



BID AWARD PANEL CONTRACT AWARD

Award of Doc4461777056 to Firetech Manufacturing Ltd. for the Non-Excusive Supply and Delivery of Ambulance Response Bags for Toronto Paramedic Services

Date: May 14, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Proposal, Doc4461777056

Description:
For the non-exclusive supply and delivery of Ambulance Response Bags for Toronto Paramedic Services. The term of the contract is to be for three (3) years commencing from the date of award to June 30, 2028, with an option to extend the agreement on the same terms and conditions for an additional term of up to one (1) separate two (2) year period, at the sole discretion of the City and subject to budget approval(s).

Should the option be exercised, then the Chief of Toronto Paramedic Services will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:
Firetech Manufacturing Ltd.

Contract Award Value:
\$2,202,570 net of all applicable taxes and charges (including 20% for Miscellaneous Items)
\$2,488,904 including all applicable taxes and charges
\$2,241,336 net of HST recoveries

Contract is expected to start on the award date and end on June 30, 2028.

Option Year 1: July 1, 2028 to June 30, 2030

\$764,544 net of all applicable taxes and charges (including 20% for Miscellaneous Items)

\$863,935 including all applicable taxes and charges

\$778,000 net of HST recoveries

The total potential contract award including all option years is \$2,967,114 net of all applicable taxes and charges, and \$3,352,839 including all applicable taxes and charges. The total potential cost to the City is \$3,019,336 net of HST recoveries.

FINANCIAL IMPACT

The potential contract awards identified in this report for Toronto Paramedic Services including all option years is \$2,967,114 net of all applicable taxes and charges, and \$3,352,839 including all applicable taxes and charges. The total potential cost to the City is \$3,019,336 net of HST recoveries.

Should the City choose to exercise the option to renew for an additional one (1) separate two (2) year period, the appropriate additional funding will be requested in the 2028-2030 annual Operating Budget Submissions for Toronto Paramedic Services, as part of the annual budget review process. Additional funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

Cost Centre/WBS Cost Element: B46700 / 3055	Total (net of HST recoveries)
Initial Term	
Date of Award to December 31, 2025	\$373,556
January 1, 2026 to December 31, 2026	\$747,112
January 1, 2027 to December 31, 2027	\$747,112
January 1, 2028 to June 30, 2028	\$373,556
Total Initial Term	\$2,241,336
Option Year 1	

Cost Centre/WBS Cost Element: B46700 / 3055	Total (net of HST recoveries)
July 1, 2028 to December 31, 2028	\$194,500
January 1, 2029 to December 31, 2029	\$389,000
January 1, 2030 to June 30, 2030	\$194,500
Total Option Year Term	\$778,000
Total (net of HST recoveries)	\$3,019,336

The Chief Financial Officer and Treasurer has been advised of the financial impacts associated with this report to be considered along with other priorities in future budget processes.

SOLICITATION SUMMARY

Solicitation Issued: August 19, 2024 **Solicitation Closed:** September 17, 2024

Number of Addenda Issued: Zero (0)

Number of Bids: Two (2)

Table 1: Summary of Bids Received

Supplier Name
Firetech Manufacturing Ltd.
IMPREVCON Inc.*

*This supplier was deemed non-compliant with Request for Proposal mandatory requirements

DIVISION CONTACTS

Clarman Yang, Manager, Purchasing Client Services, Purchasing and Materials Management, 416-392-1302, Clarman.Yang@toronto.ca

Robert Teranishi, Commander Material and Equipment, Toronto Paramedic Services, 416-397-9376, Robert.Teranishi@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer