



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc5006610288 to Kudlak-Baird 1982 Limited for the non-exclusive supply of Maintenance and Repair of Electrical Systems at Various Toronto locations for Corporate Real Estate Management

Date: March 20, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number: Request for Quotation Doc5006610288

Description:

For the Maintenance and Repair of Electrical Systems at Various Toronto locations for Corporate Real Estate Management, Fleet Services and Solid Waste Management Divisions.

The award is for an initial contract period of three (3) years from April 1, 2025, to March 31, 2028, with the City having the option to extend the contract on the same terms and conditions for up to an additional one (1) year period.

Should the option(s) be exercised, the Executive Director of Corporate Real Estate Management, will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

Kudlak-Baird (1982) Limited

Contract Award Value:

\$9,681,642 net of all applicable taxes and charges
\$10,940,255 including HST and all applicable charges
\$9,852,039 net of HST recoveries

The contract is expected to start on April 1, 2025, and end on March 31, 2028.

Option Year 1 - April 1, 2028, to March 31, 2029
\$3,324,030 net of all applicable taxes and charges
\$3,756,154 including HST and all applicable charges
\$3,382,533 net of HST recoveries

The total potential contract award identified in this report, including all option years, is \$13,005,672 net of all applicable taxes and charges and \$14,696,410, including all applicable taxes and charges. **The total potential cost to the City, including all option years, is \$13,234,572 net of HST recoveries.**

The above cost calculations reflect a 3% Consumer Price Index adjustment applied annually to each years cost after the initial period.

FINANCIAL IMPACT

The total potential contract award identified in this report, including all option years, is \$13,005,672 net of all applicable taxes and charges and \$14,696,410, including all applicable taxes and charges. The total potential cost to the City, including all option years, is \$13,234,572 net of HST recoveries.

Funding is available in the 2025 Operating Budgets for Corporate Real Estate Management and Solid Waste Management Services, and additional funding will be included in their 2026-2028 Operating Budget Submissions. Funding is also available in the 2025-2034 Capital Budget and Plan of Fleet Services and Solid Waste Management Services. Should the City exercise the option(s) to renew for a further one (1) separate one (1) option year period, then additional funding will be included in their 2028-2030 Operating and Capital Budget Submissions of participating Programs. Additional funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries) Refer to Attachment 1.

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: February 7, 2025 **Solicitation Closed:** March 3, 2025
Number of Addenda Issued: Four (4)
Number of Bids: Three (3)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (Excluding HST)
Kudlak-Baird (1982) Limited	\$2,689,345*

Stevens & Black Electrical Contractors Ltd.	\$2,977,262
The State Group Inc.	\$5,272,395

*Bid Price does not contain the 20% miscellaneous items

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within the available budget and concurs with the recommendation;
- c. the total contract value is less than 20 million dollars (excluding applicable taxes), and the contract term is:
 1. for a contract funded by the operating budget, 5 years or less, including any option years; or
 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

- d. the Solicitation document was advertised on the City's internet website, and bids or proposals were submitted electronically in Ariba; and
- e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer

ATTACHMENTS

Attachment 1: Financial Impact Summary of Recommended Contracts