



BID AWARD PANEL CONTRACT AWARD

Award of Doc4898593115 to 2246706 Ontario Inc. o/a Tiki Taxi for Marine Water Taxi Services for Toronto Water Division

Date: April 24, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4898593115

Description:
For marine water taxi services for transportation to and from the Island Water Treatment Plant for Toronto Water Division for a period from the date of award to April 30, 2026 with the option to renew the Contract for up to four (4) additional separate one (1) year periods at the sole discretion of the City and subject to budget approval.

Should the option periods be exercised, the General Manager of Toronto Water will request the Chief Procurement Officer to process the renewal under the same terms and conditions.

Recommended Supplier:
2246706 Ontario Inc. o/a Tiki Taxi

Contract Award Value:
\$161,943 net of all applicable taxes and charges
\$182,996 including HST and all applicable charges
\$164,793 net of HST recoveries

Contract is expected to start on May 1, 2025 and end on April 30, 2026.

Option Year 1 (May 1, 2026 to April 30, 2027)
\$166,801 net of all applicable taxes and charges
\$188,486 including HST and all applicable charges
\$169,737 net of HST recoveries

Option Year 2 (May 1, 2027 to April 30, 2028)
 \$171,805 net of all applicable taxes and charges
 \$194,140 including HST and all applicable charges
\$174,829 net of HST recoveries

Option Year 3 (May 1, 2028 to April 30, 2029)
 \$176,960 net of all applicable taxes and charges
 \$199,964 including HST and all applicable charges
\$180,074 net of HST recoveries.

Option Year 4 (May 1, 2029 to April 30, 2030)
 \$182,268 net of all applicable taxes and charges
 \$205,963 including HST and all applicable charges
\$185,476 net of HST recoveries.

The total potential contract award including all option periods identified in this report is \$859,777 net of all taxes and charges and \$971,549 including all applicable taxes and charges. **The total potential cost to the City including the option periods is \$874,910 net of HST recoveries.**

The above cost calculations reflect an estimated three (3) percent Consumer Price Index (CPI) adjustment applied annually to the yearly cost after the initial term.

FINANCIAL IMPACT

The total contract award identified in this report is \$859,777 net of all taxes and charges and \$971,549 including all applicable taxes and charges. The total cost to the City is \$874,910 net of HST recoveries.

Funding is available in the 2025 Operating Budget for Toronto Water and additional funding will be included in the 2026 Operating Budget Submission. Should the City exercise the optional periods, sufficient funding will be included in future year Operating Budget Submissions for Toronto Water. Funding details are summarized in Table 1 below.

Table 1: Financial Impact Summary of Recommended Contract

Cost Element: 4418 Operating Cost Centres: TW7055	
Term	Total (net of HST recoveries)
May 1, 2025 to December 31, 2025	\$109,862
January 1, 2026 to April 30, 2026	\$54,931
Option Year 1 (May 1, 2026 to April 30, 2027)	\$169,737
Option Year 2 (May 1, 2027 to April 30, 2028)	\$174,829

Cost Element: 4418 Operating Cost Centres: TW7055	
Option Year 3 (May 1, 2028 to April 30, 2029)	\$180,075
Option Year 4 (May 1, 2029 to April 30, 2030)	\$185,476
Total (net of HST recoveries)	\$874,910

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the financial impact section.

SOLICITATION SUMMARY

Solicitation Issued: February 7, 2025

Solicitation Closed: March 11, 2025

Number of Addenda Issued: One (1)

Number of Bids: Two (2)

Table 2: Summary of Bids Received including Bid Price

Supplier Name	Bid Price (excluding H.S.T.)
2246706 Ontario Inc. o/a Tiki Taxi	\$161,943.14
Toronto Crewing Ltd.o/a T Dot Water Taxi	\$429,900.00

DIVISION CONTACTS

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Collie Clifford, Manager, Water Treatment Plants, Infrastructure and Development Services, Toronto Water, 416-397-0476, Collie.Clifford@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer