BID AWARD PANEL CONTRACT AWARD

Award of Doc4973924816 to Almon Equipment Ltd. and Guild Electric Limited for the Application, Re-Application and Warranty of Traffic and Custom Pavement Markings on Roads and Expressways for Transportation Services

Date: March 13, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4973924816,Contract Number 25TR-OM-200-CW-PM

Description:
The non-exclusive supply, application, re-application and warranty of traffic paint required for the repainting of centre & lane lines, transverse, symbols and custom pavement markings as required on roads & expressways within the City of Toronto for Service Area 1 (Wards 13-25) and Service Area 2 (1-12), for a two (2) year period, from the date of award.

Recommended Supplier:

Almon Equipment Ltd. (Service Area 1)
Guild Electric Limited (Service Area 2)

Contract Award Value:

Service Area 1 - Almon Equipment Ltd.
$3,527,976 net of all applicable taxes and charges
$3,986,613 including HST and all applicable charges
$3,590,069 net of HST recoveries

Contract Award Value:

Service Area 2 - Guild Electric Limited
$4,024,769 net of all applicable taxes and charges
$4,547,989 including HST and all applicable charges
$4,095,605 net of HST recoveries

Contract is expected to start on date of award and end on March 31, 2027.

The combined total contract award including both Service Areas is $8,534,602 including all applicable taxes and charges. **The total cost to the City for all contracts is $7,685,674 net of HST recoveries.**

FINANCIAL IMPACT

The total contract award identified in this report is $8,534,602 including all applicable taxes and charges. The cost to the City is $7,685,674 net of HST recoveries.

The engineering estimate for this project is $5,553,695 net of all taxes and charges.

Funding is included in the 2025 Operating Budget for Transportation Services. Additional funding will be included in the 2026-2027 Operating Budget Submissions for Transportation Services. Additional funding details follow in Table 1 and 2.

Table 1: Financial Impact Summary of Recommended Contract for Service Area 1

Description	**Cost Centre/Cost Element**	**Date of Award to December 31, 2025**	**January 1, 2026 to December 31, 2026**	**January 1, 2027 to March 31, 2027**	**Total (net of HST recoveries)**
Signs and Markings Pavement Markings A1	TS6010-4408	$1,170,674	$1,560,899	$390,225	$3,121,799
Contingency	TS6010-4408	$175,601	$234,135	$58,534	$468,270
					$3,590,069

Table 2: Financial Impact Summary of Recommended Contract for Service Area 2

Description	Cost Centre/Cost Element	Date of Award to December 31, 2025	January 1, 2026 to December 31, 2026	January 1, 2027 to March 31, 2027	Total (net of HST recoveries)
Signs and Markings Pavement Markings A2	TS6010-4408	$1,335,523	$1,780,698	$445,174	$3,561,395
Contingency	TS6010-4408	$200,328	$267,105	$66,777	$534,210
					$4,095,605

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: January 27, 2025 **Solicitation Closed:** February 21, 2025
Number of Addenda Issued: Two (2)
Number of Bids: Six (6)

Table 3: Summary of Bids Received including for Service Area 1

Supplier Name	Bid Price (excluding H.S.T.)
Almon Equipment Ltd.	$3,052,806.50*
Guild Electric Limited	$3,556,799.98
Upper Canada Road Services Inc.	$4,423,329.50

*Pursuant to the Request for Quotation document, the contract award value includes contingency.

Table 4: Summary of Bids Received including for Service Area 2

Supplier Name	Bid Price (excluding H.S.T.)
Almon Equipment Ltd.	$2,557,082.32
Guild Electric Limited	$3,484,799.92*
Upper Canada Road Services Inc.	$3,893,281.44

* Pursuant to the Request for Quotation document, the contract award value includes contingency.

DIVISION CONTACTS

Marie Reid, Manager, Infrastructure and Development Services, Purchasing Client Services, Purchasing and Materials Management, 416-397-5187, Marie.Reid@toronto.ca

Ashley Curtis, Deputy General Manager, Transportation Services, 416-392-0170, Ashley.Curtis@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than $20 million dollars (excluding applicable taxes) and the contract term is:

> 1. for a contract funded by the operating budget, 5 years or less including any option years; or
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> 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer