	Operating Cost Centre IT1017	Total CAD (Net of HST Recoveries)
January 1 - December 31, 2025	\$2,310,382	\$2,027,960	\$4,338,342
January 1 - December 31, 2026		\$2,027,960	\$2,027,960
January 1 - December 31, 2027		\$2,027,960	\$2,027,960
January 1 - December 31, 2028		\$2,027,960	\$2,027,960
January 1 - December 31, 2029		\$2,027,960	\$2,027,960
Total	\$2,310,382	\$10,139,800	\$12,450,182

The Chief Financial Officer and Treasurer has been provided the financial impacts associated with the programs for review as part of the 2025 budget processes.

SOLICITATION SUMMARY

Solicitation Issued: September 20, 2024 **Solicitation Closed:** October 22, 2024
Number of Addenda Issued: One (1)
Number of Bids: Seven (7)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)
OnX Enterprise Solutions Ltd.	\$8,739,177.73 USD
HoneyTek Systems Inc.	\$9,762,923.81 USD
Access 2 Networks Inc.	\$9,858,589.23 USD
MNP Digital Inc.**	\$9,933,378.35 USD
Optiv Canada Inc.	\$10,075,546.58 USD
Accenture Inc.	\$10,655,890.32 USD
Bell Canada**	No Bid

** Supplier was found non-compliant with mandatory requirements.

DIVISION CONTACTS

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Annie Wu, Enterprise Technology Contract Coordinator, Technology Services Division,
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COMMENTS

For the recommended contract awards, the following requirements have been met:

a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget, being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly on Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer