



## BID AWARD PANEL CONTRACT AWARD

### **Award of Doc4892449484 to Acapulco Pools Limited for the Repair and Maintenance for City Water Slides for the Parks and Recreation**

**Date:** May 14, 2025  
**To:** Bid Award Panel  
**From:** Chief Procurement Officer  
**Wards:** All

#### **RECOMMENDATIONS**

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**The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:**

**Solicitation Number:**  
Request for Quotation, Doc4892449484

**Description:**

For the non-exclusive supply and delivery of all labour, parts and materials for the service, repair and maintenance for all water slides for Parks and Recreation for a period of one (1) year from the date of award, with the option to renew the Contract on the same terms and conditions for an additional four (4) separate one (1) year periods.

Should the option(s) be exercised the Division Head from Parks and Recreation will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

**Recommended Supplier:**  
Acapulco Pools Limited

**Contract Award Value:**  
\$108,618 net of all applicable taxes and charges (including a 20% miscellaneous value)  
\$122,738 including HST and all applicable charges  
**\$110,530 net of HST recoveries**

**The Contract is expected to start on the date of award and end on April 30, 2026.**

**Option Year 1:** May 1, 2026 to April 30, 2027  
\$111,877 net of all applicable taxes and charges (including a 20% miscellaneous value)  
\$126,420 including all applicable taxes and charges  
\$113,846 net of HST recoveries

**Option Year 2: May 1, 2027 to April 30, 2028**

\$115,233 net of all applicable taxes and charges (including a 20% miscellaneous value)

\$130,213 including all applicable taxes and charges

\$117,261 net of HST recoveries

**Option Year 3: May 1, 2028 to April 30, 2029**

\$118,690 net of all applicable taxes and charges (including a 20% miscellaneous value)

\$134,119 including all applicable taxes and charges

\$120,779 net of HST recoveries

**Option Year 4: May 1, 2029 to April 30, 2030**

\$122,251 net of all applicable taxes and charges (including a 20% miscellaneous value)

\$138,143 including all applicable taxes and charges

\$124,402 net of HST recoveries

The total potential contract award identified in this report, including all option periods is \$576,668 net of all applicable taxes and charges and \$651,635 including all applicable taxes and charges. **The total potential cost to the City, including all option periods is \$586,817 net of HST recoveries.**

The cost calculation for the option periods reflects an estimated three (3) percent Consumer Price Index applied annually to the annual cost after the initial year.

**FINANCIAL IMPACT**

Funding is available in the 2025 Operating Budget of Parks and Recreation and additional funding for the balance of the initial contract period will be included in the Division's 2026 Operating Budget Submission.

Should the City choose to exercise its option to renew for the additional four (4) separate one (1) year periods, then the required additional funding, if needed, will be included in the 2026 - 2029 Operating Budget Submissions for Parks and Recreation. Additional funding details are provided in Table 1 to follow.

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries)

| Cost Centre: PR-PKS<br>Cost Element 4424        | Total (net of HST recoveries) |
|-------------------------------------------------|-------------------------------|
| May 1, 2025 to December 31, 2025                | \$55,265.00                   |
| January 1, 2026 to April 30, 2026               | \$55,265.00                   |
| Option Year 1: May 1, 2026 to December 31, 2027 | \$113,846.00                  |
| Option Year 2: May 1, 2027 to December 31, 2028 | \$117,261.00                  |
| Option Year 3: May 1, 2027 to December 31, 2029 | \$120,779.00                  |
| Option Year 4: May 1, 2029 to April 30, 2030    | \$124,402.00                  |
| Total (net of HST recoveries)                   | \$586,817.00                  |

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the financial impact section.

## **SOLICITATION SUMMARY**

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**Solicitation Issued:** March 7, 2025      **Solicitation Closed:** April 8, 2025

**Number of Addenda Issued:** One (1)

**Number of Bids:** Two (2)

Table 2: Summary of Bids Received including bid price

| Supplier Name                          | Bid Price (excluding HST) |
|----------------------------------------|---------------------------|
| Acapulco Pools Limited                 | \$90,515.00               |
| PPL Aquatic Fitness and Spa Group Inc. | \$958,210.00              |

## **DIVISION CONTACTS**

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Peter White, Manager, Parks Technical Services, Toronto East York, Parks and Recreation, 416-392-8139, [peter.white@toronto.ca](mailto:peter.white@toronto.ca)

## **COMMENTS**

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For the recommended contract award, the following requirements have been met:

a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

**SIGNATURE**

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Geneviève Sharkey  
Chief Procurement Office