



BID AWARD PANEL CONTRACT AWARD

Award of Doc4913561945 to Zprocis Solutions Inc., for the implementation of the IBM Maximo Work and Asset Management solution for the Playground Service Area of Parks and Recreation Division

Date: June 5, 2025
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation Doc4913561945

Description:
This Request for Quotation is for the implementation of the IBM Maximo Work and Asset Management solution (EWMS) for the Playground service area of Parks and Recreation (PR) Division. The term of the Contract is to be for a period of three (3) years.

Recommended Supplier:
Zprocis Solutions Inc.

Contract Award Value:
\$2,169,056 net of all applicable taxes and charges
\$2,451,033 including HST and all applicable charges
\$2,207,231 net of HST recoveries

Contract is expected to start on June 20, 2025 and end on June 19, 2028.

FINANCIAL IMPACT

The total contract award identified in this report is \$2,451,033 including all applicable taxes and charges. The cost to the City is \$2,207,231 net of HST recoveries. Funding will come from CIT051-09 / GL - 4038.

Table 1: Financial Impact Summary of Recommended Contract

Period	WBS Account CIT051-09	Cost Centre GL - 4038	Total (Net of HST Recoveries)
Date of award to December 31, 2025	CIT051-09	GL-4038	\$637,238
January 1, 2026 to December 31, 2026	CIT051-09	GL-4038	\$1,092,408
January 1, 2027 to December 31, 2027	CIT51-09	GL-4038	\$477, 585
Total			\$2,207,231

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information as presented in the financial impact section.

SOLICITATION SUMMARY

Solicitation Issued: March 19, 2025
Number of Addenda Issued: Two (2)
Number of Bids: Three (3)

Solicitation Closed: April 22, 2025

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)
Zprocis Solutions Inc.	\$2,169,055.74
Infosys Public Services, Inc.	\$3,167,564.00
Bentley Canada, Inc. doing business as Cohesive	\$23,298,800.00

DIVISION CONTACTS

Marianne Gonzalez Angulo, Acting Manager, Purchasing and Materials Management,
 416-338-3109, Marianne.GonzalezAngulo@toronto.ca

Jason Baker, Director, Business and Technology Transform, Parks and Recreation,
 416-338-1183, jason.baker@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. the firm recommended for award is the Supplier with the lowest bid meeting specifications or the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Geneviève Sharkey,
Chief Procurement Officer