



BID AWARD PANEL CONTRACT AWARD

Award of Collaborative Procurement from Ontario Education Collaboration Marketplace Document Numbers 2021-390-01 to Gerrie Electrical Wholesale Ltd. and 2021-390-03 to Westburne for the Supply of Electrical Products for Various City Divisions

Date: March 6, 2025,
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Ontario Education Collaboration Marketplace (OECM) document numbers 2021-390-1 and 2021-390-03
Sourcing Project: WS4937720414

Description:

For the supply of Electrical Products for the following Divisions:

1. Corporate Real Estate Management (CREM)
2. Fire Services (FS)
3. Parks & Recreation (P&R)
4. Seniors Services and Long-Term Care (SSLTC)
5. Solid Waste Management Services (SWMS)
6. Toronto Water (TW)
7. Toronto Shelter & Support Services (TSSS)

After reviewing Ontario Education Collaboration Marketplace (OECM) document numbers 2021-390-1 and 2021-390-03, the City intends to enter into an agreement with Gerrie Electrical Wholesale Ltd. and Westburne. The contract start date is April 1, 2025, and the expiry date is July 29, 2027.

OECM's contract expiry date with the suppliers is July 29, 2027.

Recommended Supplier:

1. Gerrie Electric Wholesale Ltd.
2. Westburne, a Division of Rexel Canada Electrical Inc.

Contract Award Value:**1. Gerrie Electric Wholesale Ltd.**

\$3,589,000 net of all applicable taxes and charges

\$4,055,570 including HST and all applicable charges

\$3,652,166 net of HST recoveries

Contract is expected to start on April 1, 2025, and end on July 29, 2027.

2. Westburne, a Division of Rexel Canada Electrical Inc.

\$5,460,000 net of all applicable taxes and charges

\$6,169,800 including HST and all applicable charges

\$5,556,096 net of HST recoveries

Contract is expected to start on April 1, 2025, and end on July 29, 2027.

FINANCIAL IMPACT

The total contract award identified in this report is \$9,049,000 net of all applicable taxes and charges, \$10,225,370 including HST. The total cost to the City is \$9,208,262 net of HST recoveries.

Funding is available in the 2025 Operating Budgets for all participating divisions, and additional funding will be included in the divisions' 2026-2027 Operating Budget Submissions as may be required.

Additional funding details are summarized in Table 1 as follows:

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries)

	Cost Centre	GL Account Info	April 1, 2025-December 31, 2025	January 1, 2026-December 31, 2026	January 1, 2027-July 29, 2027	Totals
Corporate Real Estate Management	FA100-30.S	2575	\$545,252	\$727,003	\$424,085	\$1,696,340

	Cost Centre	GL Account Info	April 1, 2025-December 31, 2025	January 1, 2026-December 31, 2026	January 1, 2027-July 29, 2027	Totals
Toronto Fire Services	FR0011, FR0024, FR0025, FR0038	2120, 2575, 2710, 3120, 3410	\$21,915	\$29,220	\$17,045	\$68,180
Parks & Recreation	P03651, P12786, P00853, P00859, P12081	2575, 4410	\$599,875	\$799,834	\$466,569	\$1,866,278
Seniors Services & Long-Term Care	D3*061	2530	\$130,834	\$174,446	\$101,760	\$407,040
Solid Waste Management Services	SW0850*	2575	\$218,166	\$290,888	\$169,684	\$678,738
Toronto Water	TW2055*	2120, 2575	\$1,417,589	\$1,890,119	\$1,102,570	\$4,410,278
Toronto Shelters and Support Services	FH5315	2575	\$26,167	\$34,889	\$20,352	\$81,408
Sub-Totals			\$2,959,798	\$3,946,399	\$2,302,065	\$9,208,262

*Table 2: Additional Cost Centres for Expenses Shown in Table 1

	Cost Centres
SWMS	SW0851, SW0852, SW0853, SW0854, SW0855, SW0856, SW0011, SW0860, SW0862, SW0864, CSW930-02-01, CSW930-03-01
TW	TW2025, TW7045, TW4022, TW2055, TW7050, TW4036, TW2060, TW7060, TW4060, TW7065, TW4065, TW4036, TW7070, TW4080, TW7072, TW4085, TW4070, TW7075, TW7020, TW7030, TW7035, TW4090, TW4095, TW4100, TW4105, TW4110, TW7075, TW7035

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the financial impact section.

SOLICITATION SUMMARY

Solicitation Issued: June 3, 2021

Solicitation Closed: July 5, 2021

OECM completed an RFSQ #2021-390 for the supply of Electrical Products and awarded agreements to the following suppliers:

1. Gerrie Electrical Wholesale Limited #2021-390-01
2. Nedco, a Division of Rexel Canada Electrical Inc. #2021-390-02
3. Westburne, a Division of Rexel Canada Electrical Inc. #2021-390-03

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
- b. the appropriate Division has reviewed Ontario Education Collaboration Marketplace's submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. The resulting contract between the public body and the Supplier stipulates that the same goods and/or services be made available to other public bodies which include the City at the same price as provided by the Supplier to the initiating public body;
- d. The same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body;
- e. The Supplier is not ineligible, suspended or otherwise in contravention of Chapters 71 - Financial Control and 195 - Purchasing of the City of Toronto Municipal Code;

f. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or
2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

g. This procurement and award follows the guidelines in the Co-operative Purchasing Procedure.

h. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer