TORONTO

REPORT FOR ACTION

Award of Doc4752600161 to Flow-Kleen Technology Ltd. for Catch Basin Inspection and Cleaning Services on Arterial, Collector and Local Roads City Wide for Toronto Water

Date: November 5, 2024
To: General Government Committee
From: General Manager, Toronto Water and Chief Procurement Officer
Wards: All

SUMMARY

The purpose of this report is to advise on the results of the Request for Quotation Doc4752600161 for the non-exclusive provision of all labour, materials and equipment necessary to provide Catch Basin Inspection and Cleaning Services on Arterial, Collector and Local Roads City Wide and to request authority to enter into an agreement with Flow-Kleen Technology Ltd., the lowest compliant bid received for the solicitation.

The contract is for a one (1) year term with an option in favour of the City to extend the contract on the same terms and conditions for four (4) additional separate one (1) year periods. The initial one (1) year term of the contract from January 1, 2025 to December 31, 2025, in the amount of $5,264,568 net of all applicable taxes and charges ($5,357,224 net of HST recoveries), and four (4) additional separate one (1) year period in the amount of $27,950,304 net of all applicable taxes and charges ($28,442,229 net of HST recoveries), all in accordance with the terms, conditions, and specifications contained in the Request of Quotation, Ariba, and any applicable City Policy.

RECOMMENDATIONS

The General Manager, Toronto Water and the Chief Procurement Officer recommend that:

1. The General Government Committee, in accordance with Section 195-8.4A of Toronto Municipal Code Chapter 195 (Purchasing By-law), authorize the General Manager, Toronto Water to award and enter into an agreement with Flow-Kleen Technology Ltd., being the lowest Supplier meeting specifications for Request for Quotation Doc4752600161 for the non-exclusive provision of all labour, materials and

equipment necessary to provide Catch Basin Inspection and Cleaning Services on Arterial, Collector and Local Roads City Wide for the initial one (1) year term of the contract from January 1, 2025 to December 31, 2025 in the amount of $5,264,568 net of all applicable taxes and charges ($5,357,224 net of HST recoveries), and four (4) additional separate one (1) year periods, for a potential contract value of $27,950,304 net of all applicable taxes and charges ($28,442,229 net of HST recoveries), all in accordance with the terms and conditions as set out in the Request for Quotation and any applicable City policy.

FINANCIAL IMPACT

The total potential contract award identified in this report, including all option years, is $27,950,304 net of all taxes and charges. The total potential cost to the City including all option years is $28,442,229 net of HST recoveries.

Funding has been included in the 2025 Operating Budget Submission for Toronto Water. Should the City exercise the optional periods, then additional funding will be included in the 2026-2029 Operating Budget submissions for Toronto Water.

Funding details are provided in Table 1.

Table 1: Financial Impact Summary of Recommended Contract (net of HST Recoveries)

Cost Centre/ Cost Element	Initial Term: Date of Award to December 31, 2025	Option Year 1: January 1, 2026 to December 31, 2026	Option Year 2: January 1, 2027 to December 31, 2027	Option Year 3: January 1, 2028 to December 31, 2028	Option Year 4: January 1, 2029 to December 31, 2029	Total (net of HST Recoveries)
Cost Centre TW2020 Cost Element 4424	$5,357,224	$5,517,941	$5,683,479	$5,853,983	$6,029,603	$28,442,229

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the financial impact section.

DECISION HISTORY

At its meeting held on May 13, 2020, the Bid Award Panel granted authority to enter into an agreement with Flow-Kleen Technology, for Ariba Document Number Doc2327429864, Contract Number. 20TW-DC-306OCS, for the non-exclusive provision of all labour, materials and equipment necessary to provide Catch Basin Inspection and

Cleaning Services on Arterial, Collector and Local Roads City Wide for the City of Toronto's Toronto Water Division. A copy of the Bid Award Panel Decision Document can be found at: Agenda Item History - 2020.BA80.4 (toronto.ca).

COMMENTS

Background:

The Toronto Water Catch Basin Inspection and Cleaning Program schedules the inspection and cleaning of catch basins on arterial and collector roads on an annual basis and catch basins on local roads every two years. The program aims to minimize flooding and standing water, address deficiencies through repair and replacement, and mitigate customer service issues.

Procurement Process

Request For Quotation Doc4752600161 for the non-exclusive provision of all labour, materials and equipment necessary to provide Catch Basin Inspection and Cleaning Services on Arterial, Collector and Local Roads City Wide was advertised on the City's and Ariba Discovery websites on September 6, 2024, with a closing date of October 3, 2024 and an issuance of Two (2) addenda. A total of three (3) suppliers responded as listed in Table 2 below:

Purchasing and Materials Management Division has conducted an unbalanced bid report. Toronto Water performed mandatory technical checks including reference checks. They confirmed that the supplier, Flow-Kleen Technology Ltd., met all mandatory technical requirements.

Table 2: Summary of Bids Received including Bid Price

Supplier Name	Bid Price (excluding HST)
Flow-Kleen Technology Ltd.	$4,564,567.50*
614128 Ontario Ltd. o/a Trisan Construction**	$5,949,170.00
OE Utility Services**	$14,511,600.00

*Pursuant to the Request for Quotation document, the contract award value includes contingency.
** Suppliers were found non-compliant with mandatory requirements.

Contract Award

The bid was reviewed and evaluated by staff from Purchasing and Materials Management Division and the Toronto Water Division and were found to be in conformance with the Request for Quotation requirements. The recommended supplier for this award is Flow-Kleen Technology Ltd. as the lowest supplier, meeting the requirements as set out in Request for Quotation Doc4752600161.

The Fair Wage Office has reported that the recommended Supplier has indicated it has reviewed and understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully with both.

CONTACT

William Shea, Director, Distribution and Collection, Toronto Water, 416 395-6219, William.Shea@toronto.ca

Marie Reid, Manager, Infrastructure and Development Services, Purchasing Client Services, Purchasing and Materials Management Division, 416-397-5187, Marie.Reid@toronto.ca

SIGNATURE

Lou Di Gironimo
General Manager, Toronto Water

Genevieve Sharkey,
Chief Procurement Officer