



REPORT FOR ACTION WITH CONFIDENTIAL ATTACHMENT

2024 Third Quarter Financial Results and Commentary

Date: November 1, 2024

To: The Board of Directors of TO Live

From: President & CEO

REASON FOR CONFIDENTIAL INFORMATION

The attachment to this report contains financial information supplied in confidence to the Board of Directors to TO Live, which if disclosed, could reasonably be expected to significantly prejudice the competitive position or significantly interfere with the contractual or other negotiations of a person, group of persons or organization.

SUMMARY

The purpose of this report is to present the 2024 third quarter financial results to the Board.

RECOMMENDATIONS

The President and Chief Executive Officer recommends that the Board of Directors of TO Live:

1. Approve the 2024 third quarter financial operating results, as noted in Confidential Attachment 1.
2. Direct that Confidential Attachments 1 and 2 remains confidential in their entirety because they contain financial information supplied in confidence to the Board of Directors of TO Live, which, if disclosed, could reasonably be expected to significantly prejudice the competitive position or significantly interfere with the contractual or other negotiations of a person, group of persons, or organization.

FINANCIAL IMPACT

There is no financial impact other than those outlined in the report.

DECISION HISTORY

None.

COMMENTS

The third quarter for 2024 reflects a deficit of (\$1.4M) against a budget of (\$1.3M) for a unfavourable variance of \$164k (see Confidential Attachments 1 and 2). Management is currently projecting a year-end shortfall from budget of \$630K. The team is working to finds ways to improve the year end results.

These results are unaudited and may change once the year-end work and audit for the year are completed.

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SIGNATURE

Clyde Wagner
President & CEO

ATTACHMENTS

Confidential Attachment 1 - 2024 Third Quarter Operating Results Commentary
Confidential Attachment 2 - 2024 Third Quarter Statement of Contribution Margin