



BID AWARD PANEL CONTRACT AWARD

Award of Doc4926729096 to Gallo Contracting Ltd. o/a Gallo Ground Support for the Supply and Delivery of Accessible Mat Surfacing and Ramps for Swimming Beaches for Parks and Recreation

Date: June 5, 2025

To: Bid Award Panel

From: Chief Procurement Officer

Wards: 3 - Etobicoke-Lakeshore, 4 - Parkdale-High Park, 10 - Spadina-Fort York, 14 - Toronto-Danforth, 19 - Beaches-East York, 20 - Scarborough Southwest

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation Doc4926729096

Description:

For the supply and delivery of accessible mat surfacing and ramps for swimming beaches.

Recommended Supplier:

Gallo Contracting Ltd. o/a Gallo Ground Support

Contract Award Value:

\$516,780 net of all applicable taxes and charges

\$583,961 including all applicable taxes and charges

\$525,875 net of HST recoveries

FINANCIAL IMPACT

The total contract award identified in this report is \$516,780 net of all applicable taxes and charges, \$583,961 including all applicable taxes and charges. The cost to the City is \$525,875 net of HST recoveries.

Funding is available in the 2025-2034 Capital Budget and Plan for Parks and Recreation. Additional funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

WBS Element	WBS Element Name	Total (Net of HST Recoveries)
CPR114-65	Outdoor Recreation and Amenity Improvement	\$525,875

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: April 25, 2025

Solicitation Closed: May 20, 2025

Number of Addenda Issued: One (1)

Number of Bids: Two (2)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T)
Gallo Contracting Ltd. o/a Gallo Ground Support	\$516,780
Excel Fuel Inc.	\$578,965*

* Supplier was found non-compliant with mandatory requirements.

DIVISION CONTACTS

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Donna Kovachis, Director, Parks and Recreation, 416-392-7911, Donna.Kovachis@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
- the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey
Chief Procurement Officer