



## BID AWARD PANEL CONTRACT AWARD

### **Award of Doc4915589102 to 9030-5814 Québec Inc. o/a Spectralite/Signoplus for the Supply of Aluminum Sign Blanks for Transportation Services**

**Date:** March 13, 2025  
**To:** Bid Award Panel  
**From:** Chief Procurement Officer  
**Wards:** All

#### **RECOMMENDATIONS**

---

**The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:**

**Solicitation Number:** Request for Quotation Doc4915589012, Contract Number 25TR-OM-100-SAM-SB

**Description:**

The Non-exclusive supply, delivery, and warranty of Aluminum Sign Blanks for the City of Toronto's Transportation Services Division for a period of two (2) years, from the anticipated date of award.

**Recommended Supplier:**

9030-5814 Québec Inc. o/a Spectralite/Signoplus

**Contract Award Value:**

\$1,626,574 net of all applicable taxes and charges  
\$1,838,029 including HST and all applicable charges  
**\$1,655,202 net of HST recoveries**

**Contract is expected to start on date of award and end on March 31, 2027.**

#### **FINANCIAL IMPACT**

---

The total contract award identified in this report is \$1,838,029 including all applicable taxes and charges. The cost to the City is \$1,655,202 net of HST recoveries.

The engineering estimate for this project is \$2,837,787 net of all taxes and charges.

Funding is included in the 2025 Operating Budget for Transportation Services. Additional funding will be included in the 2026-2027 Operating Budget Submissions for Transportation Services. Additional funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

| <b>Description</b>             | <b>WBS Element</b> | <b>Date of Award to December 31, 2025</b> | <b>January 1, 2026 to December 31, 2026</b> | <b>January 1, 2027 to March 31, 2027</b> | <b>Total (net of HST recoveries)</b> |
|--------------------------------|--------------------|-------------------------------------------|---------------------------------------------|------------------------------------------|--------------------------------------|
| Signs and Markings Sign Blanks | TS6010-2553        | \$564,274                                 | \$752,364                                   | \$188,091                                | \$1,504,729                          |
| Contingency                    | TS6010-2553        | \$56,428                                  | \$75,236                                    | 18,809                                   | \$150,473                            |
|                                |                    |                                           |                                             |                                          | \$1,655,202                          |

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the financial impact section.

## **SOLICITATION SUMMARY**

**Solicitation Issued:** December 30, 2024

**Solicitation Closed:** January 15, 2025

**Number of Addenda Issued:** One (1)

**Number of Bids:** Five (5)

Table 2: Summary of Bids Received including bid price

| <b>Supplier Name</b>                           | <b>Bid Price (excluding H.S.T.)</b> |
|------------------------------------------------|-------------------------------------|
| 9030-5814 Québec Inc o/a Spectralite/Signoplus | \$1,478,703.75*                     |
| Canuck Power Inc.                              | \$1,765,639.50                      |
| Stinson Equipment Limited                      | \$2,033,600.25                      |
| PMAK Smart Solutions & Systems Corp.           | \$4,545,756.25                      |
| Toronto Stamp Inc.                             | \$12,710,335.50                     |

\*Pursuant to the Request for Quotation document, the contract award value includes contingency.

## **DIVISION CONTACTS**

---

Marie Reid, Manager, Infrastructure and Development Services, Purchasing Client Services, Purchasing and Materials Management, 416-397-5187,  
[Marie.Reid@toronto.ca](mailto:Marie.Reid@toronto.ca)

Ashley Curtis, Deputy General Manager, Transportation Services, 416-392-0170,  
[Ashley.Curtis@toronto.ca](mailto:Ashley.Curtis@toronto.ca)

## **COMMENTS**

---

For the recommended contract award, the following requirements have been met:

a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

## **SIGNATURE**

---

Geneviève Sharkey,  
Chief Procurement Officer