

Award of Doc3979622294 to Roma Fencing Limited for the Non-Exclusive Supply, Delivery, Installation, Repair, Removal and Disposal of Chain Link Fencing for Various Divisions and locations in the City of Toronto Locations

Date: June 17, 2024

To: General Government Committee

From: General Manager, Parks, Forestry and Recreation Division and the Chief Procurement Officer

Wards: All

SUMMARY

The purpose of this report is to advise of the results of Request for Quotation Doc3979622294 for the Non-Exclusive Supply, Delivery, Installation, Repair, Removal and Disposal of Chain Link Fencing for Various Divisions and Locations in the City of Toronto and request authority to enter into an agreement with Roma Fencing Limited, the lowest compliant bid received for the initial one (1) year term of the contract from the date of award, in the total amount of \$4,640,076 net of all applicable taxes and charges (\$4,721,742 net of Harmonized Sales Tax recoveries), and four (4) additional separate one (1) year period in the amount of \$24,634,795, net of all applicable taxes and charges (\$25,068,367 net of HST recoveries), all in accordance with the terms, conditions, and specifications contained in the Request for Quotation, Ariba, and any applicable City policy.

RECOMMENDATIONS

The General Manager, Parks, Forestry and Recreation Division, and the Chief Procurement Officer recommends that:

The General Government Committee, in accordance with Section 195-8.4A of the Toronto Municipal Code Chapter 195 (Purchasing By-Law) grant authority to the General Manager, Parks, Forestry and Recreation to award and enter into an agreement with Roma Fencing Limited, being the lowest bidder meeting the specifications of Request for Quotation Doc3979622294, for the Non-Exclusive Supply, Delivery, Installation, Repair, Removal and Disposal of Chain Link Fencing for Various

Divisions and Locations in the City of Toronto for the initial one (1) year term of the contract from the date of award, in the total amount of \$4,640,076 net of all applicable taxes and charges (\$4,721,742 net of Harmonized Sales Tax recoveries), and four (4) additional separate one (1) year periods, for a total possible contract value of \$24,634,795 net of all applicable taxes and charges (\$25,068,367 net of Harmonized Sales Tax recoveries), all in accordance with the terms, conditions, and specifications contained in the Request for Quotation and any applicable City policy.

FINANCIAL IMPACT

The total potential contract award identified in this report, including all option years, is \$24,634,795 net of all applicable taxes and charges. The total potential cost to the City including all option years, is \$25,068,367 net of HST recoveries.

Funding is included in the 2024 Operating Budgets and 2024-2033 Capital Budget and Plans for Parks, Forestry and Recreation and Solid Waste Management Services, and in the 2024 Operating Budgets of Paramedics Services, and Facility Services. Funding for the remainder of the initial contract term will be include in each participating program's 2025 Operating Budget Submissions. Should the City exercise the optional periods, then additional funding will be included in the 2025-2029 Operating and Capital Submissions for the Parks, Recreation and Forestry, Paramedics Services, Solid Waste Management and Facility Services, as required.

Additional funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Blanket Contract (Net of Harmonized Sales Tax Recoveries)

Description	Cost Centre/ WBS Element	Initial Term		Option Year 1: June 1, 2025 to May 31, 2026	Option Year 2: June 1, 2026 to May 31, 2027	Option Year 3: June 1, 2027 to May 31, 2028	Option Year 4: June1, 2028 to May 31, 2029	Total (Net of HST Recoveries)
		Date of Award to December 31, 2024	January 1, 2025 to May 31, 2025					
Parks, Forestry, and Recreation (Miscellaneous 20%)	P00898, P12017, P00427, P00833, P12270, (4407, 4420, 4424, 4468)	\$291,667	\$208,333	\$500,000	\$500,000	\$500,000	\$500,000	\$2,500,000

Description	Cost Centre/ WBS Element	Initial Term		Option Year 1: June 1, 2025 to May 31, 2026	Option Year 2: June 1, 2026 to May 31, 2027	Option Year 3: June 1, 2027 to May 31, 2028	Option Year 4: June1, 2028 to May 31, 2029	Total (Net of HST Recoveries)
		Date of Award to December 31, 2024	January 1, 2025 to May 31, 2025					
	Parks Rehab CPR117-54, CPR117-55, CPR117-56, CPR117-57, CPR117-58 (4407, 4420, 4424, 4468)	\$871,814	\$622,724	\$1,549,875	\$1,606,871	\$1,665,577	\$1,726,045	\$8,042,905
	Facility Rehab CPR114-55, CPR114-56, CPR114-57, CPR114-58, CPR114-59, CPR114-60, CPR114-61, CPR114-62, CPR114-63, CPR114-64 (4407, 4420, 4424, 4468)	\$373,635	\$266,882	\$664,232	\$688,659	\$713,819	\$739,733	\$3,446,960
Paramedics Services (Miscellaneous 20%)	B55300/B55201 (4407)	\$50,397	\$35,998	\$88,986.07	\$91,656	\$94,405	\$97,237	\$458,679

Description	Cost Centre/ WBS Element	Initial Term		Option Year 1: June 1, 2025 to May 31, 2026	Option Year 2: June 1, 2026 to May 31, 2027	Option Year 3: June 1, 2027 to May 31, 2028	Option Year 4: June1, 2028 to May 31, 2029	Total (Net of HST Recoveries)
		Date of Award to December 31, 2024	January 1, 2025 to May 31, 2025					
Solid Waste Management Services (Miscellaneous 0%)	SW0850, SW0851, SW0852, SW0853, SW0854, SW0855, SW0856, SW0011, SW0860, SW0862, SW0864, (4424, 4468)	\$153,000	\$320,882	\$793,220	\$817,016	\$841,526	\$866,772	\$3,792,417
	CSW930-02-01 (4424, 4468)	\$149,745	\$106,961	\$264,407	\$272,339	\$280,509	\$288,924	\$1,362,884
	CSW930-03-01 (4424, 4468)	\$149,745	\$106,961	\$264,407	\$272,339	\$280,509	\$288,924	\$1,362,884
	CSW930-04 (4424, 4468)	296,234	\$0	\$0	\$0	\$0	\$0	\$296,234
Facility Services (Miscellaneous 10%)	FA100-30 (FA0351, FA0066, FA061) (4424)	\$418,113	\$298,652	\$738,268	\$760,416	\$783,229	\$806,726	\$3,805,405
Total (Net of HST Recoveries)		\$2,754,349	\$1,967,392	\$4,863,394	\$5,009,296	\$5,159,575	\$5,314,362	\$25,068,367

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information in the Financial Impact Section.

DECISION HISTORY

There is no previous decision history.

COMMENTS

Background:

The City of Toronto has been without a contract for the Non-Exclusive Supply, Delivery, Installation, Repair, Removal and Disposal of Chain Link Fencing since 2019.

Procurement Process:

The Request for Quotation (RFQ) Doc3979622294 was issued on January 30, 2024 for the supply, delivery, installation, repair, removal and disposal of Chain Link Fencing for across various City divisions. Four (4) divisions participated in this Request for Quotation, and they are Parks, Recreation and Forestry, Paramedics Services, Solid Waste Management and Facility Services. Two (2) addenda were issued during the RFQ process.

The RFQ closed on February 29, 2024 and only one bid was received. Purchasing and Materials Management Division (PMMD) has conducted a single bid analysis. The lead division Parks, Recreation and Forestry performed mandatory technical checks including the bid bond, and reference checks. They confirmed that the supplier, Roma Fence Limited, met all mandatory technical requirement.

Table 2: Summary of one (1) Bid Received for Request for Quotation Doc3979622294, excluding Harmonized Sales Tax for the Base Term plus the Single Option Term Bid Price

Bidder's Name	Bid Amount (excluding HST)
Roma Fence Limited	\$4,130,313*

*Pursuant to the Request for Quotation document the contract award value includes various miscellaneous pricing for each division

The total potential cost to the city including the four option years is \$25,068,367 net of HST recoveries. The total potential award identified in this report including all option years is \$27,837,318 including all applicable taxes and charges with \$24,634,795 net of all applicable taxes and charges.

These cost calculations include a twenty (20) percent miscellaneous fee and a three (3) percent Consumer Price Index adjustment applied annually to each year's cost after the initial one-year period. The miscellaneous fee varies by division: Parks, Recreation and Forestry and Paramedics Services apply a ten percent miscellaneous fee, Facility

Services applies a ten percent miscellaneous fee and Solid Waste Management Services applies no fee.

The lowest compliant bid meeting all specifications and requirements resulted in a total potential contract value exceeding the \$20 million limit of the Bid Award Panel to award.

The Fair Wage Office has reported that the vendor identified in this report indicates that it has reviewed and understands the City of Toronto Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

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SIGNATURE

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